UN Global Marketplace

The procurement portal of the UN system

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INTRODUCTION

Initially developed in the 90's under the auspices of the IAPWG

December 2002, resolution A/RES/57/279

Create a UN global procurement portal

March 2007, resolution GA/RES/61/249

Simplyfing the registration process

One common supplier database

Transparency and harmonization
The United Nations represents a global market of over $17 billion annually.

Potential vendors may register with any of the 26 UN organizations using UNGM as their vendor database (=99% of the total UN procurement spent)

UNGM provides an excellent springboard for vendors to introduce their products and services to many UN organizations, countries and regions.
REGISTRATION PROCESS ON UNGM

One of first step in doing business with the UN

Becomes a requirement for more and more UN organizations in order to participate in tenders

Free registration form online

Website available in 4 languages
The vendor’s profile automatically **matches with UN organizations** based on the information provided.
REGISTRATION STATUS OF NORDIC COMPANIES ON UNGM

<table>
<thead>
<tr>
<th>Country</th>
<th>Number of accounts created</th>
<th>Number of companies 'registered'</th>
<th>Number of companies NOT visible</th>
<th>Number of accounts requiring an update at level 1 and/or 2</th>
<th>Number of companies subscribed to the Tender Alert Service</th>
</tr>
</thead>
<tbody>
<tr>
<td>Denmark</td>
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<td>15</td>
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<tr>
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<td>21</td>
<td>5</td>
<td>3</td>
<td>0</td>
</tr>
</tbody>
</table>

Number of accounts created on UNGM

Number of companies ‘registered’ with at least one UN organization

Number of companies NOT visible to any UN organization:
- Registration form not completed and not submitted
- ‘Unmatched’, ‘declined’ and/or ‘vendor to update’ statuses (at basic level)

Number of companies subscribed to the Tender Alert Service
The information required in the common registration process is the same = No difference for a SME or a large company

Possibility to do business with a local UN office and not necessarily at the international level

Not all UN organizations require registration at level 1 and 2 = SMEs can participate in most tenders on UNGM

Videos, FAQs, Knowledge Center and dedicated Helpdesk = Targeted assistance

BENEFITS OF UNGM FOR SMEs

Around 80% of vendors registered on UNGM are SMEs
Free access to procurement notices

Over 350 active notices at any one time

Published by over 40 UN organizations and entities

Keeping abreast of upcoming **business opportunities**
Optional service

The subscription costs USD 250 a year

By subscribing to the **Tender Alert Service**, vendors can receive **relevant business opportunities emailed directly** as soon as they are published.

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WHAT IS NEW ON UNGM?

Former KC

Only text, links, images ...

New KC

Text, images, videos, tables, procurement notices, LTAs, contract awards, procurement categories and discussion forums...

NEW KNOWLEDGE CENTER: Virtual Business Seminar

- Information on each UN Agency and its procurement requirements and procedures
- Information on UN system Organizations, UN market and main procurement rules
- Information on Sustainable Procurement and SDGs
- List of face-to-face multi-agency business seminars
- Information on main categories of goods and services purchased by the United Nations
- A Forum for discussing with UN Buyers

Useful information on how to start business with the United Nations

NEW KC: Annual Statistical Report on UN Procurement

Procurement reports by:
- agency
- country
- category

UN procurement volume by:
- country
- region
- sub-region

Online version of the ASR with possibility to filter data to your needs
CONTACT UNGM

For more information, please visit www.ungm.org

Do you need assistance?
Check out our video guidelines and FAQs

For further assistance, do not hesitate to contact us:
✓ Via the Help functionality available on the site
✓ Via email at registry@ungm.org

Icon illustrations UNGM, UNOPS and canva