United Nations Office for Project Services

Operational excellence for results that matter

Dave Terpstra
Team Manager - Category Management Procurement Group, UNOPS
Introduction to UNOPS

- Mission, mandate and role
- Key results achieved for partners in 2014
- UNOPS global presence 2014
UNOPS MISSION & VISION

**Mission: Serve People in Need**
To serve people in need by expanding the ability of the United Nations, governments and other partners to manage projects, infrastructure and procurement in a sustainable and efficient manner.

**Vision: Advance Sustainable Practices**
To advance sustainable implementation practices in development, humanitarian and peace building contexts, always satisfying or surpassing partner expectations.
VALUES: SERVICE TO OTHERS

National ownership and capacity
We respect and support national ownership and help develop national capacity.

Accountability for results and transparency
We ensure our own accountability for resources entrusted to us, and for contributions we make to the sustainable results of our partners.
Partnerships and coordination
We recognize that strong partnerships and effective coordination among diverse actors, including the United Nations, governments, non-governmental organizations and the private sector are crucial to efficiency and innovation.

Excellence
We believe that we will add value and make strong contributions to the sustainable results of our partners only if our practices and performance are of recognized world-class standards of excellence and are well-adapted to local conditions.
WHO WE ARE

We help our partners deliver around $1 billion worth of aid and development projects in over 80 countries every year.

They call on us to supplement their own capacities, improve speed, reduce risks, boost cost-effectiveness and increase quality.

Headquartered in Copenhagen Denmark, UNOPS is fully self-financing, prompting efficiency and financial discipline.

We provide support in three main areas:

• Infrastructure
• Procurement
• Project management
UNOPS focuses its operations in its core areas of expertise: project management, physical infrastructure and procurement.

Within these areas, we offer three kinds of services that are tailored to the needs of partners:

- **Advisory**: developing national capacity in our core mandated areas of project management, physical infrastructure and procurement.
- **Implementation**: implementing partners’ projects efficiently and effectively with the involvement of all stakeholders.
- **Transactional**: providing stand-alone HR management and procurement services.
UNOPS delivers services through its global headquarters in Copenhagen, Denmark and a decentralized network of more than 30 country and partnership offices.

This map shows all of the countries and territories where UNOPS supported projects in 2014.
KEY RESULTS ACHIEVED IN 2014

- **175 bridges** designed, constructed or rehabilitated
- **more than 31,000 days** of advisory services provided
- **more than 110 million** doses of medicine procured or distributed
- **4,577 km** of roads designed, constructed or rehabilitated
- **more than $669 million** worth of goods and services for partners
- **more than 3 million** labour days created for beneficiaries
- **more than 17.8 million** medical supplies were handled
- **more than 84,000** people trained
- **more than 5,500** vehicles procured
- **30 schools and one university** designed, constructed or rehabilitated
- **10 police stations and 11 prisons** designed, constructed or rehabilitated
- **18 hospitals and health clinics** designed, constructed or rehabilitated
UNOPS works closely with governments and communities to ensure increased sustainability for the projects it supports.

We are developing national capacity in areas of our mandate. We focus on all three aspects of sustainability.

- **Social** – social justice and inclusion
- **Environmental** – environmental impact
- **Economic** – equitable economic growth
UNOPS continuously benchmarks against external bodies, striving for external certifications of processes and adopting internationally recognized best practices and standards.
UNOPS is actively promoting the transparency agenda by publishing a large amount of accessible information about our ongoing operations.

**UNOPS project data:**

UNOPS was the 1st body to publish operational data to the IATI registry.

UNOPS was the 1st organization to geocode its IATI data.

Over 1,000 UNOPS activities around the world have been published.

**UN procurement data:**

The Annual Statistical Report on United Nations Procurement is compiled each year by UNOPS on behalf of the wider UN system.

The report includes data on the total value of goods and services procured by UN organizations and profiles of all countries of supply.
PROMOTING TRANSPARENCY

UNOPS OPEN DATA HUB
UNOPS has an open data platform, data.unops.org, that presents UNOPS project and expenditure information in an interactive and accessible manner.
UNOPS Procurement

- Total volume of procurement in 2015
- What did UNOPS buy in 2015?
- Where does UNOPS buy from?
TOTAL VOLUME OF PROCUREMENT IN 2015

UNOPS is a central procurement resource in the United Nations system

$717 million worth of goods and services

63% of UNOPS goods and services were procured from developing countries or countries with economies in transition in 2015.

Source: UN Annual Statistical Report
$717 million in 2015, 65% of which was for services and works.

- **Services and works**
  - 2010: $1,016 million, 51%
  - 2011: $778 million, 59%
  - 2012: $740 million, 67%
  - 2013: $749 million, 67%
  - 2014: $669 million, 66%
  - 2015: $717 million, 65%

- **Goods**
  - 2010: $497 million, 49%
  - 2011: $238 million, 41%
  - 2012: $233 million, 33%
  - 2013: $233 million, 33%
  - 2014: $270 million, 34%
  - 2015: $260 million, 35%

* Reduction in procurement volume from 2010 to 2011 was in part due to change in governmental regulation in South America

Source: UN Annual Statistical Report
WHAT DID UNOPS BUY IN 2015?

Total volume for the procurement of goods was $253 million:

- Motor vehicles, parts and other transport equipment
- Medical equipment and accessories and supplies
- Drugs and pharmaceutical products including contraceptives
- Security and safety equipment
- IT equipment and software
- Sports and recreational equipment
- Medical lab equipment
- Farming and fishing and forestry
- Structures, AC and construction components
- Petroleum products

Total volume for the procurement of services was $464 million:

- Construction, engineering and architectural services
- Politics and civic affairs services
- Transport services incl. vehicle maintenance
- Building and facility construction and maintenance
- Travel and food services
- Education and training services
- Environmental
- Editorial and design services
- Security and safety services
- Public sector utilities related services
- Industrial production/manufacturing services

Source: UN Annual Statistical Report
Denmark: UNOPS volume of procurement in 2015
DENMARK – UNOPS PROCUREMENT 2015

Share of total procurement of goods and services in 2015
$26.49 Million | 3.69% of total UNOPS Procurement

1. Goods and services distribution

Source: UN Annual Statistical Report
DENMARK – UNOPS PROCUREMENT 2015

2. Categories distribution

Goods: $9 million (USD)

- IT and communications equipment: 34.2%
- Motor vehicles and parts: 22.6%
- Building and construction machinery: 11.6%
- Medical equipment: 11.9%
- Pharmaceuticals incl contraceptives: 10.5%
- Other: 9.2%

Services: $17.5 million (USD)

- Transportation and storage services: 63.3%
- Engineering and research services: 15.0%
- Environmental services: 8.8%
- Travel, food and lodging: 5.1%
- Management and admin services: 3.4%
- Other: 4.4%

Source: UN Annual Statistical Report
Sweden: UNOPS volume of procurement in 2015
SWEDEN – UNOPS PROCUREMENT 2015

Share of total procurement of goods and services in 2015
$0.15 Million  |  0.02% of total UNOPS Procurement

1. Goods and services distribution

<table>
<thead>
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<th>Year</th>
<th>Goods (in Thousand USD)</th>
<th>Services (in Thousand USD)</th>
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<tbody>
<tr>
<td>2009</td>
<td>679.8</td>
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<td>2010</td>
<td>1,244.3</td>
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<td>2011</td>
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<td>179.5</td>
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<td>2014</td>
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</tr>
<tr>
<td>2015</td>
<td>150.8</td>
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</tr>
</tbody>
</table>

Source: UN Annual Statistical Report
Categories distribution

Goods: $59,702 (USD)
- Laboratory and testing equipment: 90.5%
- Musical instruments and toys: 9.4%

Services: $91,094 (USD)
- Politics and civic affairs services: 30.9%
- Travel, food and lodging: 18.4%
- Industrial manufacturing services: 18.8%
- Transportation and storage services: 11.1%
- Other: 12.1%

Percentages smaller than 3% are not shown in the charts.

Source: UN Annual Statistical Report
Norway:
UNOPS volume of procurement in 2015
NORWAY – UNOPS PROCUREMENT 2015

Share of total procurement of goods and services in 2015
$1.91 Million | 0.3% of total UNOPS Procurement

1. Goods and services distribution

<table>
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<tr>
<th>Year</th>
<th>Goods (in Thousand USD)</th>
<th>Services (in Thousand USD)</th>
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<td>2009</td>
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<td>2015</td>
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</table>

Source: UN Annual Statistical Report
NORWAY – UNOPS PROCUREMENT 2015

Categories distribution

Goods: $1,877 (USD)

- Electrical systems components: 3.1%
- IT and communications equipment: 96.9%

Services: $35,126 (USD)

- Transportation and storage services: 10.3%
- Environmental services: 84.9%

Percentages smaller than 3% are not shown in the charts

Source: UN Annual Statistical Report
Finland:
UNOPS volume of procurement in 2015
FINLAND – UNOPS PROCUREMENT 2015

Share of total procurement of goods and services in 2015
$0.01 Million | 0.001% of total UNOPS Procurement

1. Goods and services distribution
FINLAND – UNOPS PROCUREMENT 2015

2 Categories distribution

Goods: $1,530 (USD)
100%

Musical instruments and toys

Services: $5,839 (USD)

84.8%

15.2%

Education and training services
Transportation and storage services

Percentages smaller than 3% are not shown in the charts

Source: UN Annual Statistical Report