Meetings with UN Agency Procurement Officers

UN Procurement for medical and pharmaceutical goods, services and technology

16.05.2019











UNITED NATIONS CHILDREN'S FUND (UNICEF)



- UNICEF was created by the UN General Assembly in 1946
- Mandated to advocate for the protection of children's rights, to help meet their basic needs and to expand their opportunities to reach their full potential

MANDATE



- UNICEF works in programmes, advocacy, innovation and technical assistance across 190 countries
- Addresses country-specific needs, supporting global efforts in collaboration with governments, partners and other UN organizations
- Five goal areas drive progress towards realizing the rights of every child, especially the most disadvantaged

FIVE GOAL AREAS



Every child survives and thrives



Every child learns



Every child is protected from violence and exploitation



Every child lives in a safe and clean environment



5
Every child
has an
equitable
chance in life











PROCUREMENT

UNICEF procurement value by major commodity groups (2018)



Vaccines \$1.453 billion



Pharmaceuticals \$124 million



Water & Sanitation \$117.3 million



Nutrition \$183.9 million



\$57.4 million



Cold Chain Equipment \$77.9 million



Medical supplies \$106 million 78% of UNICEF procurement is in collaboration with other UN agencies and partners

\$3.486 billion

of supplies + services for 150 countries and areas

\$1.536 billion

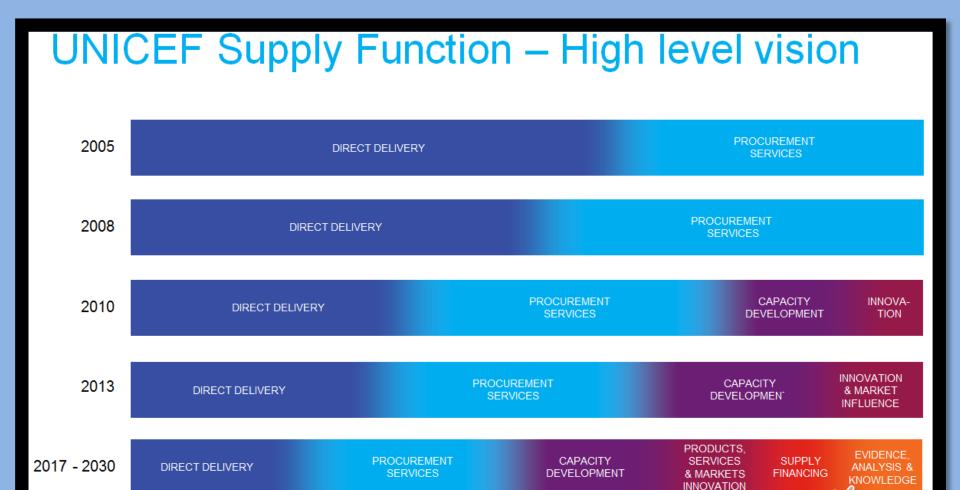
in procurement on behalf of 107 self-financing governments and partners

\$2.378 billion supplies

\$1.108 billion

services (including construction, loca technical workforce for programme execution, research, surveys, monitoring and evaluation, international freight, in-country logistics and warehousing, finance a consurance

SUPPLY FUNCTION



Next...



UNITED NATIONS POPULATION FUND (UNFPA)





- Established in 1969
- Lead UN agency for contraceptives & reproductive health(RH) supplies
- Delivering a world where every pregnancy is wanted, every childbirth is safe and every young person's potential is fulfilled
- Expanding the possibilities for women and young people to lead healthy sexual and reproductive lives

MANDATE







- Contributing to achieve the Sustainable Development Goals 3, 4 and 5
- Indirectly also contributes to the achievement of 9 other SDGs
- On the ground improving the lives of millions of women and young people in more than 150 countries and in humanitarian crises

PROCUREMENT



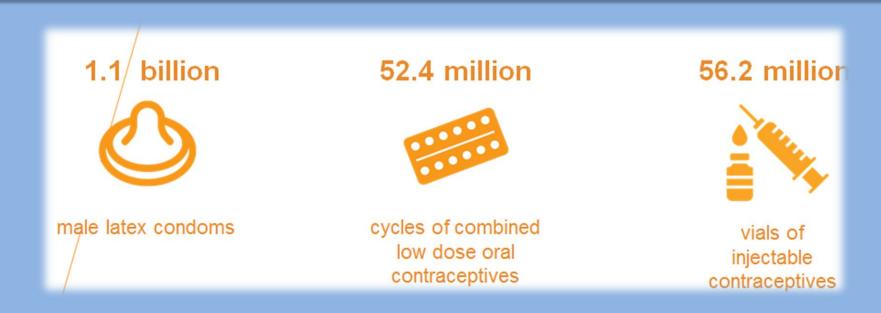




DELIVERING SUPPLIES TO ENSURE RIGHTS AND CHOICES FOR ALL

- UNFPA Procurement Services Branch has been providing RH supplies for the developing world for 50 years
- UNFPA manages a global supply chain that responds to the needs of partners in development
- Today, UNFPA is the largest public sector procurer of RH commodities

MOST FREQUENTLY PROCURED GOODS



- In 2018, Reproductive health supplies procured for over \$ 236 million US Dollars
 - \$ 172.5M (Contraceptives)
 - \$ 14.6M (Medical Equipment)
 - \$ 11.1M (Pharmaceuticals)
 - \$ 38.2M (Medical/RH/Dignity Kits)



IMPACT

3.4 million

People targeted with post-rape kits for clinical management of rape

5.5 million

People targeted with treatment of sexually transmitted infections

3 million

People targeted with voluntary family planning services

3.2 million

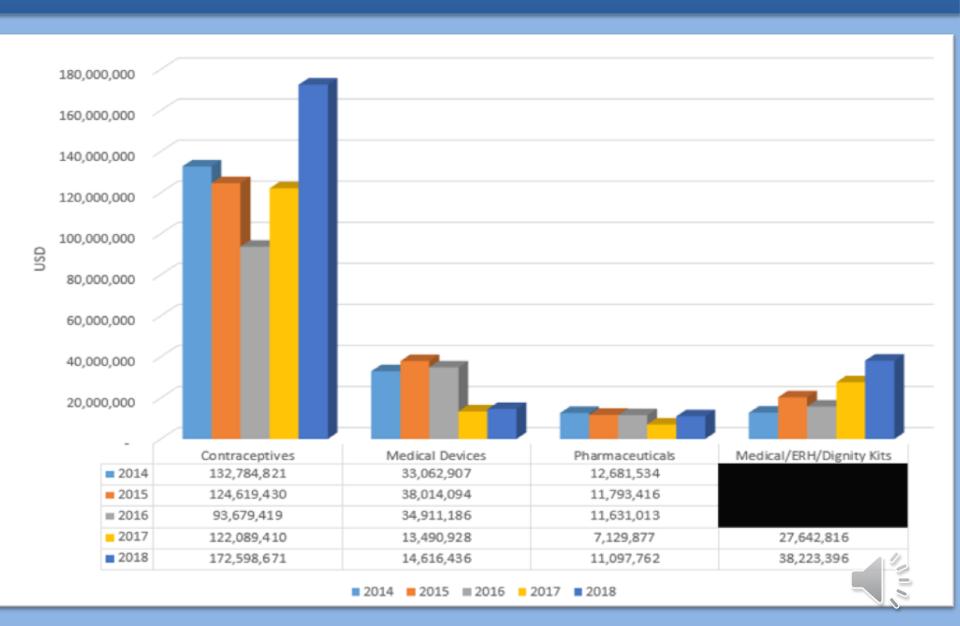
Women and girls targeted with basic and comprehensive emergency obstetric care

Women and girls targeted with basic and comprehensive emergency obstetric care

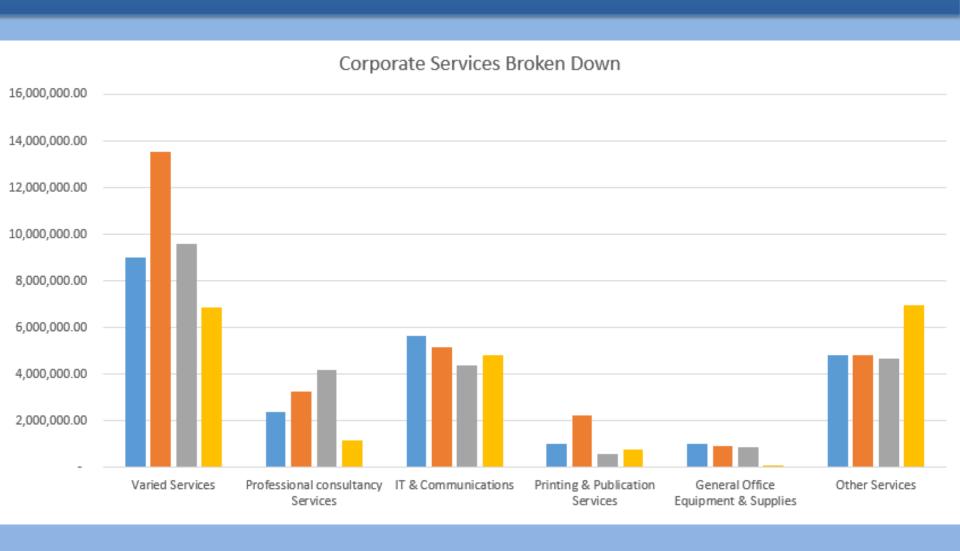


• In 2018, UNFPA delivered more than 12,000 emergency reproductive health kits including over 1,700 tops of life-saving medicines and supplies to 50 countries to support humanitarian response

Total UNFPA Procurement Spent for RH Commodities 2014-2018



Total UNFPA Procurement Spent for Corporate Services



Next...



UNITED NATIONS GLOBAL SERVICE CENTER (UNGSC)





- Established in 1994
- UNGSC Headquarters in Brindisi, Italy
- United Nations Information and Communications
 Technology Facility UNICTF in Valencia, Spain

UNGSC IN ACTION







- Main bridge for telecommunications services (e-mail, telephone communications and videoconferencing sessions)
- Strategic Communications Technology Hub for UN operations worldwide
- Hosts satellite communications links in addition to monitoring and coordinating the establishment and operations of all satellite telecommunications links in the field missions

PROCUREMENT







UNGSC Procurement expenditures go up to 50 million US\$ annually

- Supply chain service
- Provision of critical logistics, geospatial, information and telecommunications technologies services

UN Strategic Deployment Stocks (SDS) (to Achieve effective and rapid deployment in support)

- Engineering Support
- Vehicles
- Medical Supply
- General Supply



GOODS AND SERVICES









- GOODS:
- Communications Equipment
- Computers
- Office Equipment
- Tools
- Packaging Equipment and Materials
- Spares and Consumables
- Vehicle Spare Parts
- Electrical Equipment and Generators

SERVICES:

- Construction works
- Professional and technical consultancies
- Freight Forwarding & Transportation
- Trainings and Programs
 (Technical/Professional, Certifications and Soft skills)
- General Maintenance of the premises
- MRO (buildings, systems, equipment)
- Telecommunications: telephone, Internet, leased lines





UNGM







For **Vendor registration** and **Business opportunities** (tenders) with these UN Agencies, please go to: www.ungm.org









Meetings with UN Agency Procurement Officers

2nd Thematic Session

UN Procurement for Medical and Pharmaceutical goods, services and technology 16.05.2019



Moderator: **Roberto Lovato**, Director of the Industrial Cooperation and International Organizations Office, ITA

Panel Members:

Aktem Fourati, Chief, Medicines Nutrition Centre, UNICEF **Luis Roberto Mena**, Procurement Specialist, UNFPA **Clorinda Gigante**, Procurement Assistant, UNGSCS