

BUSINESS OPPORTUNITIES AT THE UNITED NATIONS
International Procurement Seminar 2018

26 – 27
June 2018

UN City
Marmorvej 51
Copenhagen, Denmark

Programme & Participating Companies



Tuesday

June 26

PLENARY

8.00 – 9.00 | Entrance
Registration

9.00 – 9.15 | Conference Room
Opening of the Seminar

- *Eric Dupont, Advisory Chair of the HLCM Procurement Network & Chief of Procurement Services Branch (UNFPA)*

9.15 – 10.30 | Conference Room
Doing Business with the UN:

UN Procurement, Procedures & Practical Tips

- *Kerry Kassow, HLCM Procurement Network Secretariat (UNDP)*

The United Nations Global Marketplace

- *Susan Rendtorff, UNGM Programme Specialist (UNOPS)*

10.30 – 11.00 | Entrance
Coffee Break

11.00 – 11.25 | Conference Room
World Health Organization (WHO)

- *Krishnavarahan Adhivarahan, Finance Manager (WHO)*

11.25 – 11.50 | Conference Room
United Nations Children's Fund (UNICEF)

- *Ignacio Gimenez, Policy & Procedures (UNICEF)*

11.50 – 12.15 | Conference Room
United Nations Population Fund (UNFPA)

- *Aleksandra Doruch, Procurement Consultant (UNFPA)*

12.15 – 12.40 | Conference Room
Office of the United Nations High Commissioner for Refugees (UNHCR)

- *Alessio Pagliarini, Supply Office (UNHCR)*

12.40 – 14.00 | Cafeteria
Lunch Break

14.00 – 14.25 | Conference Room
World Food Programme (WFP)

- *Enrico Labriola, Procurement Officer (WFP)*

14.25 – 14.50 | Conference Room
United Nations Office for Project Services (UNOPS)

- *Jamieson Saab, Sustainability Team Leader (UNOPS)*

14.50 – 15.15 | Conference Room
United Nations Development Programme (UNDP)

- *Torben Soll, Officer-in Charge, Procurement Support Unit (UNDP)*

15.15 – 15.45 | Entrance
Coffee Break

15.45 – 16.30 | Conference Room
Best Practice Examples

- *Newtec CY N.V. (BE)*
- *IMC AG (DE)*
- *Amex Export-Import GmbH (AT)*
- *FAMOCO SAS (FR)*

18.00 – 20.00 | Kongens Nytorv
Networking Reception at the French Embassy

PARALLEL SESSIONS

11.00 – 11.25 & 14.00 – 14.25 | Press Room
**Identifying Market Opportunities:
Interpreting the Annual Statistical Report**

- *Brian Chalk, Innovation & Improvement Team Leader (UNOPS)*

11.00 – 17.00 | Foyer (0.2.08)
**Walk in Kiosk:
Live vendor registration and support**

United Nations Global Marketplace (UNGM)

11.00 – 17.00 | See schedule
One-To-One Meetings with Procurement Officers

Wednesday

June 27

PLENARY

9.00 – 9.45 | Entrance

Morning Coffee

9.45 – 10.30 | Conference Room

Panel Debate:

Sustainability in Procurement

- *Gregory Soneff, Procurement Specialist, Team Lead (UNDP)*
- *Jamieson Saab, Sustainability Team Leader (UNOPS)*
- *Miho Abe, Sustainable Procurement Officer, (UNICEF)*
- *Roberto Mena, Strategic Procurement (UNFPA)*

Moderator: *Momme Nommensen, German-Danish Chamber of Commerce*

10.30 – 11.15 | Conference Room

Thematic Workshop #1

- Pharmaceuticals & Medical Equipment

- *Gregory Soneff, Procurement Specialist, Team Lead (UNDP)*
- *Akthem Fourati, Chief Medicines & Nutrition Centre; (UNICEF)*
- *Atieno Ojoo, Technical Specialist - Pharmaceuticals (UNICEF)*
- *Roberto Mena, Strategic Procurement (UNFPA)*

Moderator: *Kris Castelein, Flanders Investment & Trade*

11.15 – 12.00 | Conference Room

A virtual tour of UN City Copenhagen

- *Flemming Johannesen, UN City Communications & Public Diplomacy*

12.00 – 13.00 | Cafeteria

Lunch Break

13.00 – 13.45 | Conference Room

Thematic Workshop #2

– Emergency & Logistics

- *Stephane Arnaud, Senior Supply Manager, Emergency Coordination Unit (UNICEF)*
- *Daniela Andries, Procurement Assistant (UNFPA)*
- *Aldo Luca Spainì, Head, Goods & Services Procurement (WFP)*

Moderator: *Reiner Perau, German-Danish Chamber of Commerce*

13.45 – 14.30 | Conference Room

Panel Debate:

Innovation in Procurement

- *Jonathan Howard-Brand, Innovation Specialist (UNICEF)*
- *Torben Soll, Officer-in Charge, UNDP Procurement Support Unit, Copenhagen (UNDP)*
- *Enrico Labriola, Procurement Officer (WFP)*

Moderator: *Cosima Steiner, Advantage Austria*

PARALLEL SESSIONS

9.45 – 15.00 | See schedule

One-To-One Meetings with Procurement Officers

9.45 – 12.00 | Foyer (0.2.08)

Walk in Kiosk:

Live vendor registration and support

United Nations Global Marketplace (UNGM)

Please note that the programme might be subject to change prior to the conference!