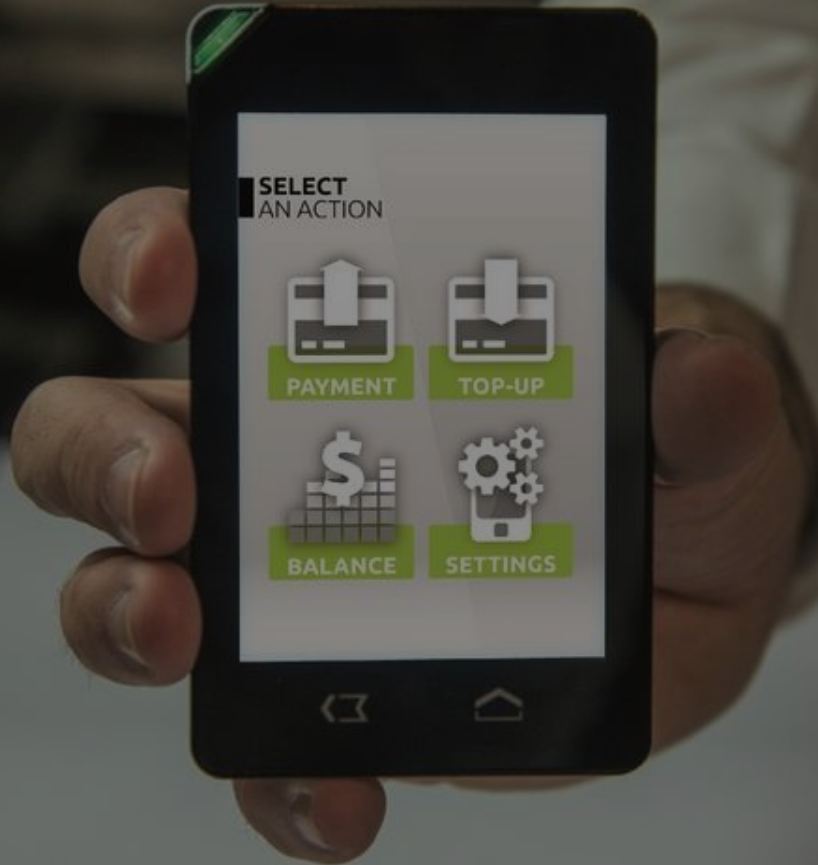




Enabling Digital Transactions

# AGENDA



1

COMPANY OVERVIEW

2

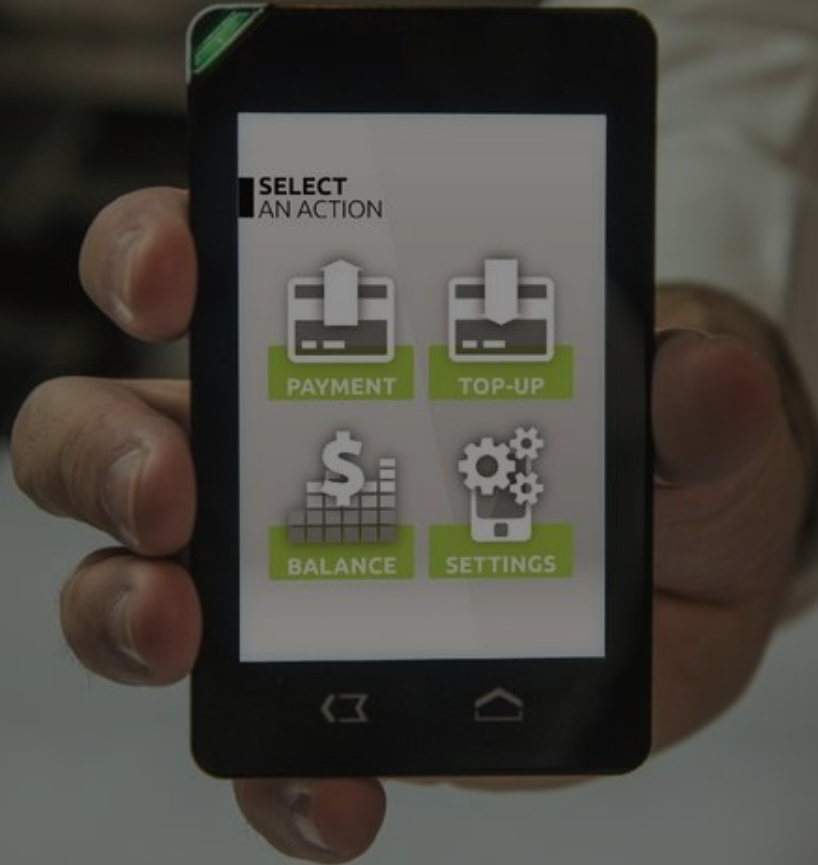
DIGITAL SOLUTION FOR THE WORLD FOOD PROGRAMME (EXAMPLE)

3

HOW DID WE GET HERE?



# AGENDA



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DIGITAL SOLUTION FOR THE WORLD FOOD PROGRAMME (EXAMPLE)

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HOW DID WE GET HERE?



# Famoco: No1 Android Transactional Solution

200k

Connected professional users to date

400+

customers

30

countries

37+ Million people interacted with Famoco

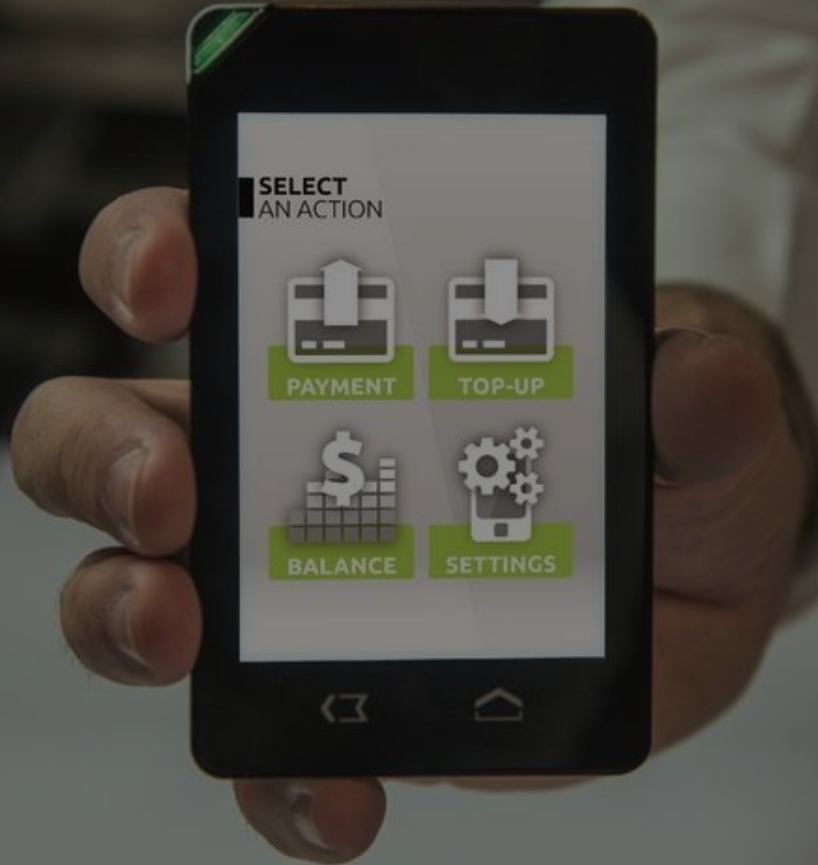
## Major rollouts



## Major partnerships



# AGENDA



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HOW DID WE GET HERE?



# World Food Program: **Key numbers**



**12 millions**  
BENEFICIARIES  
(3 millions cards)

**+10,000**  
TERMINALS

**36**  
COUNTRIES

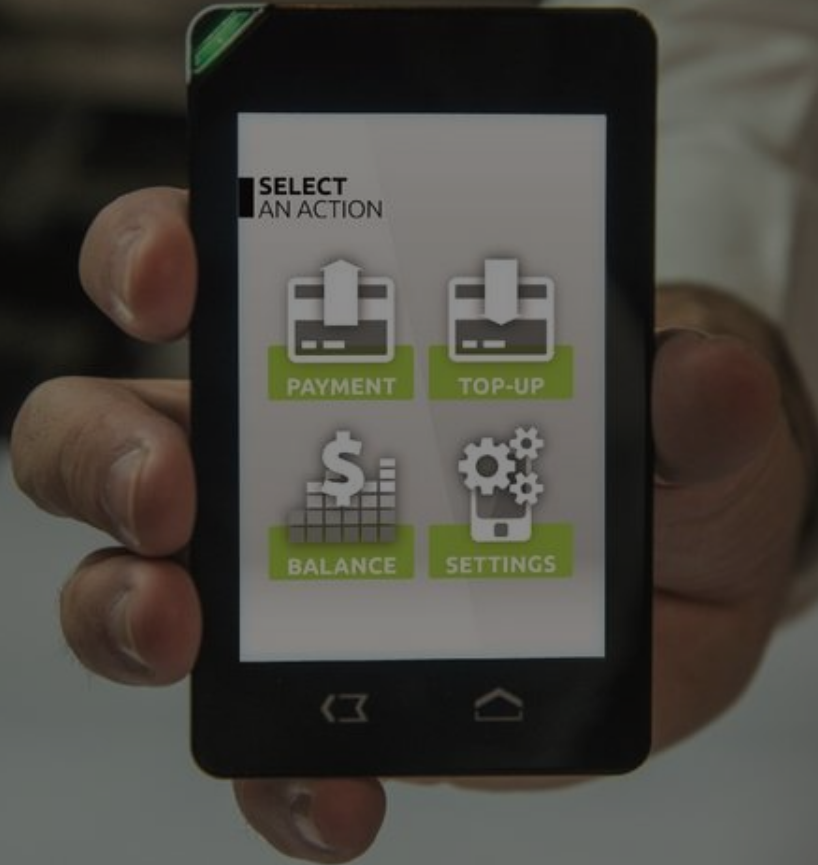
AFGHANISTAN  
ALGERIA  
ANGOLA  
BANGLADESH  
CHAD  
CONGO (DR)  
CONGO (RO)  
DUBAI  
ETHIOPIA

GAMBIA  
GHANA  
IRAQ  
KENYA  
LEBANON  
LIBERIA  
MADAGASCAR  
MALAWI  
MALI

MAURITANIA  
MOZAMBIQUE  
NIGER  
NIGERIA  
PAKISTAN  
PANAMA  
SALVADOR  
SIERRA LEONE  
SOMALIA

SOUTH AFRICA  
SOUTH SUDAN  
SUDAN  
SWAZILAND  
SYRIA  
TANZANIA  
THAILAND  
UGANDA  
ZIMBABWE

# AGENDA



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HOW DID WE GET HERE?



# How did we get here?



▶ **Understand the clients, their context of operations**

**Put yourself in the 'humanitarian shoes', consider getting/supporting your client in the field**

▶ **Code of conduct, shared values (UN Global Compact)**

**Build trust over time, be open and pro-active**

**Fit for purpose,**

▶ **Partner with the ecosystem / look around**

**Engage with local companies / organisations**





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