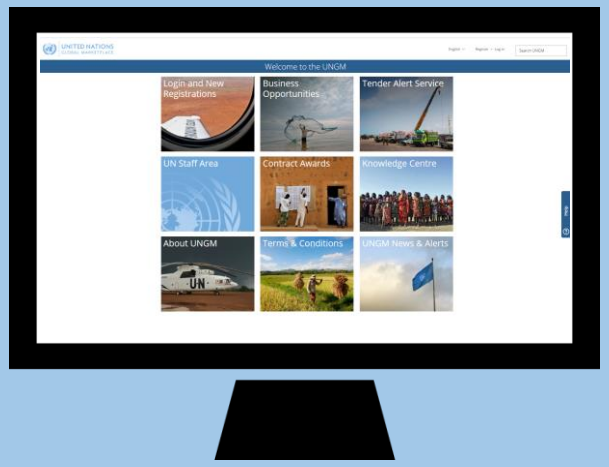
UNITED NATIONS
GLOBAL MARKETPLACE

UN Global Marketplace



Procurement portal of the UN system

By Susan Rendtorff
UNGM Programme Specialist
UNGM Secretariat/UNOPS

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ABOUT UNGM

UNGM is the common procurement portal of the UN system

- Brings together UN procurement staff from 29 UN organizations and potential suppliers from all over the world

- UNGM provides an excellent springboard for vendors to introduce their products and services to many UN organizations, countries and regions

UN market: $18.6 billion in 2017

29 UN organizations use UNGM as their vendor database

=

98% of the total UN procurement spent

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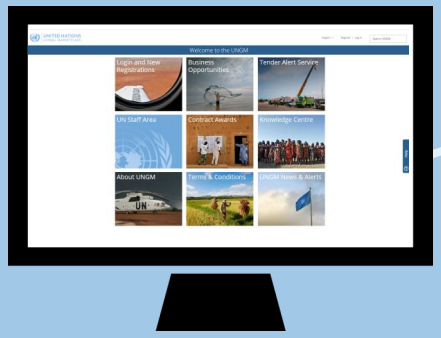
REGISTRATION PROCESS

Free registration form online

More and more a requirement to participate in tenders



One of first step in doing business with the UN

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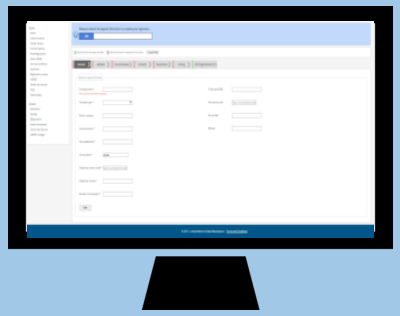
REGISTRATION PROCESS

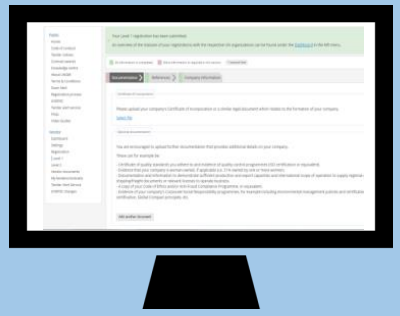
3 registration levels

Level is determined by the monetary value of potential contracts

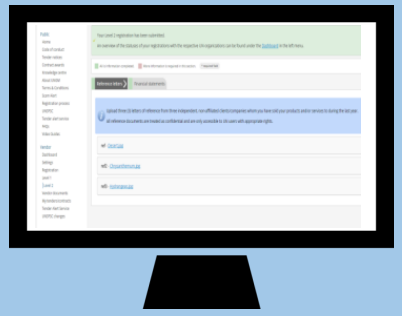
Basic registration



Level 1



Level 2



Common registration process

Some UN organizations require additional information

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REGISTRATION TIPS & TRICKS

Basic registration

- Provide your company name as written in the Certificate of Incorporation
- Ensure contact details are up-to-date

Level 1 & 2

- Documents are provided in English or are officially translated into English
- Ensure the financial documents for the last 3y are provided

- Log into your UNGM account frequently

Information can be checked by UN procurement officers

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BUSINESS OPPORTUNITIES

UNGM enables companies to keep abreast of business opportunities

Free access to procurement notices

Published by over 40 UN organizations and entities

Over 500 active notices at any one time

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BUSINESS OPPORTUNITIES

UNGM enables companies to be alerted of relevant business opportunities

- Receive latest tenders published on UNGM
- Only receive tenders related to your products and/or services
- Alerts are sent to your email address

Subscription cost

- 6 months $175
- 1 year $250
- 2 years $400

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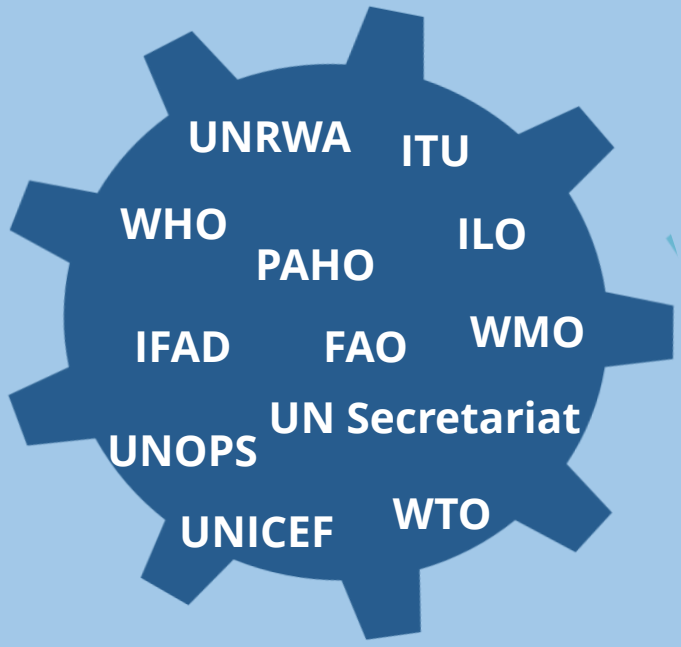
E-PROCUREMENT SYSTEMS

UNGM is the entry point to UN agencies' e-procurement system



UN organizations with integrated system

12

UN organizations already have an e-procurement system integrated with UNGM

5

additional UN organizations plan to have an e-procurement system integrated with UNGM

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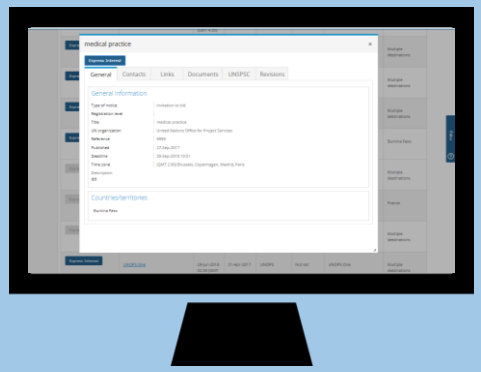
E-PROCUREMENT SYSTEMS

Company must be registered on UNGM with the agency issuing the tender

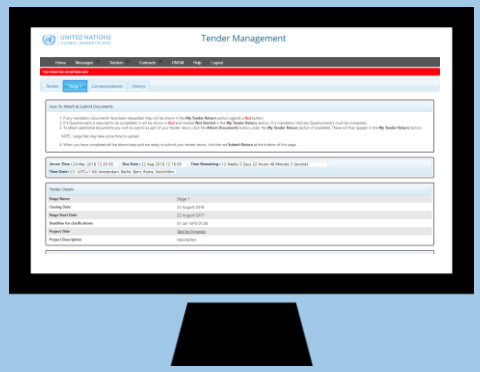
UNGM



Express interest in a tender from the ‘Tender notices’ page
or
Access closed tenders from ‘My tenders’ page

Click on ‘View documents’

E-procurement



Access tender documentation and submit response under the e-procurement system

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TENDER NOTICE FIGURES

2017

8,577 public tender notices published on UNGM

3,476 closed tenders published on e-procurement systems

798 public tenders published on UNGM via e-procurement

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KNOWLEDGE CENTRE

Find useful information on how to start doing business with the United Nations

Information on the United Nations System Organizations:

- List of different organizations & agencies and link to websites
- UN System organizational chart

Information on the UN market:

- Tips for registration on UNGM and for preparing bids/proposals
- Information on types of solicitations

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KNOWLEDGE CENTRE

Find useful information on how to start doing business with the United Nations

Details about each UN agencies' procurement activities:

- Description of procurement activities and procedures
- Structure of procurement
- Major categories purchased

Information on UN business seminars:

- Business seminar modalities
- Calendar of upcoming seminars
- Access to presentations from previous seminars

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KNOWLEDGE CENTRE

Find useful information on how to start doing business with the United Nations

Find data regarding UN procurement activities:

- Download the Annual Statistical Reports on UN procurement
- Access an interactive version of the report online

Information on main procurement categories:

- Definition of the category and UNSPSC codes
- Access to current and past tenders, LTAs and awards
- Collection of main specifications

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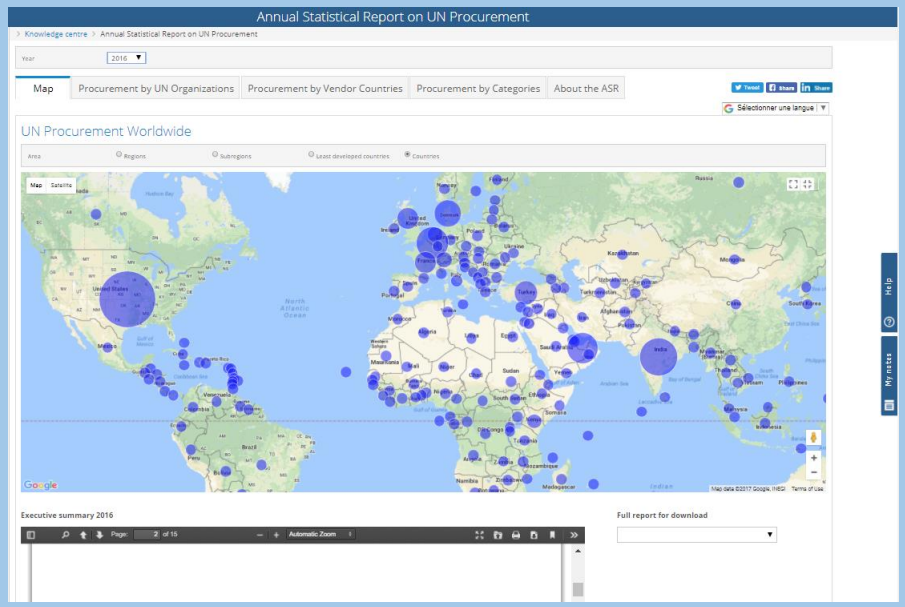
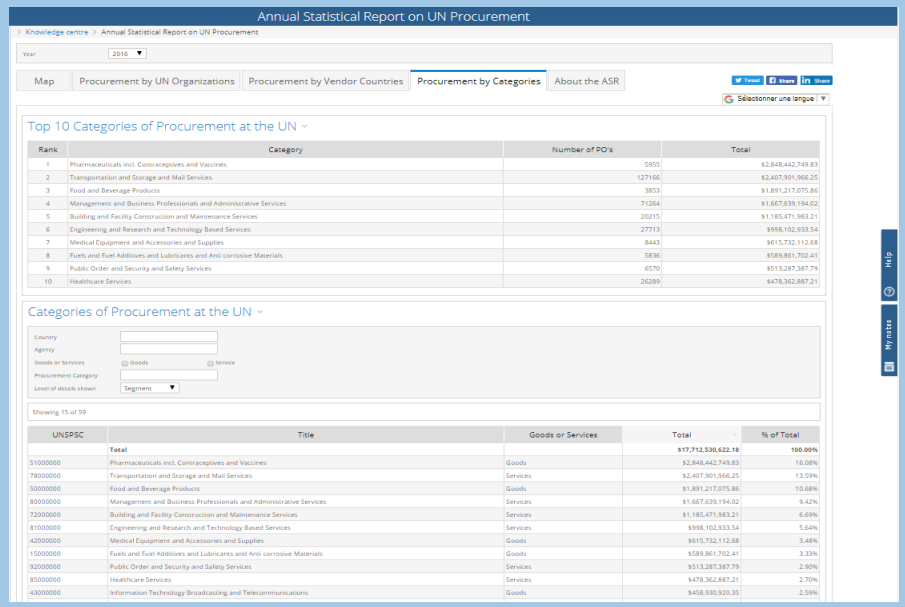
KNOWLEDGE CENTRE
Annual Statistical Report on UN procurement





Geographical visualization of UN procurement volume by:

- Country
- Region
- Sub-region
- Development status

Procurement reports by:

- UN agency
- Country
- Categories of goods or services

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CONTACT

THANK YOU

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WWW.UNGM.ORG

ANY
QUESTIONS?