UNITED NATIONS OFFICE FOR PROJECT SERVICES

2018 Presentation at the IPS Jamieson Saab – Sustainability Team Leader, Procurement Group





UNOPS helps the UN and its partners provide peace and security, humanitarian and development solutions.

Our mission is to help people build better lives and countries achieve peace and sustainable development.

We are focused on implementation, committed to UN values and private sector efficiency.

Our partners call on us to improve speed, reduce risks, boost costeffectiveness and increase quality. In 2017 - through more than

900 projects - we delivered

more than \$1.8 billion worth of
support to our partners, mainly
in fragile and conflict affected
environments.

OUR EXPERTISE

In addition to providing tailored services, we offer five core service lines in support of our partners objectives:

INFRASTRUCTURE | PROCUREMENT | PROJECT MANAGEMENT | FINANCIAL MANAGEMENT | HUMAN RESOURCES

All our services can be deployed as self-standing offerings in response to specific demand, or as integrated solutions depending on partner needs.

ADVISORY TRANSACTIONAL Developing national capacity Providing stand-alone HR management in our core mandated areas. and procurement services. **HOW WE WORK IMPLEMENTATION** INVESTMENT Implementing partners' projects Contributing to early-stage investment projects to leverage high-impact transformational efficiently and effectively with the involvement of all stakeholders. initiatives in support of the 2030 Agenda for Sustainable Development.



OUR GLOBAL FOOTPRINT



- 2017 countries and territories of delivery
- UNOPS HQ, which includes the Africa Regional Office
- Liaison offices
- Regional offices

- Top 10 countries and territories of delivery
 - Myanmar
- Somalia

- Mali
- Peru

Afghanistan

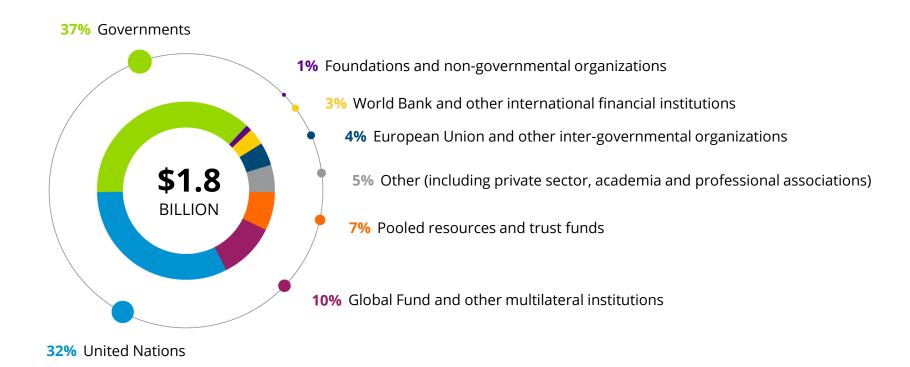
- Argentina
- South Sudan
- Iraq
- Bangladesh
- Ethiopia



WHO WE WORK WITH

In 2017, UNOPS supported more than 900 projects worth \$1.8 billion for our partners.

- 37% was direct support to governments
- 32% was in support of the UN family





SDGs & SUSTAINABILITY



Help people achieve individual, local, national and global objectives, through effective specialized technical expertise grounded in international norms and standards.



CONTRIBUTION GOALS



Enable partners
to do more with less through
efficient management support
services, delivered locally or as global
shared services.

Support countries in expanding the **pool and effect of resources** available to achieve the 2030 Agenda.

THE JOBS WE CREATE

Millions of days of paid work for loca people are created through UNOPSsupported projects each year.

OUR CLIMATE

UNOPS is committed to climate neutrality. All of our emissions are offset using certified emission reductions, with Gold Standard certification developed under the United Nations Clean Development Mechanism.

SUSTAINABILITY

BUILDING LOCAL ECONOMIES

In recent years hundreds of millions of US dollars' worth of procurement activities have taken place in the countries where projects take place. These efforts lessen environmental impacts, by reducing emissions, and also directly support local economies.

THE KNOWLEDGE WE BRING

We take pride in the fact that our expertise – from procurement to resilient infrastructure development – is grounded in international practices, norms and standards. Each year we provide tens of thousands of days of technical advice to governments, NGOs, UN partners and community groups across a range of projects.



EXCELLENCE

UNOPS continuously benchmarks against external bodies, striving for external certifications of processes and adopting internationally recognized best practices and standards.





















KEY RESULTS ACROSS UNOPS SERVICES - 2017



more than

2.1 million

days of paid work created for beneficiaries



more than

2,300 km

of roads designed, constructed or rehabilitated



\$1 billion

worth of goods and services for partners



370,000

days of paid work created were undertaken by women



more than

11,000

people on UNOPS contracts



40,000 days

of technical assistance and advice



schools constructed. designed, or rehabilitated



more than

\$104 million

worth of goods procured through UN **Web Buy Plus**



hospitals and 243 health clinics constructed, designed, or rehabilitated



more than



almost

\$540 million

worth of procurement budgets went to local suppliers



countries & territories where UNOPS supported **UNMAS** and its partners mine-clearance work



in total, around

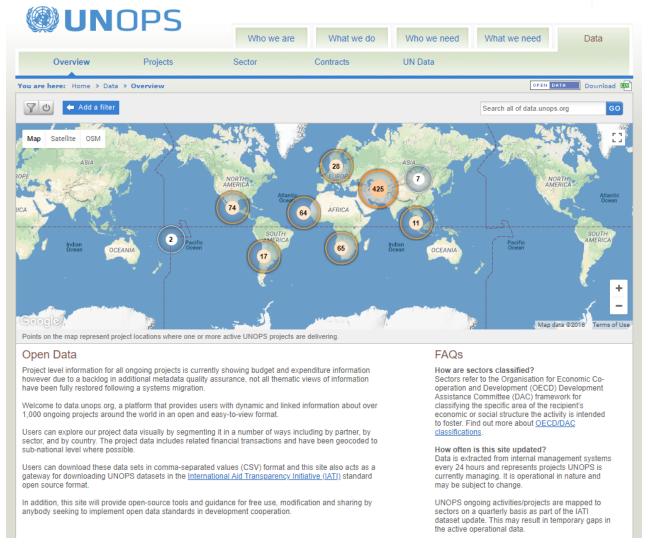
\$1.8 billion

delivered in peace and security, humanitarian and development projects



TRANSPARENCY



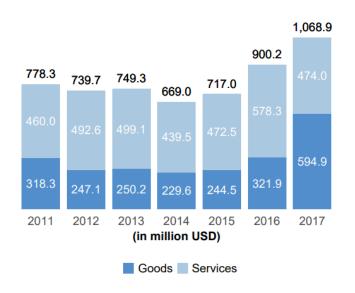




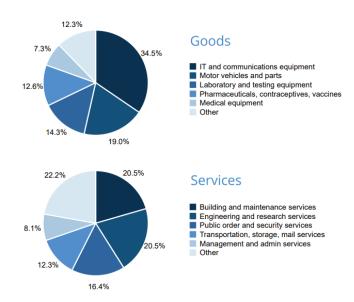


UNOPS SPEND OVERVIEW

1. Goods and services distribution



3. Procurement by category



- \$1+ billion / year in procurement
- 6th largest UN organization in terms of procurement
- Fair split between goods and services
- Wide variety of categories procured
- Manage UN Web buy Plus online eCommerce portal for the UN



PROCUREMENT AT UNOPS

- Procurement executed primarily through eSourcing system, done through UNGM
- Procurement plans published annually online
- Procurement rules available online in <u>procurement manual</u>
- Contract awards are published in UNGM





COUNTRY CONTEXT - Austria

Austria		
Category (UNSPSC segment level)	2017 (USD m)	2016 (USD m)
Building and Maintenance Services	42.9	14.2
Laboratory and Testing Equipment	29.2	16.2
Politics and Civic Affairs Services	25.2	16.3
Travel, Food and Lodging	24.8	12.2
Medical Equipment	14.5	13.6
IT and Communications Equipment	11.5	8.5
Public Sector Related Services	10.2	8.3
Engineering and Research Services	8.2	5.2
Management and Admin Services	7.5	3.2
Transportation, Storage, Mail Services	7.2	3.5



COUNTRY CONTEXT - Belgium

Belgium		
Category (UNSPSC segment level)	2017 (USD m)	2016 (USD m)
Pharmaceuticals, Contraceptives, Vaccines	573.4	734.8
Food and Beverage Products	55.6	60.4
Financial and Insurance Services	22.0	24.9
Medical Equipment	10.3	15.4
Engineering and Research Services	10.2	7.0
Transportation, Storage, Mail Services	8.2	22.1
Management and Admin Services	8.2	8.0
Laboratory and Testing Equipment	6.8	1.5
Sports and Recreational Equipment	4.2	8.2
Healthcare Services	3.4	3.5



COUNTRY CONTEXT - France

France		
Category (UNSPSC segment level)	2017 (USD m)	2016 (USD m)
Pharmaceuticals, Contraceptives, Vaccines	205.8	192.3
Medical Equipment	83.3	62.3
Laboratory and Testing Equipment	73.4	4.8
Food and Beverage Products	71.7	90.1
Land, Building and Structures	36.7	87.7
Engineering and Research Services	35.3	12.1
Transportation, Storage, Mail Services	32.8	24.3
Healthcare Services	19.5	14.8
Fuels and Lubricants etc.	18.3	6.0
Building and Maintenance Services	18.1	6.7



COUNTRY CONTEXT - Germany

Germany		
Category (UNSPSC segment level)	2017 (USD m)	2016 (USD m)
Pharmaceuticals, Contraceptives, Vaccines	51.2	45.4
Medical Equipment	44.3	34.8
Laboratory and Testing Equipment	27.7	20.4
Transportation, Storage, Mail Services	27.4	25.7
Management and Admin Services	22.8	22.5
Motor Vehicles and Parts	18.6	16.5
Engineering and Research Services	7.9	6.6
Sports and Recreational Equipment	5.7	0.1
Tools and General Machinery	4.3	3.4
Healthcare Services	3.8	5.1



POSSIBILITIES PORTAL

- Online innovation portal focused on unique, relevant, and valuable solutions
- Developed to breakdown some of the barriers
- Free submission, reviewed by procurement officials
- www.UNOPS.org/possibilities



