

WHO Procurement Services



World Health Organization



www.who.int



The United Nations System

UN PRINCIPAL ORGANS

GENERAL ASSEMBLY

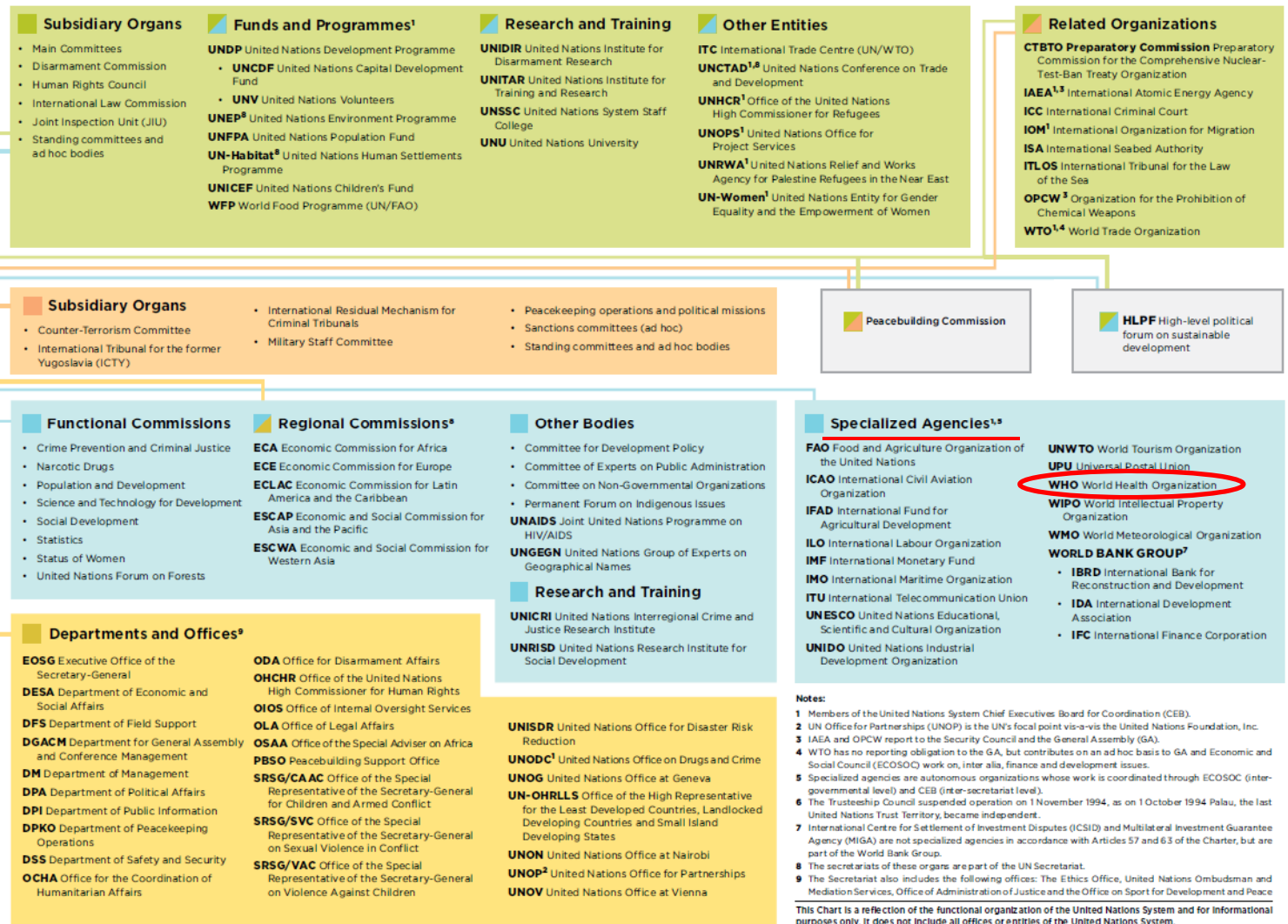
SECURITY COUNCIL

ECONOMIC AND SOCIAL COUNCIL

SECRETARIAT

INTERNATIONAL COURT OF JUSTICE

TRUSTEESHIP COUNCIL⁶



Notes:

- Members of the United Nations System Chief Executives Board for Coordination (CEB).
- UN Office for Partnerships (UNOP) is the UN's focal point vis-a-vis the United Nations Foundation, Inc.
- IAEA and OPCW report to the Security Council and the General Assembly (GA).
- WTO has no reporting obligation to the GA, but contributes on an ad hoc basis to GA and Economic and Social Council (ECOSOC) work on, inter alia, finance and development issues.
- Specialized agencies are autonomous organizations whose work is coordinated through ECOSOC (inter-governmental level) and CEB (inter-secretariat level).
- The Trusteeship Council suspended operation on 1 November 1994, as on 1 October 1994 Palau, the last United Nations Trust Territory, became independent.
- International Centre for Settlement of Investment Disputes (ICSID) and Multilateral Investment Guarantee Agency (MIGA) are not specialized agencies in accordance with Articles 57 and 63 of the Charter, but are part of the World Bank Group.
- The secretariats of these organs are part of the UN Secretariat.
- The Secretariat also includes the following offices: The Ethics Office, United Nations Ombudsman and Mediation Services, Office of Administration of Justice and the Office on Sport for Development and Peace

This Chart is a reflection of the functional organization of the United Nations System and for informational purposes only. It does not include all offices or entities of the United Nations System.

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UN Specialized Agencies

Specialized Agencies are autonomous organizations working with the UN and each other through the coordinating machinery of the Economic and Social Council (ECOSOC) at the intergovernmental level, and through the Chief Executives Board for Coordination (CEB) at the inter-secretarial level.

FAO Food and Agriculture Organization of the United Nations

ICAO International Civil Aviation Organization

IFAD International Fund for Agricultural Development

ILO International Labour Organization

IMF International Monetary Fund

IMO International Maritime Organization

ITU International Telecommunication Union

UNESCO United Nations Educational, Scientific and Cultural Organization

UNIDO United Nations Industrial Development Organization

UNWTO World Tourism Organization

UPU Universal Postal Union

[WHO World Health Organization](#)

WIPO World Intellectual Property Organization

WMO World Meteorological Organization

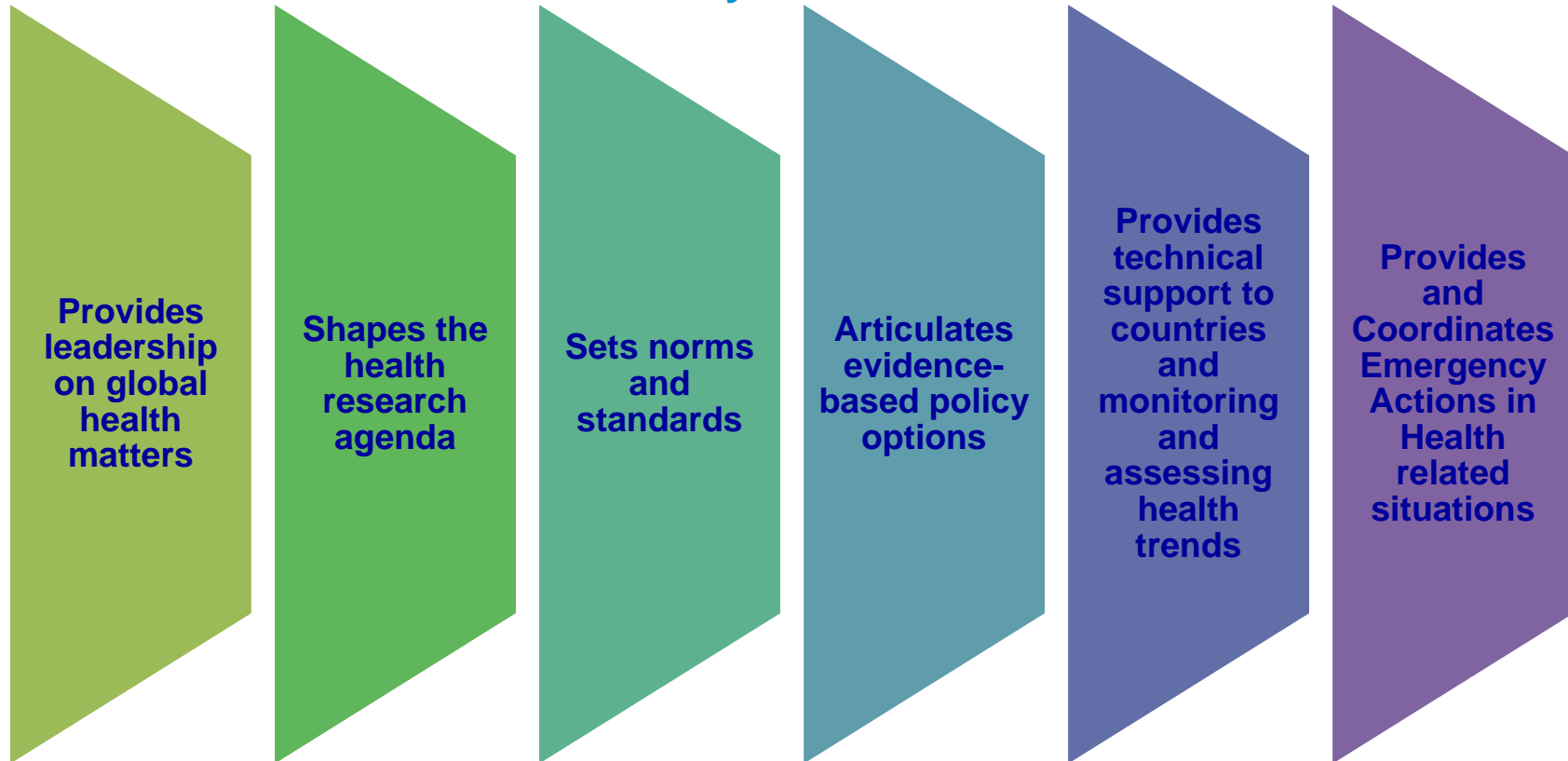
WORLD BANK GROUP

- **IBRD** International Bank for Reconstruction and Development
- **IDA** International Development Association
- **IFC** International Finance Corporation

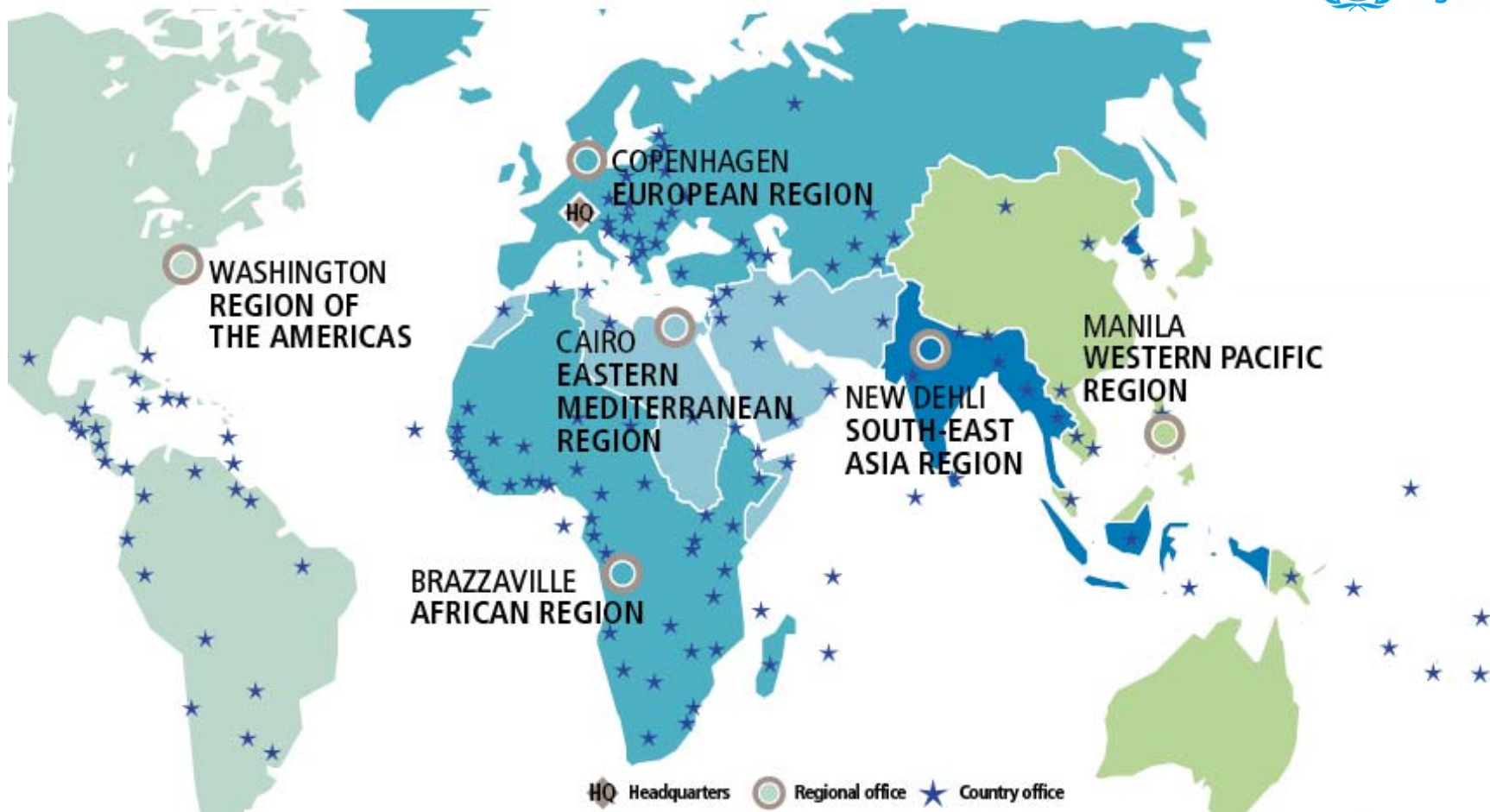
About WHO



WHO is the specialized agency directing and coordinating authority for health within the United Nations system.



<http://www.who.int/en/>



More than **7000 people** from more than **150 countries** work for the Organization in **150 WHO offices** in countries, territories and areas, six regional offices, at the Global Service Centre in Malaysia and at the headquarters in Geneva, Switzerland.

Procurement at WHO

<http://www.who.int/about/finance-s-accountability/procurement/en>

Procurement is a critical function in support of the effective discharge of WHO mandate.

In order to fulfill its mandate and achieve its vision WHO must procure a significant volume of goods and services. As a public organization entrusted with donor funds and committed to supporting developing economies, the objective of procurement activities within the WHO is the timely acquisition of goods and services while addressing the following **guiding principles**:

- Best value for money;
- Fairness, integrity, transparency and equal treatment;
- Effective competition;
- Be in the best Interest of WHO;
- Environmental concerns.

Procurement Services Set-up



COUNTRY OFFICES

- Africa: 47
- The Americas: 35
- Eastern Mediterranean: 21
- Europe: 29
- South-East Asia: 11
- Western Pacific: 27

MAJOR OFFICES

- AFRO/Brazzaville
- AMRO/Washington
- EMRO/Cairo
- EURO/Copenhagen
- SEARO/New-Delhi
- WPRO/Manila
- HQ/Geneva

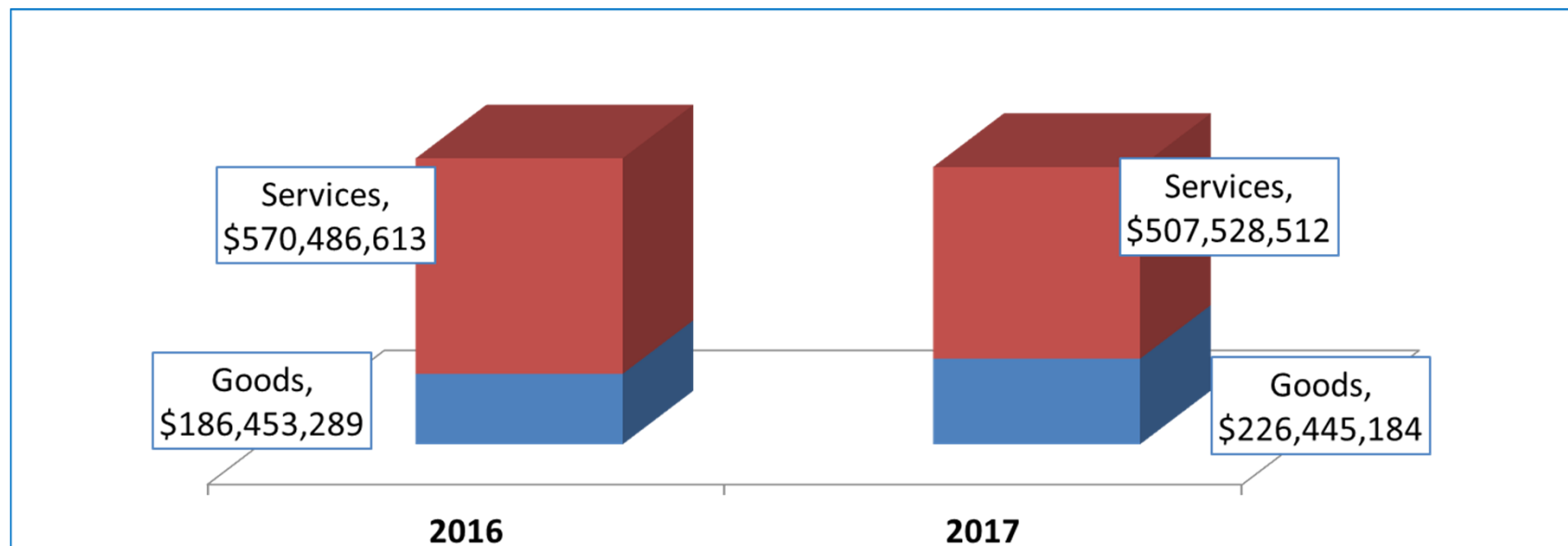
HEADQUARTERS

- Geneva:
 - Policy & strategy
 - QA of health products
 - Procurement for HQ and users training
- Budapest:
 - Long-term Agreements
 - Catalogue management / maintenance
- Kuala-Lumpur:
 - Global Sourcing & Procurement
 - Issuance of ALL Purchase Orders

Why is Procurement important?

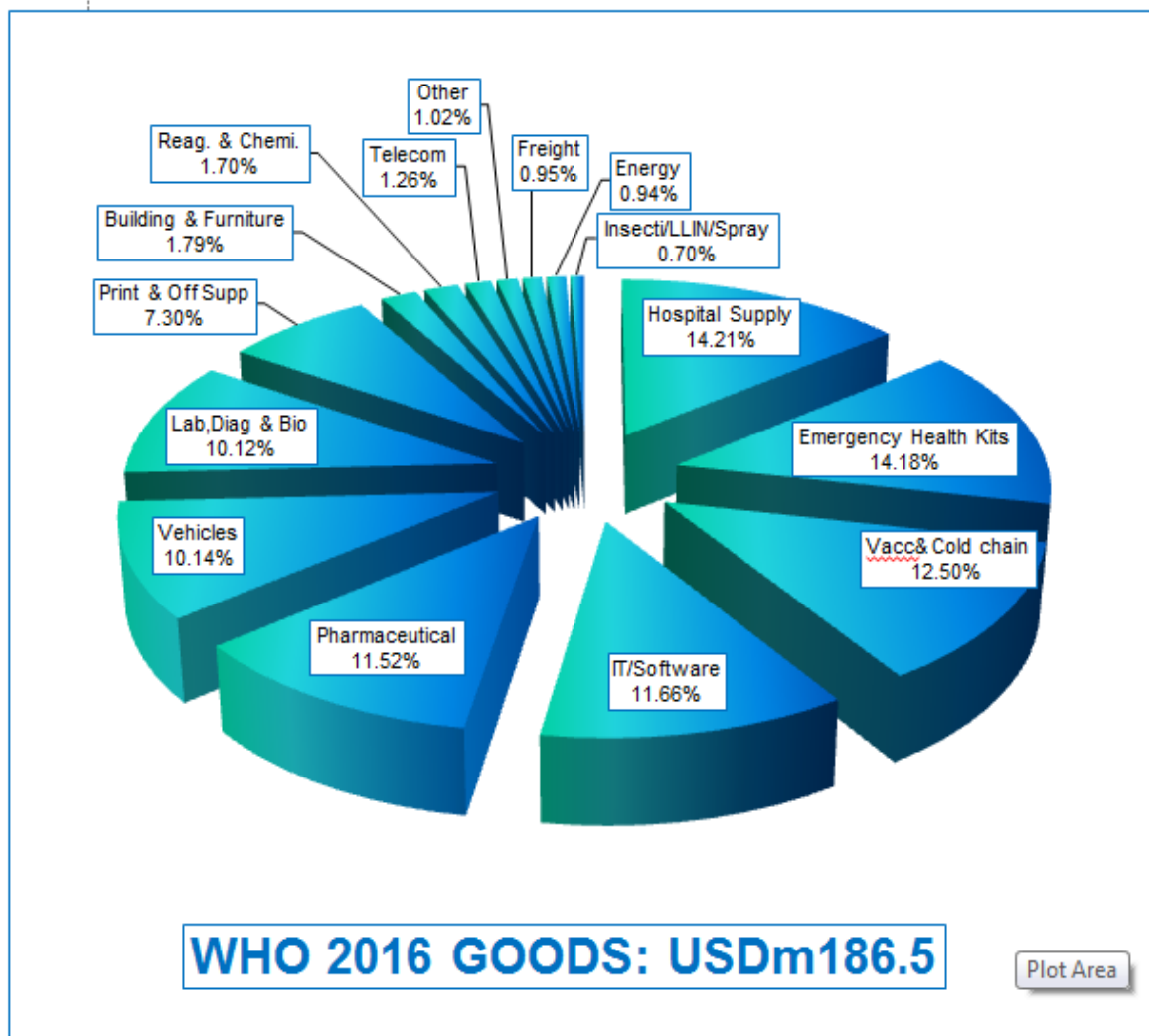
- Procurement accounts for **40%** of WHO expenditure
- Around **42,000** Purchase Orders (POs) and Contracts issued annually
- **Ratio** of Services and Goods POs = **3:1**
- 89% of POs and Contracts < **USD 25,000** transaction value

WHO PROCUREMENT 2016-17



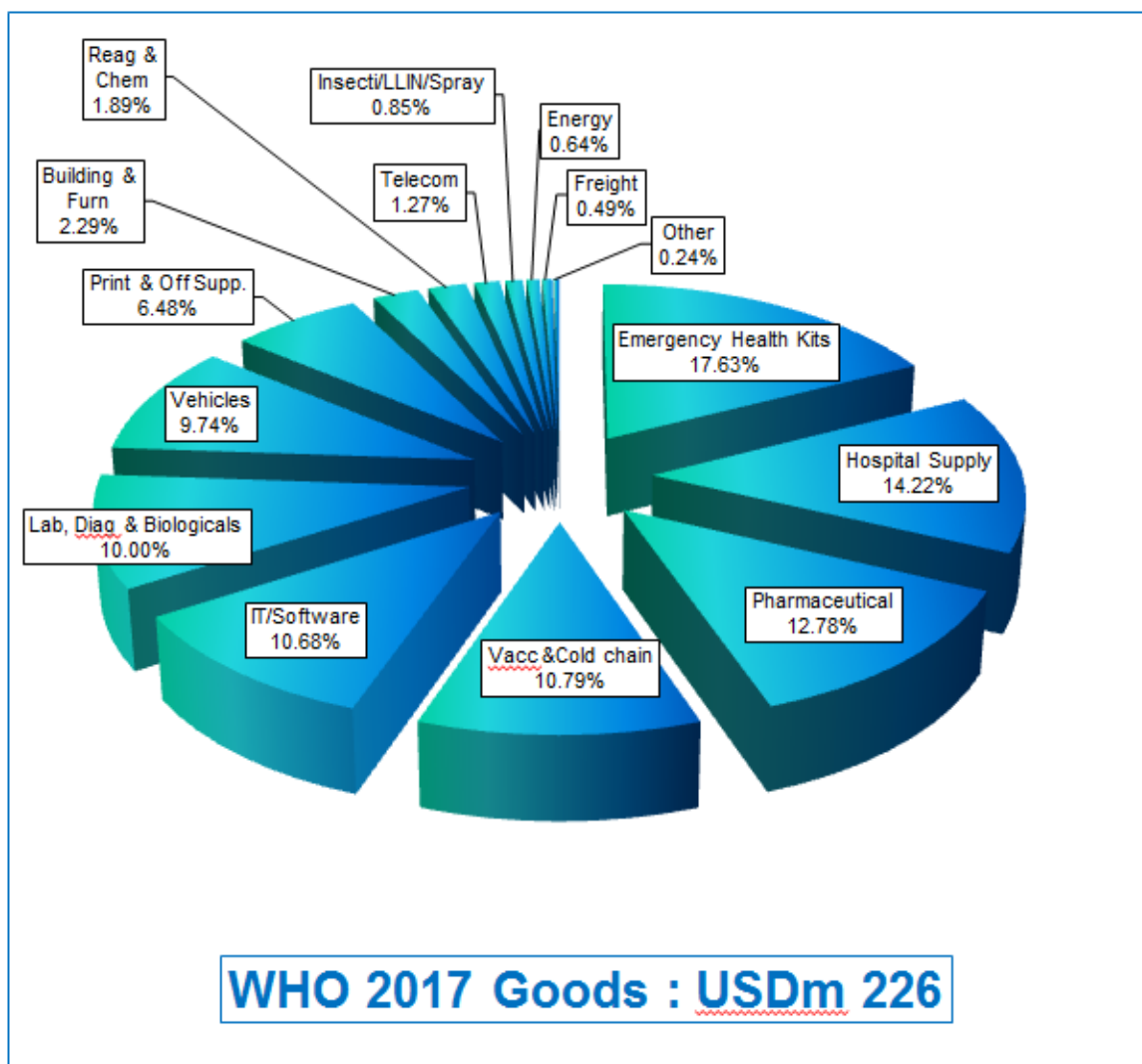
Goods Procurement (2016)

	<u>Usd Amount</u>
Hospital Supply	\$26,486,668
Emergency Health Kits	\$26,440,436
Vaccines & Cold chain	\$23,299,409
IT/Software	\$21,744,801
Pharmaceutical	\$21,488,147
Vehicles	\$18,911,839
Lab., Diag. & Biologicals	\$18,878,220
Print & Off. Supp.	\$13,607,753
Building & Furniture	\$3,338,224
Reagents & Chemicals	\$3,175,860
Telecom	\$2,351,776
Other	\$1,904,940
Freight	\$1,762,461
Energy	\$1,761,978
Insecticides/LLIN/Spray	\$1,300,776
Grand Total	\$186,453,289



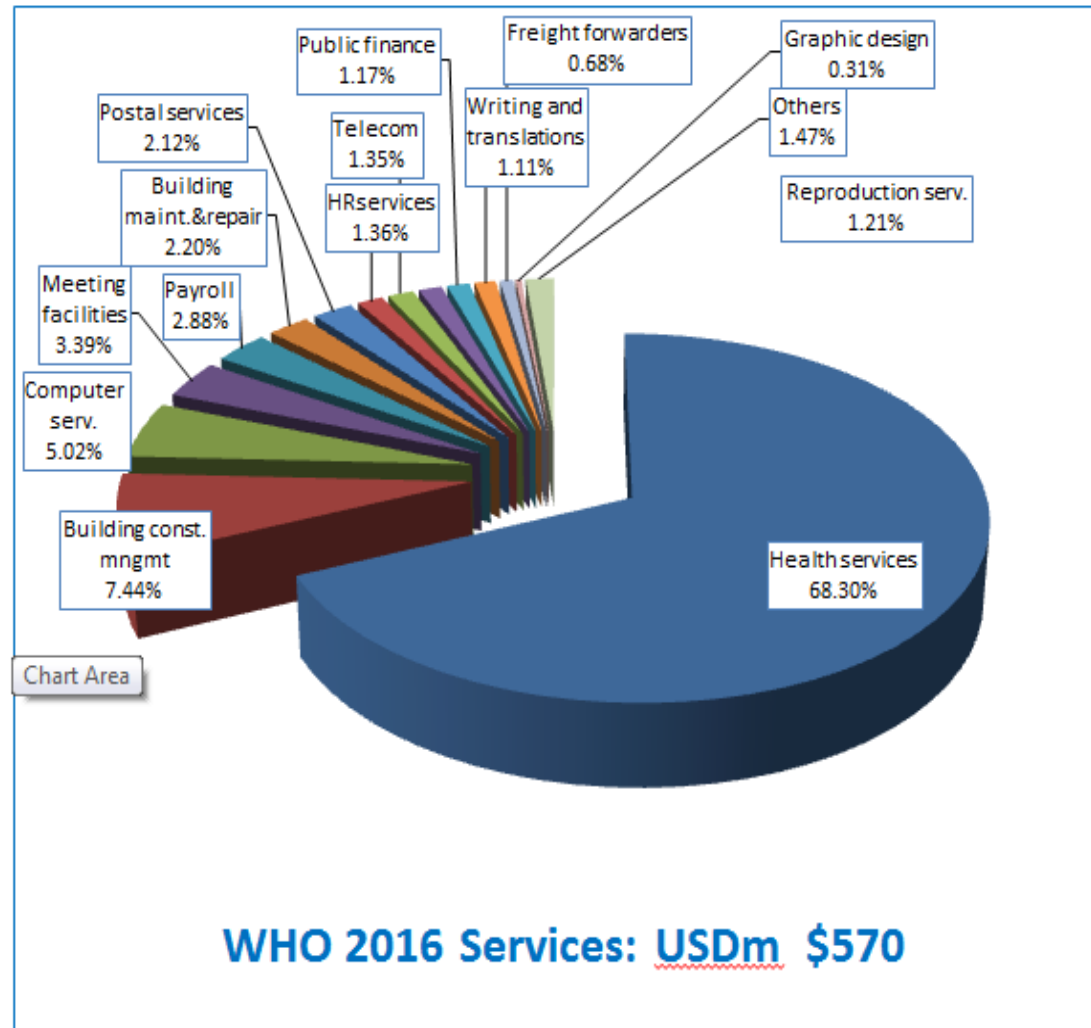
Goods Procurement (2017)

	USD amount
Emergency Health Kits	\$39,914,893
Hospital Supply	\$32,192,314
Pharmaceutical	\$28,947,899
Vaccines & Cold chain	\$24,432,764
IT/Software	\$24,194,180
Lab, Diag & Biologicals	\$22,653,618
Vehicles	\$22,057,309
Printing & Office Supplies	\$14,674,082
Building & Furniture	\$5,184,278
Reagents & Chemicals	\$4,286,304
Telecommunications	\$2,867,330
Insecticides/LLIN/Spray	\$1,925,244
Energy	\$1,449,696
Freight	\$1,112,768
Other	\$552,504
Grand Total	\$226,445,184



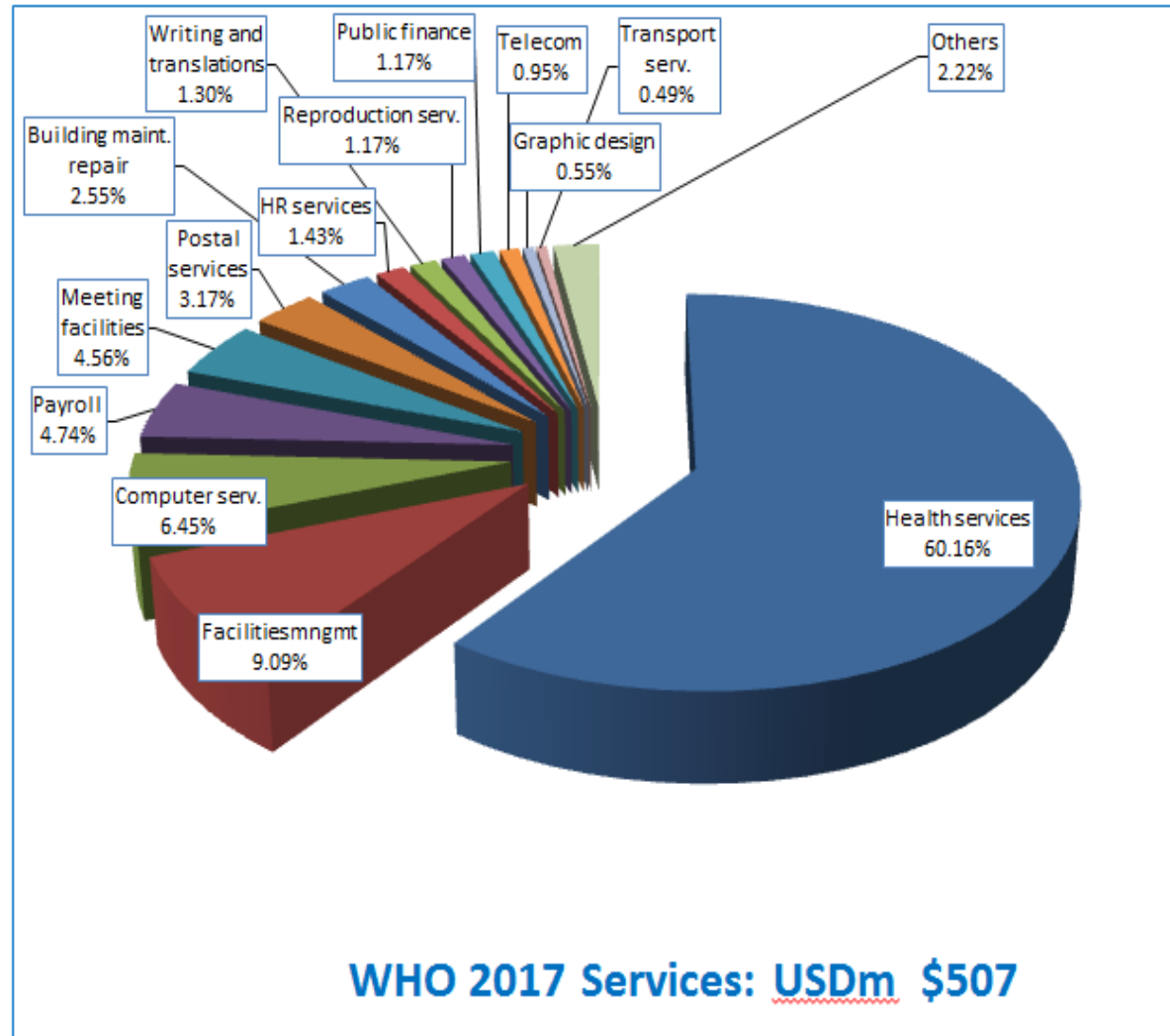
Service Procurement (2016)

	USD Amount
Health services	\$389,614,281
Building const. mngmt	\$42,427,001
Computer serv.	\$28,644,556
Meeting facilities	\$19,315,357
Payroll	\$16,406,532
Building maint. repair	\$12,567,797
Postal services	\$12,111,197
HR services	\$7,740,809
Telecom	\$7,716,920
Reproduction serv.	\$6,896,961
Public finance	\$6,675,947
Writing and translations	\$6,341,821
Freight forwarders	\$3,903,508
Graphic design	\$1,754,960
Others	\$8,368,965
Grand Total	\$570,486,613



Service Procurement (2017)

	USD Amount
Health services	\$305,343,148
Facilities mngmt	\$46,136,974
Computer serv.	\$32,760,174
Payroll	\$24,033,963
Meeting facilities	\$23,135,286
Postal services	\$16,089,698
Building maint. repair	\$12,951,231
HR services	\$7,265,328
Writing & translations	\$6,590,599
Reproduction serv.	\$5,946,713
Public finance	\$5,928,246
Telecom	\$4,812,510
Graphic design	\$2,802,015
Transport serv.	\$2,483,850
Others	\$11,248,779
	\$507,528,512



Procurement Process

- 01 Requirements defined by**
 - Country offices/Regional offices
 - Technical Units and Programmes in HQ / Geneva
 - Members States

- 02 Solicitation Method**
 - \$1- 25,000: Request for Quotations (RFQ)
 - \$ >25,000: Formal Invitation to Bid / Request for Proposal
 - \$ =>200,000 RFP/ITB through sealed bidding procedure via the electronic tendering platform

- 03 Advertised on**
 - UNGM for high value RFP/ITB,
 - Online tendering tool (Integrated in UNGM)
 - Technical Units Web pages and Networks

- 04 Supplier Registration**
 - Pro-active Registration at the UNGM website is strongly recommended (www.ungm.org)
 - UNGM Registration is necessary for participating to eTendering.

Procurement Process

05 Eligibility Criteria

- Vendor presumed to be eligible unless: included in the Ineligibility List administered by UNGM, by virtue of sanctions imposed by UN Security Council, WHO or another participating agency in the UN System

06 Specifications

- Specifications and standards are indicated in the tender document.

07 Main Evaluation Criteria

- Best Value for money
- Defined in the RFP/ITB document . Typically a detailed evaluation grid with scoring matrix. Produce goods/services according to specifications;
- Meet financial requirements of RFP/ITB

08 Evaluation & Award of Offers

- Typical evaluation team is composed of a minimum of two members of the Requesting unit and one neutral party working with a Scoring matrix
- Awards \geq to \$ 200,000: the authorization of the WHO Contract and Review Committee(CRC) is necessary. (applies as well to single source contracts, regardless of value).
- The CRC is composed of : the Comptroller; the Legal Counsel; Director Planning (PRP); one Technical director (designated by the Director-General)

WHO purchased items

WHO Emergency Kits

- **Cholera Kits**
 - The overall package consists of six different kits, each divided in several modules.
- **Interagency Emergency Health Kit**
 - Serves 10 000 people for 3 months
- **Severe acute malnutrition kit (SAM)**
 - For 50 children for 3 months
- **Trauma and Surgical Kits**
- **And more**

WHO purchased items

Drugs and Biological Procurement

- **Diagnostic test kits (WHO lead Agency)**
 - Filariasis/Hepatitis B & C/Malaria
Rubella/Syphilis
 - HIV test kits
- **Drugs**
 - 2nd line TB drugs
 - Antimalarial drugs/Leprosy/Antifilariasis
 - Essential drugs
- **Vaccines**

Laboratory Procurement

- Centrifuges
- Blood Analysers
- Chemicals and Reagents
- Incubators
- Microscopes
- Lab. Miscellaneous items

WHO purchased items

Hospital Supplies Procurement

- X-ray equipment and scanners
- Orthopedic equipment
- Surgical and Dental instruments
- Education and teaching equipment
- Hospital consumables
- Diagnostic instruments/Defibrillators

Other Procurement

- PC's, servers, multifunction printers, software,
- LAN hardware/software
- Administrative supplies (paper/packaging, stationery, promotional items)
- Vehicles: Ambulances, motorcycles, cars
Generators
- Bednets
- Cold box & vaccines carriers
- Insecticides and pesticides
- Fridges, freezers
- Radio equipment

Thank you



**World Health
Organization**