UN Global Marketplace

Procurement portal of the UN system

Susan Rendtorff
UNGM Programme Specialist
Free registration form online

More and more a requirement to participate in tenders

One of first step in doing business with the UN
UNGM is the entry point to UN agencies’ e-procurement systems.

14 UN organizations already have an e-procurement system integrated with UNGM.

5 additional UN organizations plan to have an e-procurement system integrated with UNGM.
<table>
<thead>
<tr>
<th>Category</th>
<th>Ireland</th>
<th>Netherlands</th>
<th>Slovenia</th>
<th>UK</th>
</tr>
</thead>
<tbody>
<tr>
<td>Position in Supply Ranking</td>
<td>58</td>
<td>11</td>
<td>112</td>
<td>5</td>
</tr>
<tr>
<td>Total number of suppliers providing the UN</td>
<td>22</td>
<td>1152</td>
<td>107</td>
<td>2525</td>
</tr>
<tr>
<td>Suppliers with contracts above USD1m</td>
<td>11</td>
<td>44</td>
<td>2</td>
<td>84</td>
</tr>
<tr>
<td>Number of UN organizations procuring from country</td>
<td>37</td>
<td>36</td>
<td>16</td>
<td>39</td>
</tr>
<tr>
<td>Total procurement in 2018, USD million</td>
<td>61.2</td>
<td>510.6</td>
<td>14.2</td>
<td>582.6</td>
</tr>
<tr>
<td>Number of accounts created on UNGM</td>
<td>430</td>
<td>2257</td>
<td>119</td>
<td>8483</td>
</tr>
<tr>
<td>Companies ‘registered’ with at least one UN organization</td>
<td>344</td>
<td>1946</td>
<td>99</td>
<td>7084</td>
</tr>
<tr>
<td>Registration form not completed and not submitted/visible</td>
<td>68</td>
<td>252</td>
<td>17</td>
<td>1209</td>
</tr>
<tr>
<td>Registrations to be updated on request of UN organization</td>
<td>50</td>
<td>262</td>
<td>20</td>
<td>998</td>
</tr>
<tr>
<td>Number of companies subscribed to the Tender Alert Service</td>
<td>10</td>
<td>45</td>
<td>4</td>
<td>260</td>
</tr>
<tr>
<td>Participation in electronic tenders since 2018</td>
<td>286</td>
<td>3107</td>
<td>147</td>
<td>11308</td>
</tr>
</tbody>
</table>
3 registration levels

Level is determined by the monetary value of potential contracts

Basic registration

Level 1

Level 2

Common registration process

Some UN organizations require additional information

Registration available in 7 languages
Basic registration

- Provide your company name as written in the Certificate of Incorporation
- Ensure contact details are up-to-date

Level 1 & 2

- Documents are provided in English or are officially translated into English
- Ensure the financial documents for the last 3y are provided

Log into your UNGM account frequently

*Information can be checked by UN procurement officers*
Click on the ‘Business Opportunities’ box in the UNGM homepage

Access the list of procurement notices publicly available

UNGM is the entry point to UN agencies’ e-procurement systems
2018

- **9,767** public tender notices published on UNGM
- **7,036** public tenders published on UNGM via e-procurement
- **2,676** closed tenders published on e-procurement systems
UNGM enables companies to be alerted of relevant business opportunities.

Receive latest tenders published on UNGM.

Only receive tenders related to your products and/or services.

Alerts are sent to your email address.

Subscription cost:
- 6 months: $175
- 1 year: $250
- 2 years: $400
Find useful information on how to start doing business with the United Nations

Information on the United Nations System Organizations:
• List of different organizations & agencies and link to websites
• UN System organizational chart

Information on the UN market:
• Tips for registration on UNGM and for preparing bids/proposals
• Information on types of solicitations
TO SUMMARIZE

1. Register your company on UNGM and ensure that your company’s details and contact details are updated.

2. Familiarize yourself with the different UN agencies’ procurement needs and procedures.

3. Check regularly procurement notices on UNGM or subscribe to the Tender Alert Service.

THANK YOU

www.ungm.org
registry@ungm.org