Delivering a world where every pregnancy is wanted, every childbirth is safe and every young person’s potential is fulfilled
We are the lead United Nations agency that expands the possibilities for women and young people to lead healthy sexual and reproductive lives. We are on the ground improving the lives of millions of women and young people in more than 150 countries and in humanitarian crises.
UNFPA Procurement Services Branch

Delivering supplies to ensure reproductive rights for all

UNFPA Procurement Services Branch has been providing reproductive health supplies for the developing world for almost 50 years. Our expertise extends to managing a global supply chain that responds to the needs of our partners in development.

Today, UNFPA is one of the largest public sector procurers of Reproductive Health (RH) commodities.

RH supplies procured in 2017 over $157 million

- $112.5M  Contraceptives
- $12M  Medical Equipment
- $7M  Pharmaceuticals
- $26M  Medical/RH/Dignity Kits
UNFPA procured more than:

- 700 million male latex condoms
- 43 million cycles of combined low dose oral contraceptives
- 2.1 million dignity kits

In 2017
Impact of UNFPA procurement

33 million women

1.6 million adolescents and young people

114 countries received supplies from UNFPA
Principles of Procurement

- Best Value for Money
- Fairness, integrity and transparency
- Open and effective international competition
- The Interest of the UNFPA
Value for money translates into real savings

1.7 million savings in 2017

- Uptake of generic hormonal contraceptives: $933,026
- Male/female condoms price negotiation: $87,063
- Implants price negotiation: $170,000
- Lubricants sachets price negotiation: $98,630
- Injectables price negotiation: $424,080
- Other/order specific savings: $64,410

Value for money
Quality assured generic contraception

4-year savings of over USD 2.4 million

Value for money

4-year savings had the potential to provide an additional 800,000 with generic combined low dose oral contraceptives for 1 full year 9.6 million cycles
UNFPA delivered generic hormonal contraceptives

60 countries

2014 - 2017
UNFPA is seeking to improve the environmental sustainability of all aspects of its procurement activities. The Green Procurement Strategy advocates reduced environmental impact through initiating supplier dialogue and establishing sustainability standards. The reported numbers account for UNFPA Procurement Services Branch male condom activities in 2016.

<table>
<thead>
<tr>
<th><strong>GREEN PROCUREMENT</strong></th>
<th><strong>CO₂e</strong></th>
<th>3,600 tonnes of non-emitted CO₂e</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td>1.8 million m³ of water treated</td>
</tr>
<tr>
<td></td>
<td></td>
<td>210 thousand m³ of water saved</td>
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<tr>
<td></td>
<td></td>
<td>1500 tonnes of solid waste reduction</td>
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<tr>
<td></td>
<td></td>
<td>52% recycled post-consumer materials in outer boxes and shipping materials</td>
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<tr>
<td></td>
<td></td>
<td>12.7 million kWh of electricity saved</td>
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<tr>
<td></td>
<td></td>
<td>ISO 14001 certification</td>
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<tr>
<td></td>
<td></td>
<td>All male condom manufacturers hold the</td>
</tr>
<tr>
<td></td>
<td></td>
<td>The condoms are packed in FSC certified* cardboard boxes</td>
</tr>
</tbody>
</table>

For more information, please visit https://www.unfpa.org/resources/green-procurement-strategy
UNFPA Quality Assurance Policy

Prequalification
- Male condoms
- Female condoms
- IUDs
- RH Medicines

Technical evaluation
- Medical Devices
- Emergency RH Kits
- Fistula Repair Kits

Capacity building
- Quality control laboratories
- National regulatory authorities
- Manufacturers

WHO, UNFPA, and ISO standards
Supplier management
World’s largest public procurer of contraceptives

<table>
<thead>
<tr>
<th>Category</th>
<th>Quantity</th>
</tr>
</thead>
<tbody>
<tr>
<td>Contraceptives</td>
<td>40</td>
</tr>
<tr>
<td>Reproductive health kits</td>
<td>18</td>
</tr>
<tr>
<td>Midwifery and Fistula repair kits</td>
<td>4</td>
</tr>
<tr>
<td>Medical equipment items</td>
<td>400+</td>
</tr>
<tr>
<td>Pharmaceutical products</td>
<td>60+</td>
</tr>
</tbody>
</table>

50+ Pre-negotiated, long-term agreements for hundreds of reproductive health products
What is a Long-Term Agreement (LTA)?

A written agreement

Between a UN organization and a supplier

For pre-selected goods or services

Based on the result of a competitive bidding exercise

Covers general terms and conditions and all commercial terms
Benefits of Using UNFPA LTAs

- All products have gone through competitive bidding process
- Pooled volume > better price > cost savings
- Stabilize supply costs
- Avoid duplication of procurement processes
- Direct ordering
Collaboration with Suppliers

• Annual Supplier workshops of Core commodities
  • Share best practices among suppliers;
  • Enhance supply performance to UNFPA;
  • Identify areas where UNFPA procurement can improve their support of suppliers delivery;
  • Inform of UNFPA’s projects & trends in procurement.

• Hands on Performance assessment
  • Allowing to target improvement opportunities
  • Benchmarking within commodity

• Access to collaborative Registration procedures
Collaboration with Non-UN partners

- Collaborating with other Public procurers of RH commodities to ensure efficiencies
- Optimize cost reduction
  - Standardizing requirements for tender processes amongst partners as well as KPIs
  - Sharing of outcomes of inspection & technical assessment reports
  - Sharing of procurement best practices
- Innovative projects which contribute to efficiency:
  - Joint forecasting
  - Partnerships for impact:
    - Leveraging of systems to facilitate procurement platforms
  - Address common issues jointly
- Pilot implementation of track & trace solution
Case Story
The United Nations reproductive health and rights agency

Ensuring reproductive rights for all

UNFPA