The United Nations System

UN Principal Organs
- General Assembly
- Security Council
- Economic and Social Council
- Secretariat
- International Court of Justice
- Trusteeship Council

Subsidiary Organs
- Main Committee
- Disarmament Commission
- Human Rights Council
- International Law Commission
- Joint Inspection Unit (JAU)
- Steering committees and ad hoc bodies

Funds and Programmes
- UNDP: United Nations Development Programme
- UNCDF: United Nations Capital Development Fund
- UNV: United Nations Volunteers
- UN-Habitat: United Nations Human Settlements Programme
- UNICEF: United Nations Children's Fund
- WFP: World Food Programme (UN/FAO)

Research and Training
- UNIDO: United Nations Industrial Development Organization
- UNITAR: United Nations Institute for Training and Research
- UNESCO: United Nations Educational, Scientific and Cultural Organization
- UNFIN: United Nations-FIN University
- UNU: United Nations University

Other Entities
- ITC: International Trade Centre (UN/WTO)
- UNCTAD: United Nations Conference on Trade and Development
- UNRWA: United Nations Relief and Works Agency for Palestinian Refugees
- UNESCO: United Nations Educational, Scientific and Cultural Organization
- UN-Women: United Nations Entity for Gender Equality and the Empowerment of Women

Related Organizations
- CTBTO: Preparatory Commission for the Comprehensive Nuclear-Test-Ban Treaty Organization
- IAEA: International Atomic Energy Agency
- ICC: International Criminal Court
- IMO: International Organization for Migration
- ILO: International Labour Organization
- UN Women: United Nations Entity for Gender Equality and the Empowerment of Women
- UN Women: United Nations Entity for Gender Equality and the Empowerment of Women
- WHA: World Health Assembly
- WHO: World Health Organization
- WIPF: World Intellectual Property Organization
- WHO: World Meteorological Organization
- WB: World Bank Group
- WB: World Bank Group
- IFAD: International Fund for Agricultural Development
- ILO: International Labour Organization
- IDA: International Development Association
- IFC: International Finance Corporation

Specialized Agencies
- FAO: Food and Agriculture Organization of the United Nations
- ICAO: International Civil Aviation Organization
- IPB: International Fund for Agricultural Development
- ILO: International Labour Organization
- IMF: International Monetary Fund
- IMO: International Maritime Organization
- ITU: International Telecommunication Union
- UNESCO: United Nations Educational, Scientific and Cultural Organization
- UNIDO: United Nations Industrial Development Organization

Secretariat
- EOS: Executive Office of the Secretary-General
- DPS: Department of Field Support
- DSGC: Department for General Assembly and Conference Management
- NM: Department of Management
- DPA: Department of Political Affairs
- DPI: Department of Public Information
- DPKO: Department of Peacekeeping Operations
- DSS: Department of Safety and Security
- OCHA: Office for the Coordination of Humanitarian Affairs
- ODA: Office for Disarmament Affairs
- ORCH: Office of the United Nations High Commissioner for Human Rights
- OIC: Office of the High Commissioner for Human Rights
- OIPS: Peacebuilding Support Office
- OSAA: Office of the Special Adviser on Africa
- OIS: Office of Internal Oversight Services
- OLA: Office of Legal Affairs
- OSAA: Office of the Special Adviser on Africa
- PBSO: Peacebuilding Support Office
- SRSG/CAAC: Office of the Special Representative of the Secretary-General for Children and Armed Conflict
- SRSG/SVER: Office of the Special Representative of the Secretary-General on Sexual Violence in Conflict
- SRSG/SVAC: Office of the Special Representative of the Secretary-General on Sexual Violence in Conflict

Research and Training
- UNICRI: United Nations International Criminal Law and Justice Research Institute
- UNISDR: United Nations Office for Disaster Risk Reduction
- UNOIC: United Nations Office on Drugs and Crime
- UNODC: United Nations Office on Drugs and Crime
- UNOG: United Nations Office for the Least Developed Countries
- UNRHR: Office of the High Commissioner for Human Rights
- UNHCR: Office of the High Commissioner for Refugees
- UNHRC: Office of the High Commissioner for Human Rights
- UNHCR: Office of the High Commissioner for Refugees
- UNHCR: Office of the High Commissioner for Refugees

Notes:
2. The Secretariat also includes the following entities: the Office of the President of the General Assembly, the United Nations Development Programme, the United Nations Environment Programme, the United Nations Industrial Development Organization, the United Nations Office on Drugs and Crime, and the United Nations Office for the Least Developed Countries.
3. The Secretariat also includes the following entities: the Office of the President of the General Assembly, the United Nations Development Programme, the United Nations Environment Programme, the United Nations Industrial Development Organization, the United Nations Office on Drugs and Crime, and the United Nations Office for the Least Developed Countries.
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2018
WHO Procurement
UN Specialized Agencies

Specialized Agencies are autonomous organizations working with the UN and each other through the coordinating machinery of the Economic and Social Council (ECOSOC) at the intergovernmental level, and through the Chief Executives Board for Coordination (CEB) at the inter-secretarial level.

FAO Food and Agriculture Organization of the United Nations
ICAO International Civil Aviation Organization
IFAD International Fund for Agricultural Development
ILO International Labour Organization
IMF International Monetary Fund
IMO International Maritime Organization
ITU International Telecommunication Union
UNESCO United Nations Educational, Scientific and Cultural Organization
UNIDO United Nations Industrial Development Organization
UNWTO World Tourism Organization
UPU Universal Postal Union
WHO World Health Organization
WIPO World Intellectual Property Organization
WMO World Meteorological Organization
WORLD BANK GROUP
• IBRD International Bank for Reconstruction and Development
• IDA International Development Association
• IFC International Finance Corporation
WHO is the specialized agency directing and coordinating authority for health within the United Nations system.

Provides leadership on global health matters

Shapes the health research agenda

Sets norms and standards

Articulates evidence-based policy options

Provides technical support to countries and monitoring and assessing health trends

Provides and Coordinates Emergency Actions in Health related situations

http://www.who.int/en/
More than **7000 people** from more than **150 countries** work for the Organization in **150 WHO offices** in countries, territories and areas, six regional offices, at the Global Service Centre in Malaysia and at the headquarters in Geneva, Switzerland.
Procurement at WHO

Procurement is a critical function in support of the effective discharge of WHO mandate.

In order to fulfill its mandate and achieve its vision WHO must procure a significant volume of goods and services. As a public organization entrusted with donor funds and committed to supporting developing economies, the objective of procurement activities within the WHO is the timely acquisition of goods and services while addressing the following **guiding principles**:

- Best value for money;
- Fairness, integrity, transparency and equal treatment;
- Effective competition;
- Be in the best Interest of WHO;
- Environmental concerns.

http://www.who.int/about/finance-accountability/procurement/en
# Procurement Services Set-up

<table>
<thead>
<tr>
<th>COUNTRY OFFICES</th>
<th>MAJOR OFFICES</th>
<th>HEADQUARTERS</th>
</tr>
</thead>
<tbody>
<tr>
<td>• Africa:</td>
<td>• AFRO/Brazzaville</td>
<td>• Geneva:</td>
</tr>
<tr>
<td>• The Americas:</td>
<td>• AMRO/Washington</td>
<td>▪ Policy &amp; strategy</td>
</tr>
<tr>
<td>• Eastern Mediterranean:</td>
<td>• EMRO/Cairo</td>
<td>▪ QA of health products</td>
</tr>
<tr>
<td>• Europe:</td>
<td>• EURO/Copenhagen</td>
<td>▪ Procurement for HQ and users training</td>
</tr>
<tr>
<td>• South-East Asia:</td>
<td>• SEARO/New-Delhi</td>
<td>• Budapest:</td>
</tr>
<tr>
<td>• Western Pacific:</td>
<td>• WPRO/Manila</td>
<td>▪ Long-term Agreements</td>
</tr>
<tr>
<td></td>
<td>• HQ/Geneva</td>
<td>▪ Catalogue management / maintenance</td>
</tr>
<tr>
<td></td>
<td></td>
<td>• Kuala-Lumpur:</td>
</tr>
<tr>
<td></td>
<td></td>
<td>▪ Global Sourcing &amp; Procurement</td>
</tr>
<tr>
<td></td>
<td></td>
<td>▪ Issuance of ALL Purchase Orders</td>
</tr>
</tbody>
</table>

- Africa: 47
- The Americas: 35
- Eastern Mediterranean: 21
- Europe: 29
- South-East Asia: 11
- Western Pacific: 27

2018 WHO Procurement
Why is Procurement important?

- Procurement accounts for 40% of WHO expenditure
- Around 42,000 Purchase Orders (POs) and Contracts issued annually
- Ratio of Services and Goods POs = 3:1
- 89% of POs and Contracts < USD 25,000 transaction value

WHO PROCUREMENT 2016-17

<table>
<thead>
<tr>
<th>Year</th>
<th>Services</th>
<th>Goods</th>
</tr>
</thead>
<tbody>
<tr>
<td>2016</td>
<td>$570,486,613</td>
<td>$186,453,289</td>
</tr>
<tr>
<td>2017</td>
<td>$507,528,512</td>
<td>$226,445,184</td>
</tr>
</tbody>
</table>
# Goods Procurement (2016)

## WHO Procurement

### WHO 2016 GOODS: USDm186.5

<table>
<thead>
<tr>
<th>Category</th>
<th>USD Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Hospital Supply</td>
<td>$26,486,668</td>
</tr>
<tr>
<td>Emergency Health Kits</td>
<td>$26,440,436</td>
</tr>
<tr>
<td>Vaccines &amp; Cold chain</td>
<td>$23,299,409</td>
</tr>
<tr>
<td>IT/Software</td>
<td>$21,744,801</td>
</tr>
<tr>
<td>Pharmaceutical</td>
<td>$21,488,147</td>
</tr>
<tr>
<td>Vehicles</td>
<td>$18,911,839</td>
</tr>
<tr>
<td>Lab., Diag., &amp; Biologicals</td>
<td>$18,878,220</td>
</tr>
<tr>
<td>Print &amp; Off. Supp.</td>
<td>$13,607,753</td>
</tr>
<tr>
<td>Building &amp; Furniture</td>
<td>$3,338,224</td>
</tr>
<tr>
<td>Reagents &amp; Chemicals</td>
<td>$3,175,860</td>
</tr>
<tr>
<td>Telecom</td>
<td>$2,351,776</td>
</tr>
<tr>
<td>Other</td>
<td>$1,904,940</td>
</tr>
<tr>
<td>Freight</td>
<td>$1,762,461</td>
</tr>
<tr>
<td>Energy</td>
<td>$1,761,978</td>
</tr>
<tr>
<td>Insecticides/LLIN/Spray</td>
<td>$1,300,776</td>
</tr>
<tr>
<td><strong>Grand Total</strong></td>
<td><strong>$186,453,289</strong></td>
</tr>
</tbody>
</table>
# Goods Procurement (2017)

<table>
<thead>
<tr>
<th>Category</th>
<th>USD Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Emergency Health Kits</td>
<td>$39,914,893</td>
</tr>
<tr>
<td>Hospital Supply</td>
<td>$32,192,314</td>
</tr>
<tr>
<td>Pharmaceutical</td>
<td>$28,947,899</td>
</tr>
<tr>
<td>Vaccines &amp; Cold chain</td>
<td>$24,432,764</td>
</tr>
<tr>
<td>IT/Software</td>
<td>$24,194,180</td>
</tr>
<tr>
<td>Lab, Diag &amp; Biologicals</td>
<td>$22,653,618</td>
</tr>
<tr>
<td>Vehicles</td>
<td>$22,057,309</td>
</tr>
<tr>
<td>Printing &amp; Office Supplies</td>
<td>$14,674,082</td>
</tr>
<tr>
<td>Building &amp; Furniture</td>
<td>$5,184,278</td>
</tr>
<tr>
<td>Reagents &amp; Chemicals</td>
<td>$4,286,304</td>
</tr>
<tr>
<td>Telecommunications</td>
<td>$2,867,330</td>
</tr>
<tr>
<td>Insecticides/LLIN/Spray</td>
<td>$1,925,244</td>
</tr>
<tr>
<td>Energy</td>
<td>$1,449,696</td>
</tr>
<tr>
<td>Freight</td>
<td>$1,112,768</td>
</tr>
<tr>
<td>Other</td>
<td>$552,504</td>
</tr>
<tr>
<td><strong>Grand Total</strong></td>
<td><strong>$226,445,184</strong></td>
</tr>
</tbody>
</table>

**WHO 2017 Goods : USDm 226**
Service Procurement (2016)

<table>
<thead>
<tr>
<th>Service</th>
<th>USD Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Health services</td>
<td>$389,614,281</td>
</tr>
<tr>
<td>Building const. mngmt</td>
<td>$42,427,001</td>
</tr>
<tr>
<td>Computer serv.</td>
<td>$28,644,556</td>
</tr>
<tr>
<td>Meeting facilities</td>
<td>$19,315,357</td>
</tr>
<tr>
<td>Payroll</td>
<td>$16,406,532</td>
</tr>
<tr>
<td>Building maint. repair</td>
<td>$12,567,797</td>
</tr>
<tr>
<td>Postal services</td>
<td>$12,111,197</td>
</tr>
<tr>
<td>HR services</td>
<td>$7,740,809</td>
</tr>
<tr>
<td>Telecom</td>
<td>$7,716,920</td>
</tr>
<tr>
<td>Reproduction serv.</td>
<td>$6,896,961</td>
</tr>
<tr>
<td>Public finance</td>
<td>$6,675,947</td>
</tr>
<tr>
<td>Writing and translations</td>
<td>$6,341,821</td>
</tr>
<tr>
<td>Freight forwarders</td>
<td>$3,903,508</td>
</tr>
<tr>
<td>Graphic design</td>
<td>$1,754,960</td>
</tr>
<tr>
<td>Others</td>
<td>$8,368,965</td>
</tr>
<tr>
<td><strong>Grand Total</strong></td>
<td><strong>$570,486,613</strong></td>
</tr>
</tbody>
</table>

WHO 2016 Services: USDm $570
Procurement Process

01 Requirements defined by
- Country offices/Regional offices
- Technical Units and Programmes in HQ / Geneva
- Members States

02 Solicitation Method
- $1-25,000: Request for Quotations (RFQ)
- $ >25,000: Formal Invitation to Bid / Request for Proposal
- $ =>200,000 RFP/ITB through sealed bidding procedure via the electronic tendering platform

03 Advertised on
- UNGM for high value RFP/ITB,
- Online tendering tool (Integrated in UNGM)
- Technical Units Web pages and Networks

04 Supplier Registration
- Pro-active Registration at the UNGM website is strongly recommended (www.ungm.org)
- UNGM Registration is necessary for participating to eTendering.
## Procurement Process

| 05 | Eligibility Criteria | • Vendor presumed to be eligible unless: included in the Ineligibility List administered by UNGM, by virtue of sanctions imposed by UN Security Council, WHO or another participating agency in the UN System |
| 06 | Specifications | • Specifications and standards are indicated in the tender document. |
| 07 | Main Evaluation Criteria | • Best Value for money  
• Defined in the RFP/ITB document. Typically a detailed evaluation grid with scoring matrix. Produce goods/services according to specifications;  
• Meet financial requirements of RFP/ITB |
| 08 | Evaluation & Award of Offers | • Typical evaluation team is composed of a minimum of two members of the Requesting unit and one neutral party working with a Scoring matrix  
• Awards>=to $ 200,000: the authorization of the WHO Contract and Review Committee(CRC) is necessary. (applies as well to single source contracts, regardless of value).  
• The CRC is composed of: the Comptroller; the Legal Counsel; Director Planning (PRP); one Technical director (designated by the Director-General) |
Prequalification Programmes

- **Pharmaceuticals**: HIV/AIDS, Malaria and Tuberculosis: 
  [http://apps.who.int/prequal](http://apps.who.int/prequal)
- **WHO Pesticide Evaluation Scheme "WHOPES"**: 
- **Vaccines**: 
- **Immunization devices**: 
- **WHO list of prequalified in vitro diagnostic products**: 
- **Compendium of innovative health technologies for low-resource settings**: 
- **Cold Chain**: 
  [http://apps.who.int/immunization_standards/vaccine_quality/pqs_catalogue/](http://apps.who.int/immunization_standards/vaccine_quality/pqs_catalogue/)
WHO Emergency Kits

- **Cholera Kits**
  - The overall package consists of six different kits, each divided in several modules.
- **Interagency Emergency Health Kit**
  - Serves 10,000 people for 3 months
- **Severe acute malnutrition kit (SAM)**
  - For 50 children for 3 months
- **Trauma and Surgical Kits**
- **And more**
WHO purchased items

Drugs and Biological Procurement

- Diagnostic test kits (WHO lead Agency)
  - Filariasis/Hepatitis B & C/Malaria
  - Rubella/Syphilis
  - HIV test kits
- Drugs
  - 2nd line TB drugs
  - Antimalarial drugs/Leprosy/Antifilariasis
  - Essential drugs
- Vaccines

Laboratory Procurement

- Centrifuges
- Blood Analysers
- Chemicals and Reagents
- Incubators
- Microscopes
- Lab. Miscellaneous items
WHO purchased items

Hospital Supplies Procurement

- X-ray equipment and scanners
- Orthopedic equipment
- Surgical and Dental instruments
- Education and teaching equipment
- Hospital consumables
- Diagnostic instruments/Defibrillators

Other Procurement

- PC's, servers, multifunction printers, software,
- LAN hardware/software
- Administrative supplies (paper/packaging, stationery, promotional items)
- Vehicles: Ambulances, motorcycles, cars
- Generators
- Bednets
- Cold box & vaccines carriers
- Insecticides and pesticides
- Fridges, freezers
- Radio equipment
Thank you