

Terms of Reference:

I/1 Estimated Annual Demand of Fuel

I/2 Quotation Form/Price List

I/3 Pricing Model for Fuel

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Lot #1 Gaza

Annex I/1

- **Estimated Annual Demand of Fuel for Gaza Field:**

Volumes stated below are only estimated demands for the whole contractual period. However, based on history and drawn in good faith these estimates could be changed during the validity of the contracted period.

No.	Description	UNIT	Estimated demand for 36 months
1.	Diesel/Gas Oil (Solar)	LT	46,800,000 (+/-)
2.	Benzene/Petrol, 95 Octane, unleaded	LT	3,600,000 (+/-)

Lot #1 Gaza
Annex I/2
Quotation Form / Price list for Gaza:

No.	Description	UNIT	Unit Price in Israeli Shekel(NIS)
	Fuels		
1	Gas/Diesel Oil (Solar)	1000 LT	As per Israeli government official duty free monthly price list. (please attach copy of June 2015 price list)
	Other operational and overhead , credit and profit cost (this portion must be breakdown by the bidder as detailed below)	1000 LT	
	Fees if any (must be detailed)	1000 LT	
	Cost of transportation from – to (must be detailed)	1000 LT	
	Cost of storage of quantities in excess of the capacity of UNRWA facilities per month (100,000 LT of diesel and 30,000 LT of Benzene).	1000 LT	
	Cost of distribution of fuel from KS and UNRWA/Contractor stores to different municipalities	1000LT	
	Cost of overhead, credit and profit	1000 LT	
2	Benzene/Petrol, 95 Octane, unleaded	1000 LT	As per Israeli government official duty free monthly price list. (please attach copy of June 2015 price list)
	Other operational and overhead , credit and profit cost (this portion must be breakdown by the bidder as detailed below)	1000 LT	
	Fes if any (must be detailed)	1000 LT	
	Cost of distribution of fuel from KS and UNRWA/Contractor stores to different municipalities	1000 LT	
	Cost of transportation from –to (must be detailed)	1000LT	
	Cost of overhead, credit and profit	1000 LT	

Name: _____

Signature: _____

Address: _____

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Pricing Model for Fuel:

Fuels:

Monthly fixed prices set in accordance with the following price model:

1. Official Israeli, duty-free ex refinery prices – monthly variable – (NIS)/1000 litre
 2. Cost of transportation from –To – fixed for the contract period – (NIS)/1000 liter.
 3. Fees if any, contract period rates- variable
 4. Cost of storage of excess quantities per month (when applicable)

 5. Cost of overhead, credit and profit – fixed for the contract period – (NIS)/1000 litre
- 1 + 2 + 3 + 4 (when applicable) + 5 = Monthly price payable to the Contractor in Israeli Shekels (NIS)/1000 litre

All costs in Israeli Shekels (NIS).
Value added tax not included.

Lot #1 Gaza Annex I/4

Delivery Terms

- **Delivery Clause**

- **Gaza Filed:**

Incoterms 2010 - DAP (Delivered at Place) in tanks at UNRWA warehouses in Gaza city and Rafah, located in the Gaza Strip. (The contractor must coordinate and monitor deliveries through Kerem Shalom or other crossings and absorb losses if any). The external contractor has to consider the subcontracting with qualified local company to transport the fuel from Kerem Shalom terminal to UNRWA W/H throughout the Gaza Strip and to store at his own storage facilities the excess quantity free of charge for 7 days whenever required.

- **Delivery Time:**

UNRWA shall state any required delivery time at the time of call-off.

The delivery shall be made within 4 days after call-off (delivery request).

- **Duration of the contract:**

The contract will be for 36 months from the date of contract signature by both parties and may be extended for additional period of 12 months subject to satisfactory performance of the contractor, funds availability & mutual agreement of the two parties.

- **Delivery request:**

Delivery request will be made by e-mail from Logistics Office to contractor. The contractor shall soonest confirm that delivery request has been received and provide detailed information of delivery time. Upon delivery of requested fuel, Logistics Office will initiate issuing of relevant Purchase Order that covers the actual received quantities, which already confirmed by the contractor.

- **Delay in Delivery:**

Failure to deliver fuel on time will be penalized by UNRWA. The amount of 2% will be deducted from the invoice amount for each week (7 calendar days) of delay.

- **Method of Transport:**

The contractor shall adapt the method of transport according to the special requirements stated by UNRWA at the time of delivery request.

- **Method of Unloading and Reception Control:**

The contractor shall adapt the transport according to the special preconditions for unloading stated by UNRWA at the time of delivery request.

Lot #1 Gaza

Annex I/5

Documentation

Documents from UNRWA

UNRWA provides the following documents:

- 1- Contract
- 2- Purchase order

Documents from the Contractor

The Contractor shall provide monthly report in English of the new official, duty-free ex-refinery prices and the new monthly prices for Gas Oil/Diesel (Solar) and Benzene/Petrol, 95 Octane unleaded, in accordance with the price formula. The report shall be produced in Excel format. A paper copy of the official Israeli document presenting the official prices should be sent to UNRWA as soon as it has been published.

The Contractor shall provide any required number of copies of price lists, product catalogues and information material.

The Contractor shall report statistical information regarding sales at article number level and according to UNRWA's order number. The report shall be produced in Excel format.

When required, the Contractor shall provide consultation regarding product choice, etc.

Any handling and assembly instructions required shall be provided at the latest in conjunction with the delivery.