

# THE WORLD BANK GROUP CORPORATE PROCUREMENT BRIEFING



**THE WORLD BANK**

IBRD • IDA | WORLD BANK GROUP

---

Budget, Performance Review & Strategic Planning

Corporate Procurement

# About the World Bank Group (WBG)

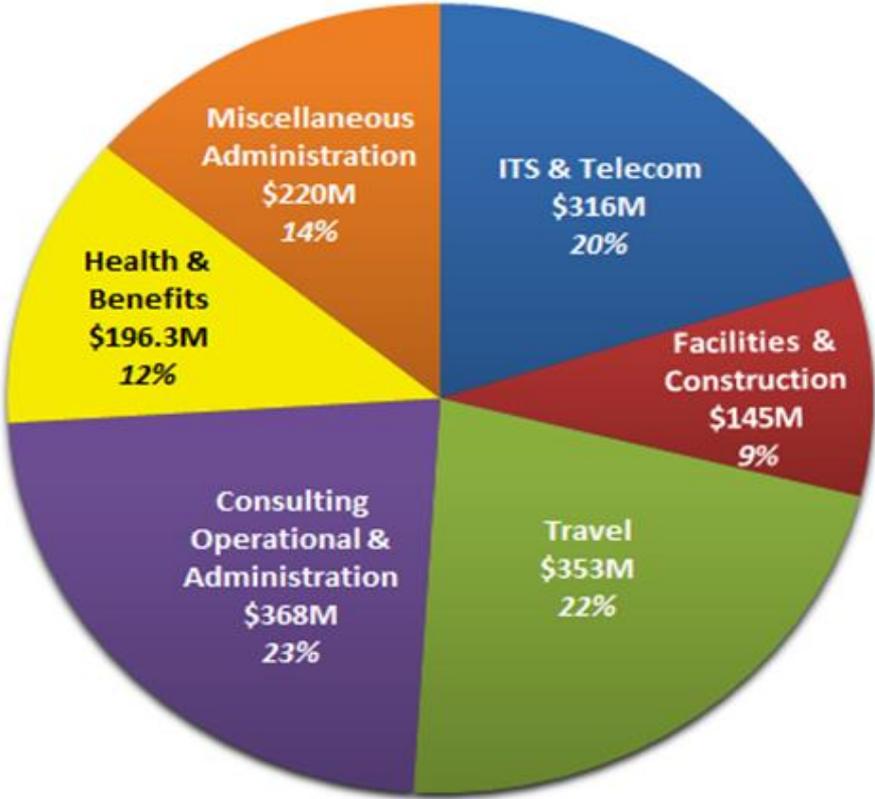
- The WBG is an international organization with 189 member countries.
- Established in 1944, the WBG is headquartered in Washington, D.C. We have more than 10,000 employees in more than 120 offices worldwide.
- The World Bank is a vital source of financial and technical assistance to developing countries around the world.
- Our mission is to fight poverty with passion and professionalism for lasting results and to help people help themselves and their environment by providing resources, sharing knowledge, building capacity and forging partnerships in the public and private sectors.
- Its five international organizations are the International Bank for Reconstruction and Development (IBRD), the International Development Association (IDA), the International Finance Corporation (IFC), the Multilateral Investment Guarantee Agency (MIGA) and the International Centre for Settlement of Investment Disputes (ICSID).

# Key Procurement Insights

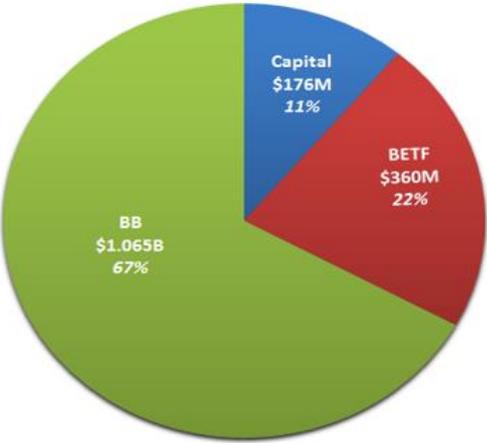
- Corporate Procurement manages approximately 700 procurement selections at \$500M of the total \$1.6+ billion.
- The Corporate Procurement Division is responsible for setting policy and conducting the procurements for all World Bank Group internal requirements.
- The Administrative Procurement solicitations valued in excess of \$250,000 and the Operations Consulting solicitations valued at over \$50,000 are advertised on the bank website.
- The Bank Group procures a wide variety of goods and services including, but not limited to:
  - *Information Technology*
  - *Communications Equipment and Services*
  - *Professional & Technical Consulting Services*
  - *Office Supplies, Paper & Paper Products*
  - *Graphic Design, Publications & Print Services*
  - *Construction & Renovation*
  - *Facilities Management Services & Equipment*
  - *And Other Administrative Services*

# WBG Procurement Spend

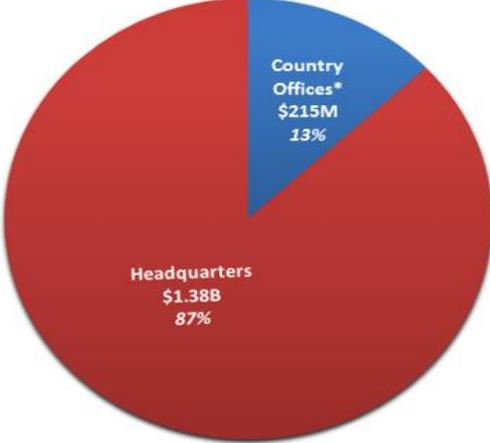
- Approximately \$1.6B in annual spend
- Provides integrated services to IBRD, IFC, IDA & MIGA
- Supports HQ campus and 120 + country offices



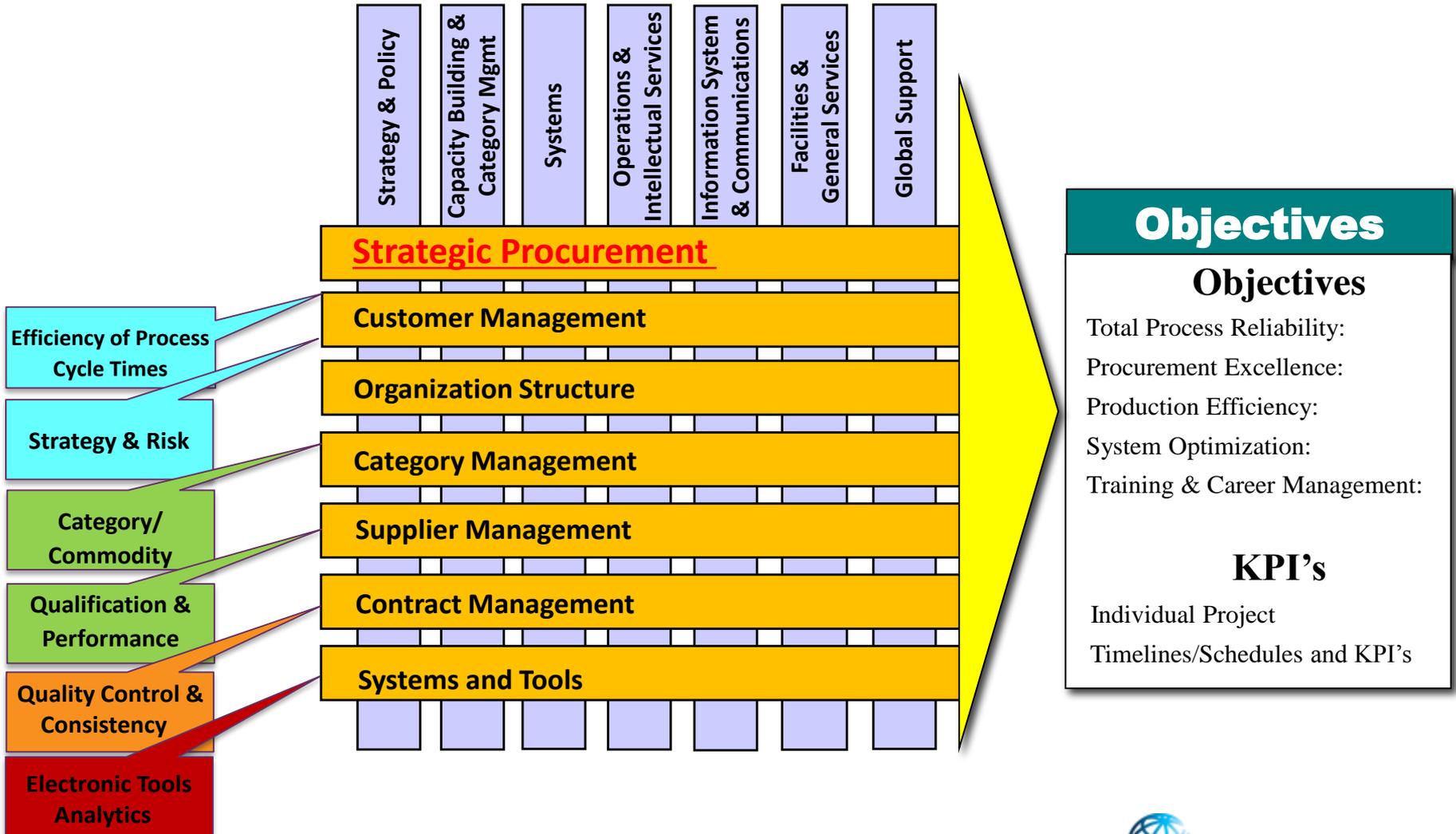
Funding Source



HQ vs. Country Offices

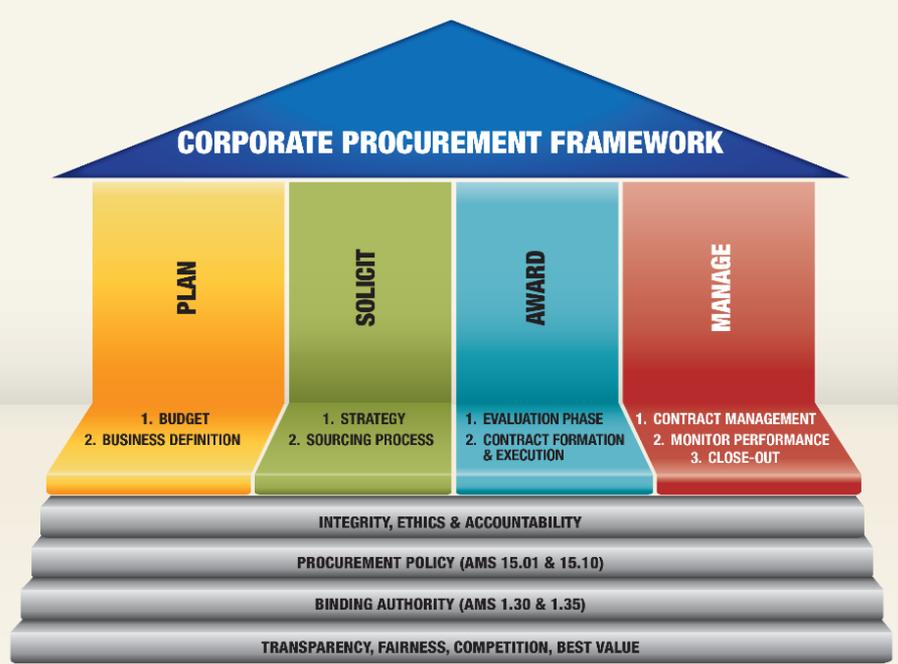


# Procurement Excellence Structure



# The Procurement Process: Integrated Phases with Purposeful Reviews

## Framework



## Process



<b>WHAT</b>	<ul style="list-style-type: none"> <li>Shifting from 'siloed' phases to an integrated, shared process;</li> <li>Establishing shared responsibilities and collaboration across departments (including RM and Legal) throughout the procurement process;</li> <li>Adjusting timing of procurement oversight;</li> <li>Creating a more efficient Procurement through cycle time performance measurement.</li> </ul>
<b>WHY</b>	<ul style="list-style-type: none"> <li>Establish more strategic collaboration between process phases;</li> <li>Reduce Risk and improve outcomes through procurement strategy reviews;</li> <li>Broaden Oversight to maximize strategic impact;</li> <li>Bolster Vendor Follow-Up and Contract Reassessment activities.</li> </ul>