UN International Procurement Seminar
16 - 17 June 2021
Programme

Business opportunities with the United Nations
### Wednesday 16 June 2021

**09.00 – 09.10 CET/Denmark | Welcome and opening**
Main Stage

Verner Christiansen, Moderator
Elisabeth Eckerstrom, Director of Procurement & Chair of the UN Procurement Network

**09.10 – 09.30 CET/Denmark | Welcome by host countries**
Main Stage

Andrew Mitchell, Director General Exports & UK Trade, United Kingdom Department for International Trade
Dr Tom Kelly, Divisional Manager Innovation & Competitiveness, Enterprise Ireland
Jules Gerzon, Head International Finance and Enterprise Department, Netherlands Ministry of Foreign Affairs
Marcin Czyżyński, Deputy President, Polish Agency for Enterprise Development
Dr. Stanislav Rascan, State Secretary, Ministry of Foreign Affairs of the Republic of Slovenia

**09.35 – 10.20 CET/Denmark | Introduction to doing business with the UN**
Main Stage

Kerry Kassow, Coordinator of the UN Procurement Network, UNDP

**10.30 – 10.55 CET/Denmark | Introduction to Procurement, UNICEF**
Main Stage

Katinka Rosenbom, Chief Contracting, UNICEF

**11.00 – 11.25 CET/Denmark | Introduction to Procurement, WHO**
Main Stage

Angela Kastner, Director Procurement and Supply Services, WHO

**11.45 – 12.30 CET/Denmark | Panel: Getting Started with UN Procurement, Supplier Perspective**
Main Stage

Tim Runacre, Commercial Director – Trading, Crown Agents
Deirdre Lewis, Technical Director-Geology, SLR Environmental Consulting Ireland Ltd
Marko Lotrič, Director, LOTRIČ Metrology
Alwena Hall, International Sales & Marketing Manager, Military and Disaster Relief; Philips Healthcare

**12.30 – 13.30 CET/Denmark | Break**

**13.30 – 13.55 CET/Denmark | Introduction to Procurement, WFP**
Main Stage

Francois Buratto, Head of Food Procurement, Aida Filipovic, Head of Vendor Management Unit, WFP

**14.00 – 14.45 CET/Denmark | Workshop: Medical Supplies and Pharmaceuticals**
Main Stage

Roberto Mena, Procurement Specialist, UNFPA
Pranisha Bajracharya, Procurement Analyst, UNDP
Sophie La Roche, Quality Officer Procurement and Supply, WHO
Joyce Bakka, Medicines & Nutrition Centre (MNC) Contracts Manager, UNICEF

**15.00 – 15.25 CET/Denmark | Introduction to Procurement, PAHO**
Main Stage

Luis Velasquez, Unit Chief: Corporate Procurement, PAHO

**15.30 – 15.55 CET/Denmark | Introduction to Procurement, UN Secretariat**
Main Stage

Nargiza Asanbaeva, Chief, Facilities, Construction & Security Section; UN Secretariat

**16.00 – 16.25 CET/Denmark | Introduction to Procurement, UNDP**
Main Stage

Adenike Akoh, Procurement Specialist, Strategy and Policy, UNDP

**16.30 – 17.15 CET/Denmark | Workshop: ICT**
Main Stage

Charissa Villamayor, Procurement Officer, UN Secretariat
Victor Margall, Electoral/ID Procurement Lead, UNDP
Jean-Vincent Colin, Head of UN Web Buy Plus, UNOPS

**17.15 CET/Denmark | Closing remarks**
Main Stage

Verner Christiansen, Moderator

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**PARALLEL SESSIONS**

**08.00 – 19.00 CET/Denmark | 1-2-1 Meetings with Vendors & UN Agencies**
Thursday 17 June 2021

09.20 – 09.30 CET/Denmark | Opening remarks
Main Stage
Verner Christiansen, Moderator

09.30 – 9.55 CET/Denmark | Introduction to Procurement, UNHCR
Main Stage
Fabrizio Bertora, Chief of Section: HQ Procurement UNHCR

10.00 – 10.25 CET/Denmark | Introduction to Procurement, UNRWA
Main Stage
Alessio Pagliarini, Head Policy and Compliance Monitoring Section, UNRWA

10.30 – 11.15 CET/Denmark | Workshop: Sustainability & Green Solutions
Main Stage
Marcus McKay, Manager of Sustainable Procurement in the Procurement Group, UNOPS
Nilgün Tas, Deputy Director of UNIDO Department of Environment and Chief of UNIDO Industrial Resource Efficiency Division, UNIDO
Fabrizio Bertora, Chief of Section: HQ Procurement, UNHCR

11.30 – 11.55 CET/Denmark | Introduction to Procurement, UNOPS
Main Stage
Beatriz Castillo, Procurement and Training Specialist, UNOPS

12.00 – 12.25 CET/Denmark | Introduction to Procurement, UNIDO
Main Stage
Michael Dethlefsen, Chief of UNIDO Procurement Services, UNIDO

12.25 – 13.15 CET/Denmark | Break

13.15 – 14.00 CET/Denmark | Workshop: Introducing Innovative Solutions to the U.N.
Main Stage
Kristoffer Gandrup-Marino, Chief at the Product Innovation Center, UNICEF
Hila Cohen, Head of Business Development for the Innovator Accelerator, WFP
Santiago Millan, Director (OiC) of the Procurement Group, UNOPS

14.05 – 14.30 CET/Denmark | Introduction to Procurement, UNFPA
Main Stage
Diego Bragado-Zapatero, Contracts Associate, UNFPA

Main Stage
Jordi Balleste, Unit Chief, Strategic Fund Procurement, PAHO
Ken Legins, Chief of Supply Chain, UNICEF
Umberto Vitale, Medical Devices Advisor, UNOPS
Martine Israel, Head of Unit (HQ Procurement) UNHCR

15.35 – 16.15 CET/Denmark | Workshop: Supply Chain, Transportation & Logistics
Main Stage
Edward Meck, Team Leader Freight Forwarding, UN Secretariat
Mounir Bouazar, Logistics Manager, UNICEF
Vladimir Jovcev, Head of Service Unit: WFP Logistics Division, WFP

16.15 CET/Denmark | Closing remarks
Main Stage
Verner Kristiansen, Moderator

PARALLEL SESSIONS

08.00 – 19.00 CET/Denmark | 1-2-1 Meetings with Vendors & UN Agencies