25-26 JANUARY 2021
VIRTUAL NORDIC UNITED NATIONS PROCUREMENT SEMINAR

The most important meeting place for Nordic companies seeking to do business with UN agencies.

UNDERSTAND HOW YOUR COMPANY EFFECTIVLY CAN DO BUSINESS WITH THE $20 BILLION UN PROCUREMENT MARKET
MONDAY
JANUARY 25

09:00-09:15 | Main stage
WELCOME
• Verner Kristiansen

09:15-09:30 | Main stage
OPENING REMARKS
• Gregor Faremøe, Under-Secretary-General and Executive Director of UNOPS

09:30-10:25 | Main stage
HIGH-LEVEL PANEL
Nordic collaboration through UN Procurement
• Véste Skinnari, Minister of Iceland
• Anna Hallberg, Minister of Sweden
• Flemming Møller Mortensen, Minister of Denmark
• Norway (TBD)

10:30-11:30 | Main stage
TUTORIAL
How to navigate the virtual platform and get the most out of the seminar

11:30-12:15 | Main stage
PARALLEL ACTIVITIES
Presentations from 15 UN Agencies on current procurement needs
• Open availability | Stage 1
09:30-10:30 | Private break-out sessions
B2B meetings
09:30-10:30 | Private break-out sessions
One-on-one meetings with UN Procurement Officers
09:30-10:30 | Break-out room 1
UNGM Kiosk – walk-in with advise and support

12:15-13:30 | BREAK IN PROGRAM

13:30-14:15 | Main stage
PANEL: SUSTAINABILITY AND INNOVATION
Procurement as a mechanism to further economic, social and environmental development
• Sara Krüger Falk, Global Compact Denmark
• Kristoffer Gándrup, UNICEF
• Marcus McKay, UNOPS
• Francois Buratto, WFP

14:30-15:15 | Main stage
WORKSHOP: RENEWABLE ENERGY
UN needs and challenges connected to renewable energy solutions
• Gregory Sonniff, UNDP
• Kristof Choinski, UNOPS
• IOM (Speaker TBD)

15:30-16:15 | Main stage
WORKSHOP: ICT
Digital empowerment: Increasing access to information and knowledge through ICT
• Isaam White, UN DOS
• Victor Margal, UNDP
• Sanjay Colaco, The World Bank Group

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TUESDAY
JANUARY 26

09:00-09:10 | Main stage
GOODMORNING
Run through of Day 2 program
• Verner Kristiansen

09:10-9:50 | Main stage
HIGH-LEVEL PANEL
Sustainable Procurement and the Private Sector
• Thomas Bustrup, COO, The Confederation of Danish Industry
• Pétur P. Óskarsson, CEO, Promote Iceland
• CEO, Business Sweden (TBD)
• Innovation Norway (TBD)
• Business Finland (TBD)

10:00-10:45 | Main stage
PARALLEL ACTIVITIES
WORKSHOP: MEDICAL SERVICES AND SUPPLIES
The Nordic suppliers’ strongholds in supplying advanced products and services and how the UN’s needs will evolve the coming years following the pandemic
• PAHO (Speaker TBD)
• Martine Israel, UNHR
• Philipp Kalpakis, UNICEF
• WHO (Speaker TBD)

11:00-11:45 | Main stage
WORKSHOP: WASH
Needs, challenges and opportunities for water and sanitation solutions in developing countries
• Antonio Torres, IOM
• Geoffrey Morgan, UNOPS
• WFP (Await accept)

12:00-12:45 | Main stage
WORKSHOP: TRADING PLACES WITH THE UN
Learn how to navigate and understand the tender process at the UN
• Miguel Álvarez, UN DOS

15:00-15:45 | Main stage
WORKSHOP: TRANSPORTATION AND LOGISTICS
The needs of the Transportation and Logistics sector and how more collaboration and innovation can play a role in overcoming future challenges
• Joscha Kremers, UN DOS
• Mount Bouar, UNICEF
• WFP (Speaker TBD)

16:00-16:45 | Main stage
WORKSHOP: ENGINEERING AND MANAGEMENT SERVICES
Trends and development in the needs and requirements for engineering and management services across sectors
• Wamidh Shammis, UNICEF
• Geoffrey Morgan, UNOPS
• Raji Parankusam, The World Bank Group

17:00-17:15 | Main stage
CLOSING REMARKS
• Verner Kristiansen

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