



**Answers to clarification questions asked
in the framework of
ITB N° 19/2014
Procurement of Vehicles for SNRT Project Nepal**

Answers to questions submitted by email:

N°	Questions	Response
Generic Questions referring to both Lot 1 (SUV) and Lot 2 (Pick-up)		
GEN.1	Do we need to get registered at UNGM to be applicable to bid for this tender?	This was not requested for this particular tender. However, ILO highly recommends that you register at UNGM as this requirement will become mandatory within a short period for all suppliers wishing to do business with ILO.
GEN.2	Delivery within 31st August 2014 means we need to deliver the vehicle till the Nepal border?	The INCOTERMS which are mentioned in the Tender Documents are CIP ILO Kathmandu, therefore we expect the selected supplier to have the vehicles delivered up to final destination.
GEN.3	As after the vehicle reaches border it would be ILO responsibility to provide all documents for import. We will support on all these processes though documentation and import procedure lead time are not directly under our control.	ILO will of course provide all necessary documents for import and, to this effect; the selected supplier will have to provide the ILO Kathmandu with advance copy (by E-mail) of the Shipping Documents so that VAT exemption and import procedures can be initiated by ILO at the soonest.
GEN.4	Do we need to bid both for SUV and Pick Up together or we can bid partially i.e. only for SUV (LOT 1) or only for Pick Up (LOT 2)	The bidders are authorized to submit partially, i.e. only for Lot 1 or only for Lot 2.
GEN.5	Nepal Emission standard is Euro III and above, so we believe all vehicles need to comply with this. Need to clarify as it is not mentioned anywhere in the tender document.	Indeed, the vehicles need: - to comply with the Nepal Emission Standard (EURO III); and - to be suitable for use in conditions prevailing in Nepal.



GEN.6	If it is no possible for the supplier to meet the delivery date (31-August-2014), should he submit an offer?	Yes, ILO would still like to receive such an offer and take it into consideration.
GEN.7	The Incoterm requested for both kinds of vehicles is CIP to ILO-Kathmandu, Nepal. At the same time, Annex III, Section 4.2.1 (page 19 of the Tender Document) states that the Contractor is solely responsible for all shipment, transport, and delivery arrangements. I would like to verify that this means that the Contractor would be fully responsible for fulfilling every part of the terms required by your chosen Incoterm—in this case, CIP, which requires that the Contractor deliver to the port, but not to the project site beyond the port.	CIP INCOTERMS “carriage and insurance paid to” means that the contractor/seller delivers the goods to the carrier or another person nominated by the seller at an agreed place (if any such place is agreed between the parties) and that the seller must contract for and pay the cost of carriage necessary to bring the goods to the named place of destination. In the present tender, ILO would like the goods to be delivered to ILO Kathmandu (named place of destination). The seller will have to ensure to contract a carriage up to this destination. See reply GEN.3 for further information on delivery.
GEN.8	Technical requirements list both alloy and steel wheels. Kindly confirm that both options are acceptable	It is right that both steel and alloy are indicated for the wheels, which is a typo. It is confirmed that alloy wheels are required.
GEN.9	Does steel front and rear protection bars mean: A: Replacement front and rear bull bars? B: Elaborate what you expect?	It means front and rear bull bars (or nudge bars) made in stainless steel.
GEN.10	We would like a clarification on colour preference. The vehicles that ILO would like to order would be: a) A mixture of White and Silver (kindly advise ratio) b) All White c) All Silver	ILO first preference is all vehicles in white colour. In case this is not possible for all or some of the vehicles, then all vehicles in silver color is acceptable. Mixture of colors is not acceptable.



Lot 1 : SUV vehicles		
SUV.1	4x4 SUV in MT (Manual Transmission) is required. However, would ILO consider 4x4 SUV in AT (Auto Transmission)?	MT (Manual Transmission) is required. AT (Auto Transmission) is not acceptable.
SUV.2	Can the rear door Opening of the SUV be a lift up model? (instead of a Swing out back door model)	Swing out back door model is required. Lift up is not acceptable
Lot 2 : Pick Up vehicles		
PU.1	Would ILO consider a Pick Up with a 3000 CC engine in MT (Manual Transmission)? (instead of a 3200CC)	3000 CC is not acceptable. The minimum engine capacity shall be 3,198 cc.
PU.2	Minimum Engine capacity mentioned in the Tender Documents is 3200 CC whereas we can offer 3,198 CC- So will this small variance comply? Technically the vehicles are called a 3.2L but in terms of CC it is 3,198.	Yes, 3.2 L is equivalent to 3,198 cc.
PU.3	Air cleaner, cyclone, w/pre-cleaner. Does it mean Snorkel with Pre cleaner?	Yes, it means cyclone type air cleaner with snorkel.
PU.4	Fuel Tank 130L is pretty big for this segment of Pick Up. Some Pick Ups comes with 80L fuel tank capacity. Please clarify on this.	80L fuel tank is acceptable.
PU.5	Please help clarify on Transfer 2-4 selector and Transfer Protector (Small Type).	Selector from 2-wheel drive to 4-wheel drive located inside the vehicle, and possible to operate without having to stop the vehicle.



PU.6	<p>Regarding below options as required in technical specification mostly it does not comes with standard vehicle. We can always fit these options and supply to you.</p> <p>While quoting can we quote them separately as option i.e. quote the price for Base vehicle and Options separately to enable you to select as per your actual requirement?</p> <ul style="list-style-type: none"> i. Steel Front & Rear protection bar, we have in plastic as standard but we can always fit with heavy duty Steel Bull Bar. ii. Alloy Wheels: Standard comes with steel but we can change it to be Alloy as option. iii. Side Step we have in Aluminum Tubular. iv. Rear Steel Protection with step. v. Rear Pintle Hook vi. Snorkel with Pre cleaner vii. Fire Extinguisher 1 KG viii. First Aid Kit ix. Warning Triangle 	Options can be quoted separately.