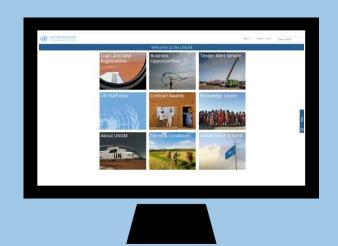


# UN Global Marketplace



Procurement portal of the UN system

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#### **REGISTRATION PROCESS**

Free registration form online

More and more a requirement to participate in tenders



One of first step in doing business with the UN



#### **E-PROCUREMENT SYSTEMS**

# UNGM is the entry point to UN agencies' e-procurement systems

UNRWA ITU
WHO ILO
PAHO
IFAD FAO WMO
UN Secretariat
UNOPS
UNICEF WTO

UN organizations with integrated systems

14

UN organizations already have an eprocurement system integrated with UNGM

5

additional UN organizations plan to have an e-procurement system integrated with UNGM



### **REGISTRATION STATUSES**

	Ireland	Netherlands	Slovenia	UK
Position in Supply Ranking	58	11	112	5
Total number of suppliers providing the UN	22	1152	107	2525
Suppliers with contracts above USD1m	11	44	2	84
Number of UN organizations procuring from country	37	36	16	39
Total procurement in 2018, USD million	61.2	510.6	14.2	582.6
Number of accounts created on UNGM	430	2257	119	8483
Companies 'registered' with at least one UN organization	344	1946	99	7084
Registration form not completed and not submitted/visible	68	252	17	1209
Registrations to be updated on request of UN organization	50	262	20	998
Number of companies subscribed to the Tender Alert Service	10	45	4	260
Participation in electronic tenders since 2018	286	3107	147	11308



#### **REGISTRATION PROCESS**

## 3 registration levels

Level is determined by the monetary value of potential contracts

#### Basic registration





#### Level 1







Common registration process

Some UN organizations require additional information



#### **REGISTRATION TIPS & TRICKS**

## Basic registration

#### Level 1 & 2



Provide your company name as written in the Certificate of Incorporation



Documents are provided in English or are officially translated into English



Ensure contact details are upto-date



- Ensure the financial documents for the last 3y are provided



Log into your UNGM account frequently

Information can be checked by UN procurement officers

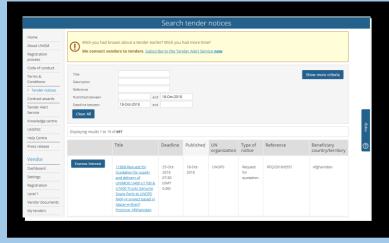


#### **SEARCH TENDER NOTICES**

# UNGM is the entry point to UN agencies' e-procurement systems











Click on the 'Business Opportunities' box in the UNGM homepage

Access the list of procurement notices publicly available



#### **TENDER NOTICE FIGURES**

2018

9,767 public tender notices published on UNGM

7,036 public tenders published on UNGM via e-procurement

2,676 closed tenders published on e-procurement systems



#### **BUSINESS OPPORTUNITIES**

## UNGM enables companies to be alerted of relevant business opportunities





Only receive tenders related to your products and/or services



Alerts are sent to your email address

Subscription cost



6 months \$175 1 year \$250

2 years \$400



#### **KNOWLEDGE CENTRE**

## Find useful information on how to start doing business with the United Nations



## **Information on the United Nations System Organizations:**

- List of different organizations & agencies and link to websites
- UN System organizational chart



#### Information on the UN market:

- Tips for registration on UNGM and for preparing bids/proposals
- Information on types of solicitations

#### TO SUMMARIZE

- Register your company on UNGM and ensure that your company's details and contact details are updated
- Familiarize yourself with the different UN agencies' procurement needs and procedures
- Check regularly procurement notices on UNGM or subscribe to the Tender Alert Service

#### THANK YOU

www.ungm.org registry@ungm.org