

INTERNATIONAL PROCUREMENT SEMINAR

Rome, May 16th and 17th, 2019



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FIERA DI ROMA – PAVILION 10 | Seminar and Meeting Rooms: Euphemia - Domizia - Iustina

Day 1

- 08:30 – 09:15 **Registration and Welcome Coffee**
- 09:15 – 09:45 **Welcome**
Dmitri Dovgopoly, Director, UN Procurement Division - Keynote Speech
Matthias Meyerhans, Director, Administrative Services Division, IFAD
Roberto Lovato, Director, Industrial Cooperation and International Organizations office, Italian Trade Agency
Jonathan Hadar (Israel), Head of the Israel Trade and Investment Office in Milan
H.E. Vanessa Frazier, Ambassador of Malta in Rome
- 09:45 – 10:45 **Doing Business with the UN**
Giorgio Fraternali, Director, Procurement Division, ILO – UN Procurement, Procedures & Practical Tips
Susan Rendtorff, Programme Specialist, UNGM - The United Nations Global Marketplace
Q&A
- 10:45 – 11:00 **Coffee Break**
- 11:00 – 13:00 **Meetings with UN Agency procurement officers**
- 11.00 – 12.00 **1st Thematic panel: UN procurement in food, fisheries and agriculture**
Moderator: **Giorgio Fraternali**, Director, Procurement Division, ILO
Michael Dethlefsen, Chief, Procurement Services, UNIDO
Francesco Greco, Commodity Specialist, WFP
Sandro Luzziatti, Procurement Specialist, IFAD
Davide Blancato, Procurement Officer, FAO
Marieclaire Colaiacomo, Project Procurement Specialist, IFAD
Panel discussion led by the moderator
Q&A with vendors
- 12:00 – 13:00 **2nd Thematic panel: UN procurement for medical and pharmaceutical goods, services and technology**
Moderator: **Roberto Lovato**, Director of the Industrial Cooperation and International Organizations Office, ITA
Akthem Fourati, Chief, Medicines Nutrition Centre, UNICEF
Luis Roberto Mena, Procurement Specialist, UNFPA
Clorinda Gigante, Senior Procurement Assistant, Procurement, UNGSC
Panel discussion led by the moderator
Q&A with vendors
- 13:00 – 14:00 **Lunch Break**
- 14:00 – 17:30 **Meetings with UN Agency procurement officers**
UNGM support registration desk
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- 17:45 – 20:15 **Networking cocktail**
Keynote Speech – **Dmitri Dovgopoly**, Director, UN Procurement Division

Day 2

- 08:30 – 09:15 **Registration and Welcome Coffee**
- 09:15 – 09:45 **Welcome to the Second Day's Activities - Doing Business with the UN**
Emanuela Claudia Del Re, Vice Minister for Foreign Affairs, Italian Ministry for Foreign Affairs and International Cooperation - Welcome address to the IPS
Giorgio Fraternali, Director, Procurement Division, ILO – UN Procurement, Procedures & Practical Tips
Susan Rendtorff, Programme Specialist, UNGM - The United Nations Global Marketplace
- 09:45 – 11:15 **3th Thematic panel: UN procurement for emergency, refugee operations, aviation, construction and peacekeeping**
Moderator: **Matthias Meyerhans**, Director, Administrative Services Division, IFAD
Aldo Luca Spainì, Head, Goods and Services Procurement, WFP
Yann Kervinio, Chief, Central Support Services Division, UNRWA
Lorena Sander Gonzalez, Regional Procurement Advisor for Europe and CIS, Office of Sourcing and Operations, UNDP
Clorinda Gigante, Senior Procurement Assistant, Procurement Unit, UNGSC
Panel discussion led by the moderator
Q&A with vendors
- 11:15 – 11:30 **Coffee Break**
- 11:30 – 13:00 **Meetings with UN Agency procurement officers**
- 11:30 – 12:30 **4th Thematic panel: UN procurement for Technology, Innovation, ICT and engineering**
Moderator: **Antonino Laspina**, Director of the Marketing Coordination office, ITA
Neris Baez Garcia de Mazzora, Director, Office of Procurement Services, IAEA
Michael Dethlefsen, Chief, Procurement Services, UNIDO
Lorena Sander Gonzalez, Regional Procurement Advisor for Europe and CIS, Office of Sourcing and Operations, UNDP
Kristof Choinski, Procurement Advisor, UNOPS
Silvana Medica, Associate Procurement Officer, ICTP
Panel discussion led by the moderator
Q&A with vendors
- 12:30 – 12:45 **Closing remarks**
- 13:00 – 14:00 **Lunch Break**
- 14:00 – 16:30 **Meetings with UN Agency procurement officers**
UNGM support registration desk



Working language: English



Wardrobe Pavilion 9



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