

A close-up photograph of a young woman with a warm smile, wearing a blue patterned top and a headwrap. She is carrying a large, flat, woven basket on her head. The background is a soft-focus outdoor setting with trees and a bright sky.

Operational excellence for results that matter

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 **UNOPS**

TOPICS

1. Introduction to UNOPS

- Mission, vision and values
- What we do and where we work
- Key results achieved for partners in 2015

2. UNOPS Procurement

- Total volume of procurement in 2015
- Spain: UNOPS and UN procurement volume in 2015
- How to do business with UNOPS

UNOPS MISSION & VISION

Our mission is to help people build better lives and countries achieve sustainable development.

Our vision is a world where people can live full lives supported by appropriate, sustainable and resilient infrastructure and by the efficient, transparent use of public resources in procurement and project management



WHO WE ARE

We help our partners deliver over \$1.4 billion worth of aid and development projects in over 80 countries every year. They depend on us to supplement their own capacities, improve speed, reduce risks, boost cost-effectiveness and increase quality.

Based in Copenhagen, UNOPS is fully self-financing, prompting efficiency and financial discipline.

We provide support in three main areas:

- **Infrastructure**
- **Procurement**
- **Project management**

with a focus on sustainable solutions.



VALUES: SERVICE TO OTHERS

National ownership and capacity

We respect and support national ownership and help develop national capacity.

Accountability for results and transparency

We ensure our own accountability for resources entrusted to us, and for contributions we make to the sustainable results of our partners.

Partnerships and coordination

We recognize that strong partnerships and effective coordination among diverse actors, including the United Nations, governments, non-governmental organizations and the private sector, are crucial to efficiency and innovation.

Excellence

We believe that we will add value and make strong contributions to the sustainable results of our partners only if our practices and performance are of recognized world-class standards of excellence and are well-adapted to local conditions.

WHAT WE DO

UNOPS focuses its operations in its core areas of expertise: project management, physical infrastructure and procurement. Sustainability is at the core of everything we do.

Within these areas, we offer three kinds of services that are tailored to the needs of partners:

- **Advisory:** developing national capacity at strategic and/or operational level in our core mandated areas of project management, physical infrastructure and procurement.
- **Implementation:** implementing partners' projects efficiently and effectively with the involvement of all stakeholders and building on available national capacity.
- **Transactional:** providing stand-alone HR management, procurement services and fund management.

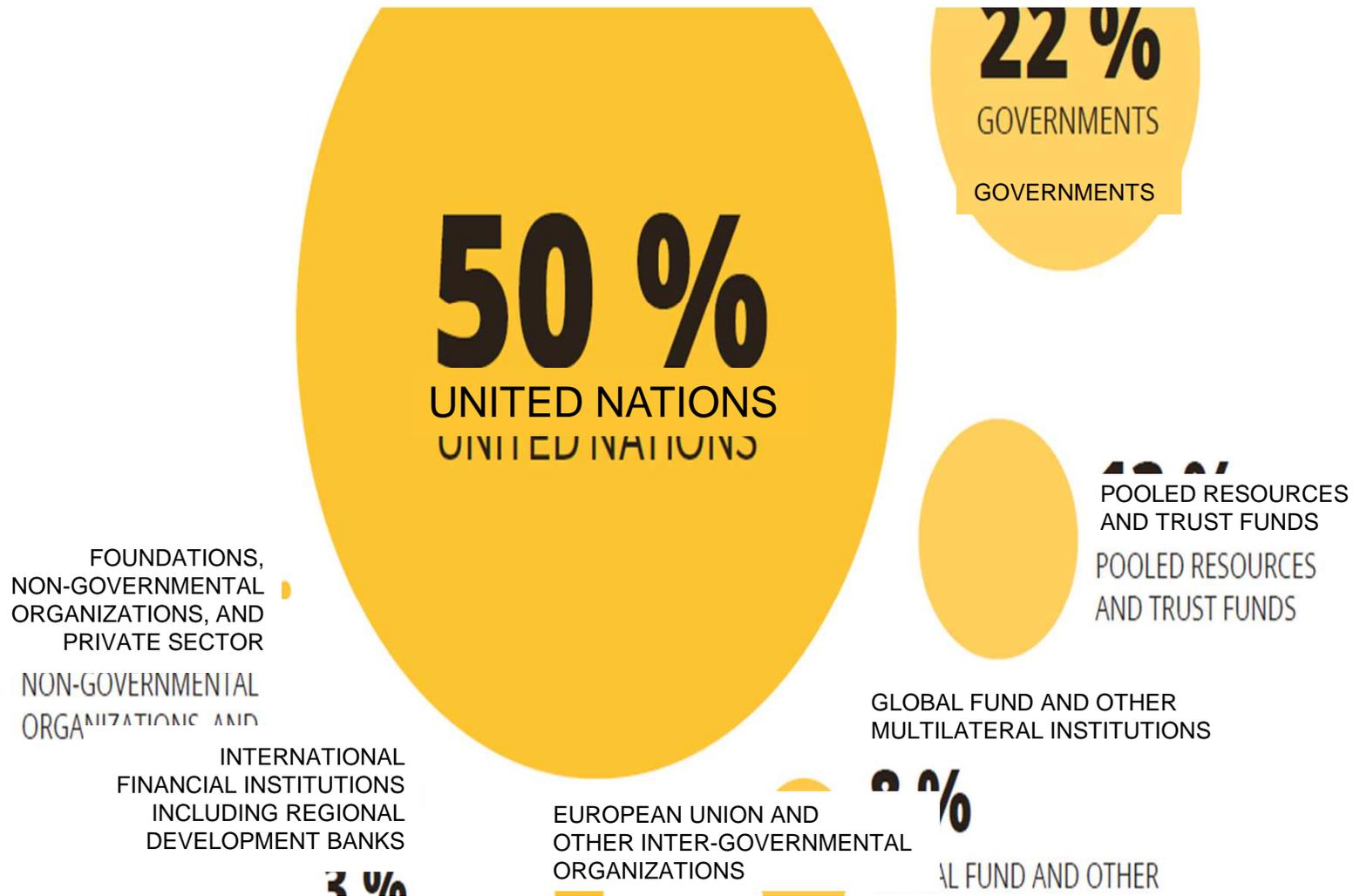


EXCELLENCE: STANDARDS

UNOPS continuously benchmarks against external bodies, striving for external certifications of processes and adopting internationally recognized best practices and standards.



WHO WE WORK WITH: DISTRIBUTION OF \$1.4 BILLION OF UNOPS SERVICES IN 2015



All information about the partners that we work with, the volume and content of the contracts signed, and the goals and progress of projects can be accessed via our detailed transparency portal, data.unops.org

WHERE WE WORK

Projects worldwide on data.unops.org

Points on the map represent project locations where one or more active UNOPS projects are delivering.



TOTAL: \$1.4 billion delivery

KEY RESULTS ACHIEVED IN 2015



38
bridges designed,
constructed
or rehabilitated



more than
2.2 million
labour days created
for beneficiaries



2,572 km
of roads designed,
constructed or
rehabilitated



more than
\$717 million
worth of goods
and services
for partners



nearly
39,000 units
Of machine and
equipment
procured



more than
40 million
medical supplies
were handled



over
37,000 days
of technical
assistance and
advice



more than
6,200
vehicles procured



more than
240 million
doses of medicine
were procured or
distributed



46
schools and 2
universities
constructed, designed,
or rehabilitated



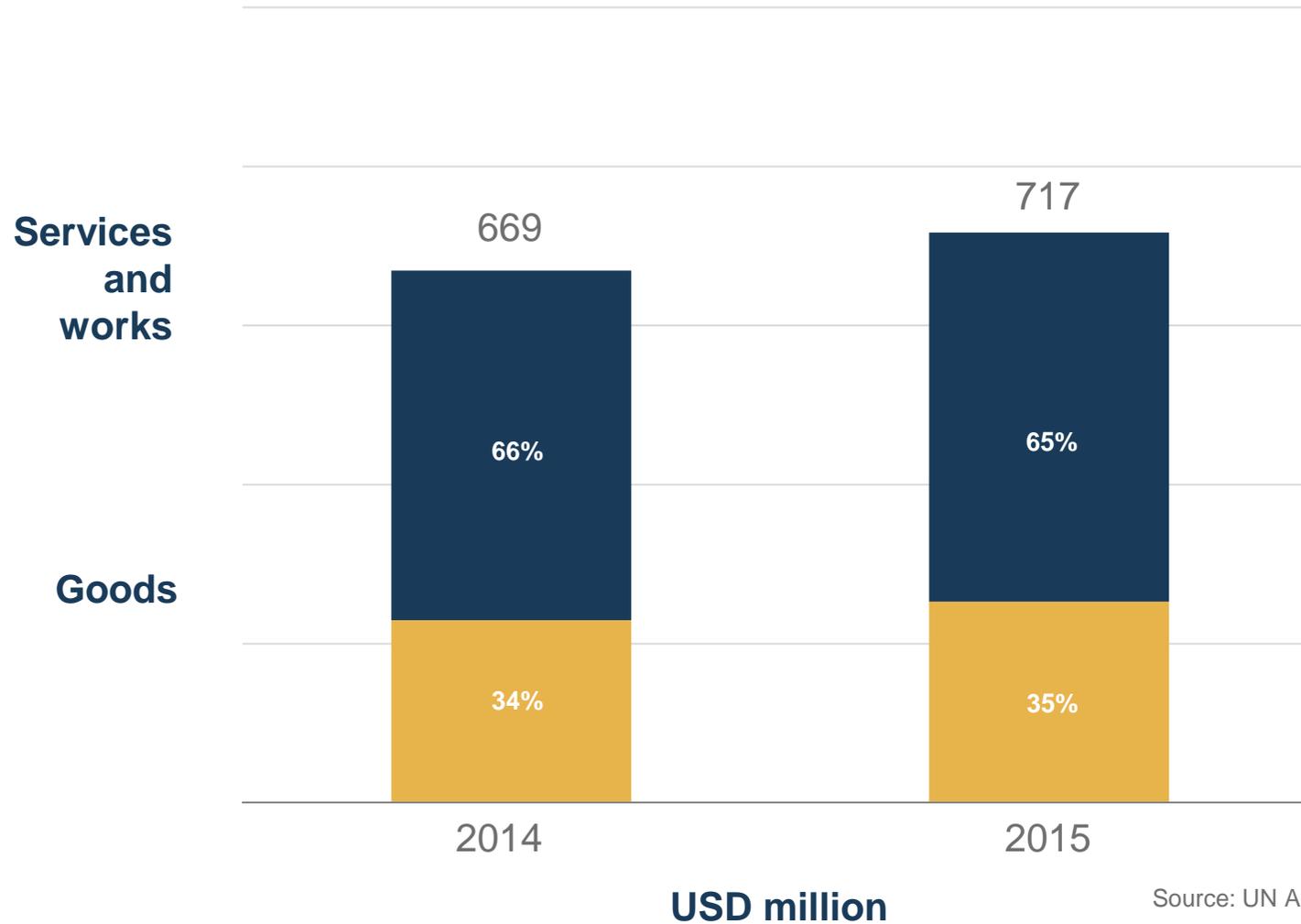
2
airstrips and 2 ports
constructed designed
or rehabilitated



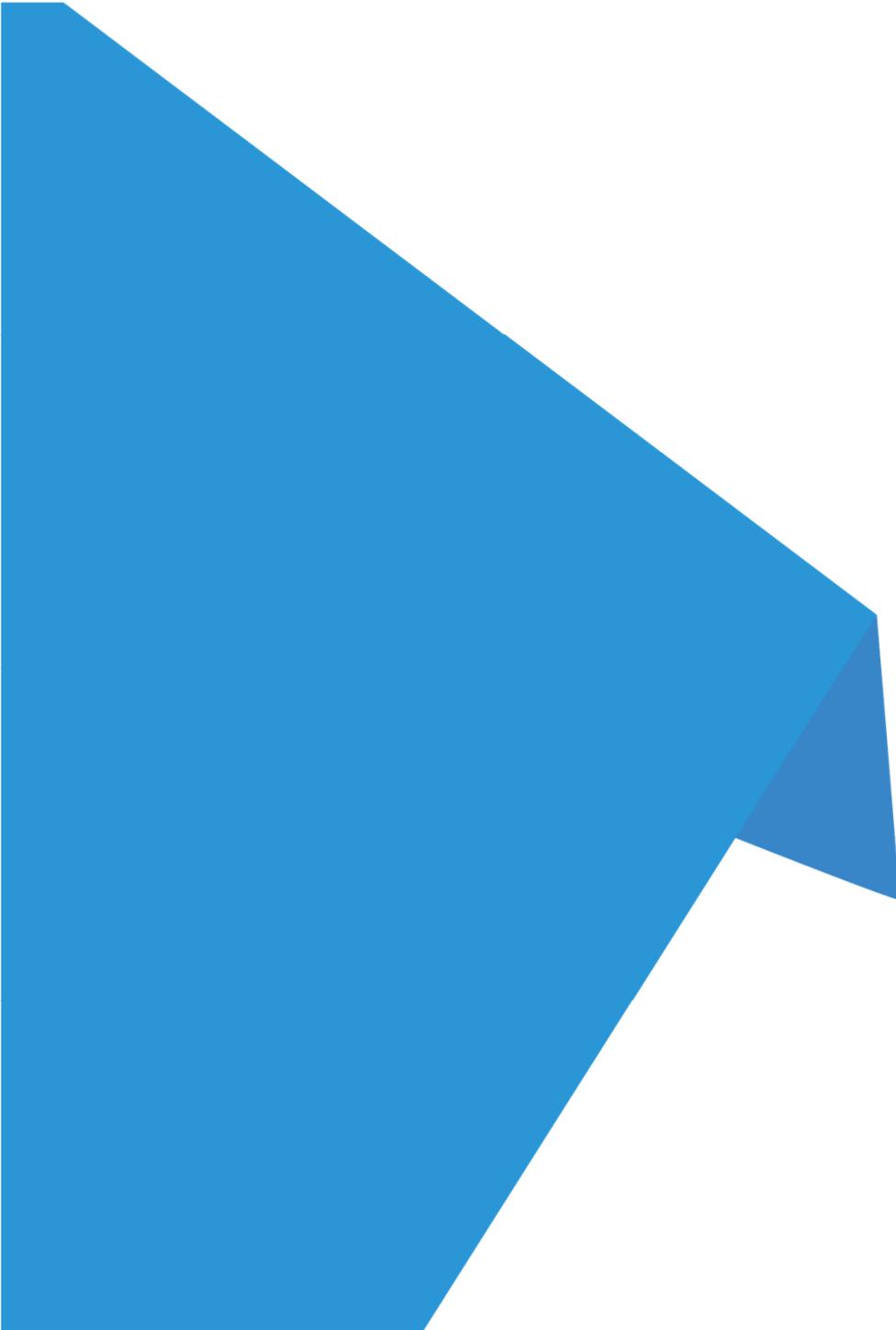
25
hospitals and 105 health
clinics constructed,
designed, or rehabilitated

TOTAL VOLUME OF PROCUREMENT IN 2015

\$717 million in 2015, 65% of which was for services and works.



Source: UN Annual Statistical Report



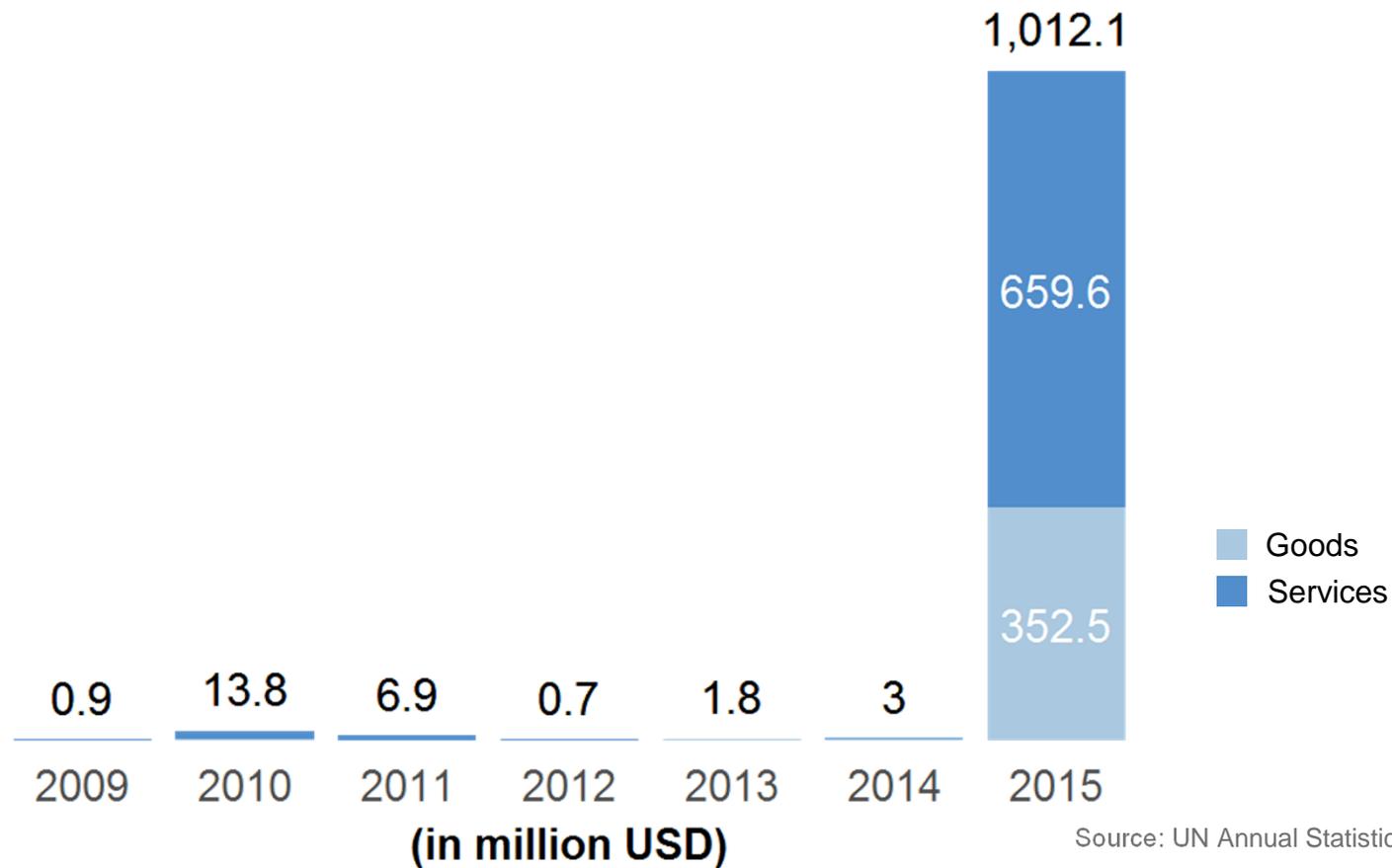
**Spain: UNOPS
volume of
procurement in
2015**

SPAIN – UNOPS PROCUREMENT 2015

1

Share of total procurement of goods and services in 2015

\$1.01 Million | 0.1% of total UNOPS Procurement

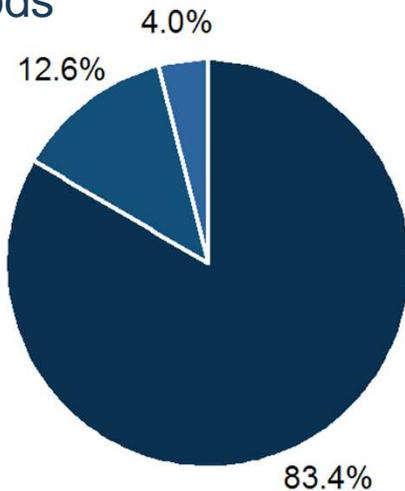


SPAIN – UNOPS PROCUREMENT 2015

2

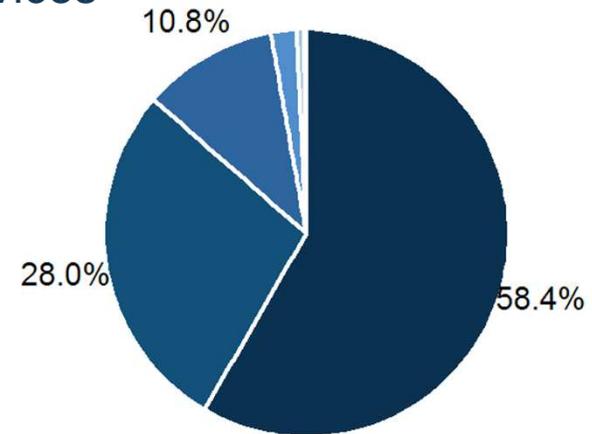
Categories distribution

Goods



- Motor vehicles and parts
- Power generation machinery
- IT and communications equipment
- Office equipment

Services



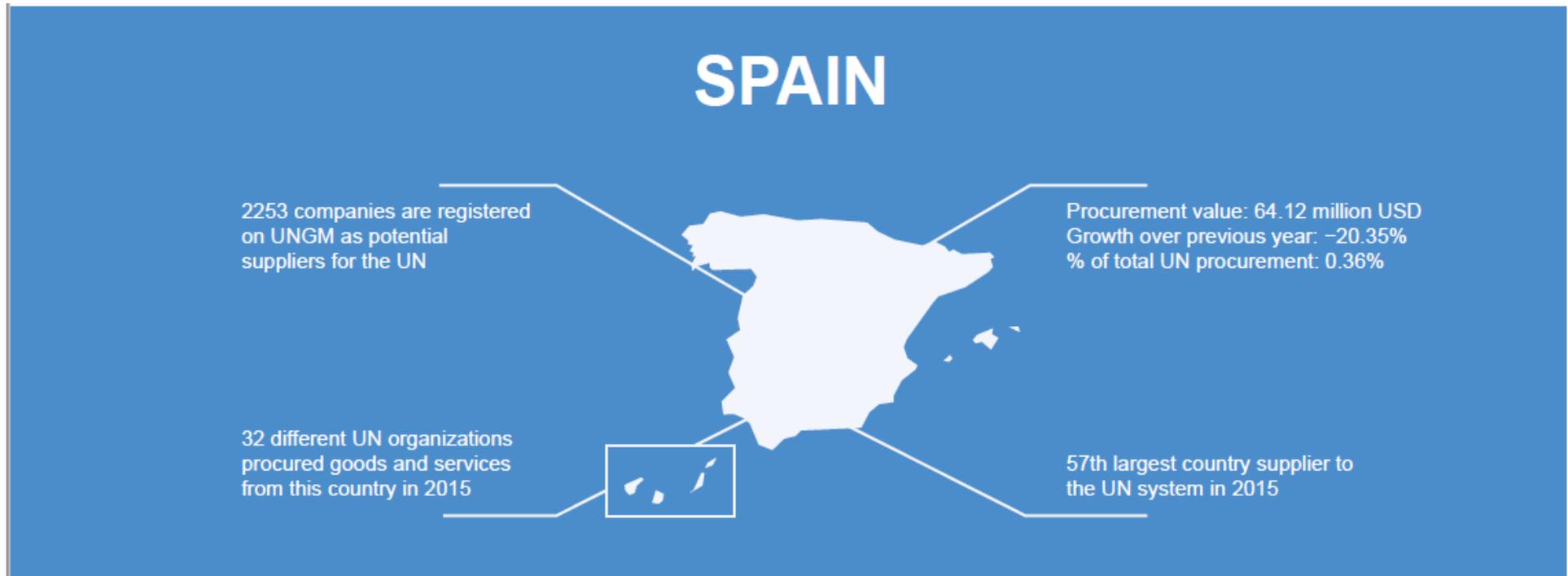
- Engineering and research services
- Management and admin services
- Editorial, design, graphic services
- Travel, food and lodging
- Transportation and storage services
- Other

Source: UN Annual Statistical Report



Spain: UN volume of procurement in 2015

SPAIN – UN PROCUREMENT 2015

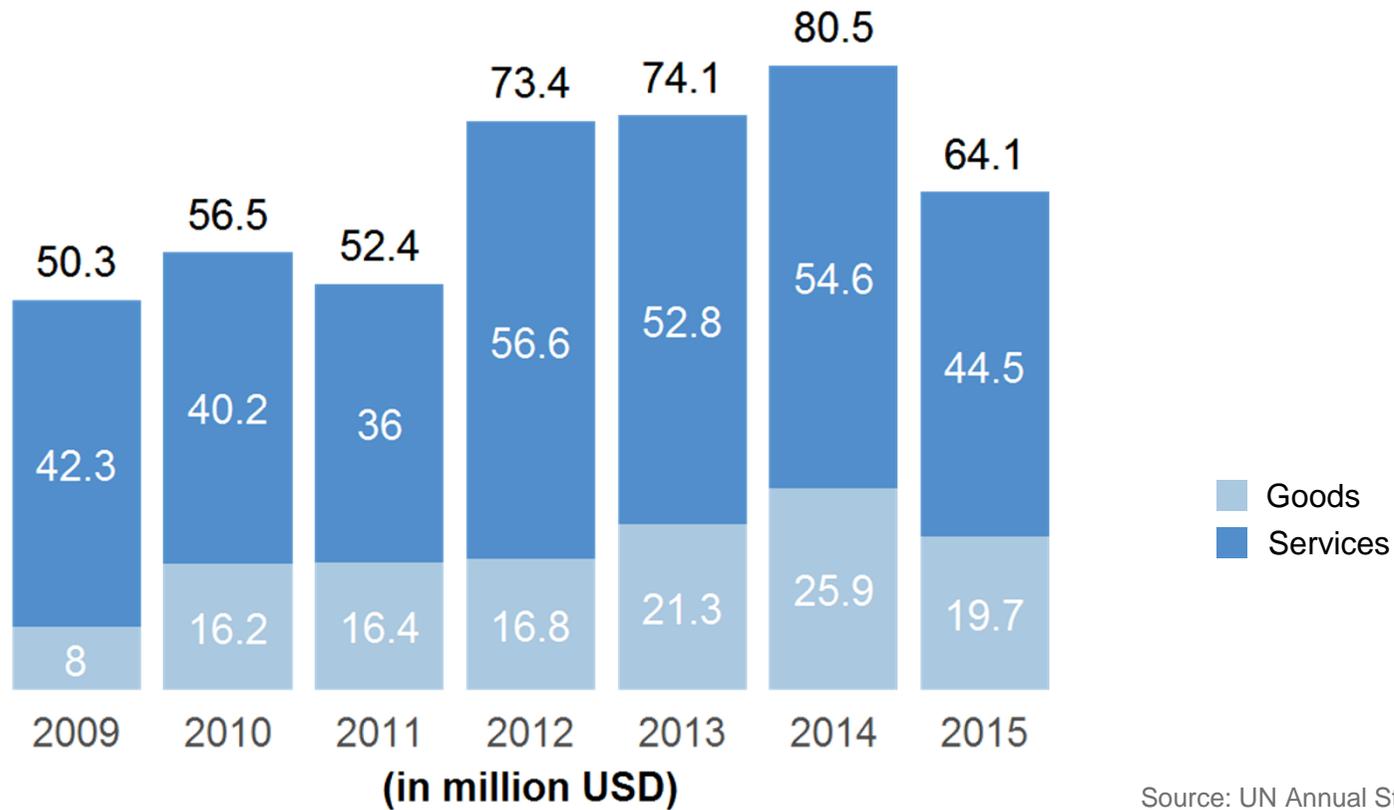


Source: UN Annual Statistical Report

SPAIN – UN PROCUREMENT 2015

1

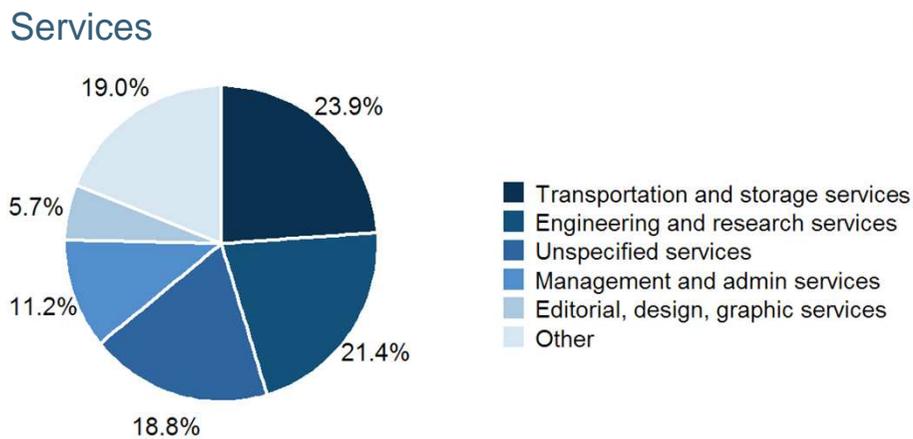
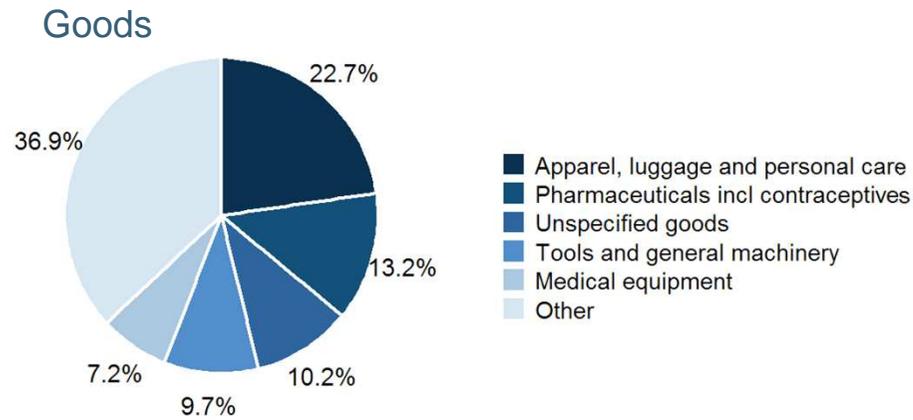
Goods and services distribution



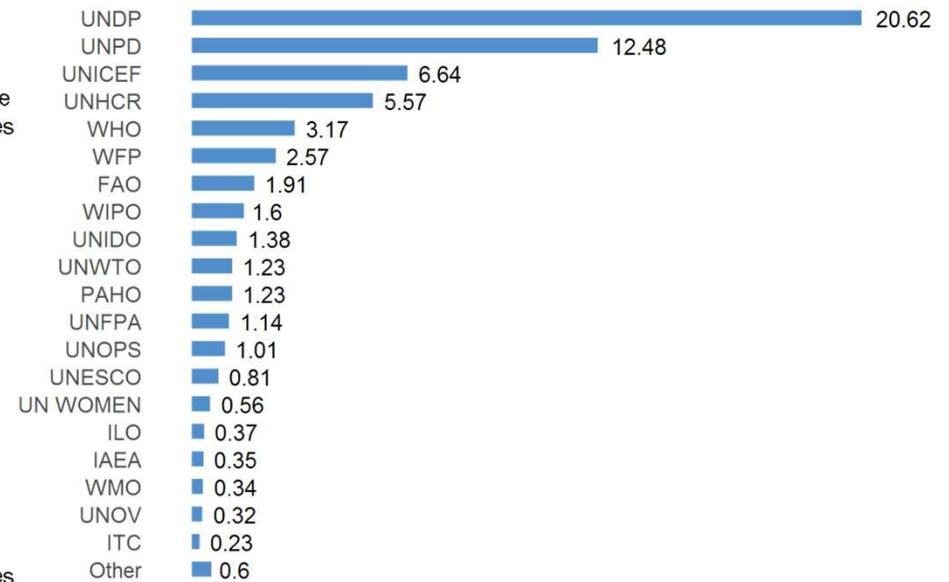
Source: UN Annual Statistical Report

SPAIN – UN PROCUREMENT 2015

2 Categories distribution



3 Procurement by UN organizations



(in million USD)

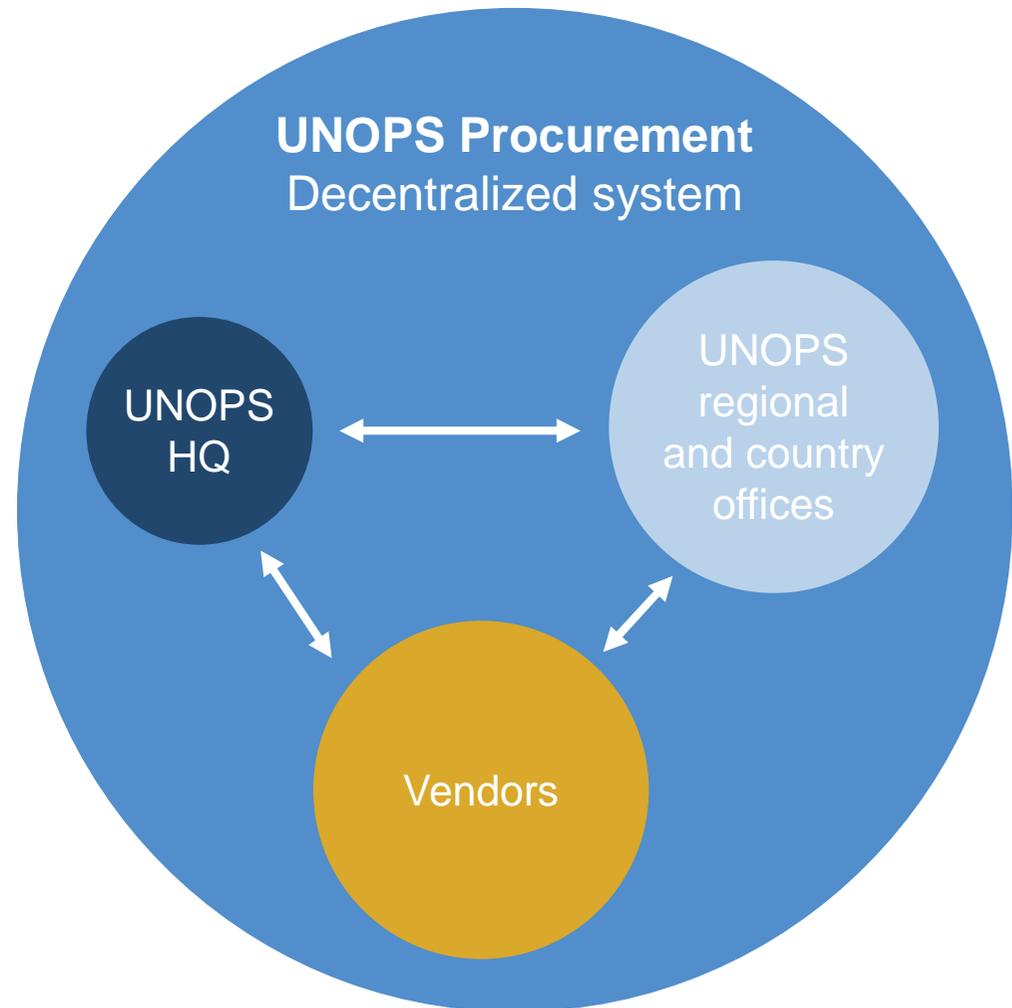
Source: UN Annual Statistical Report



How to do business with UNOPS

HOW TO DO BUSINESS WITH UNOPS

- All UNOPS' solicitations are posted on [UNGM.org](https://ungm.org)
- Some Agreements are hosted in [UNWebBuyPlus.org](https://unwebbuyplus.org)
- UNOPS' Procurement plans can be found on unops.org [How to supply us tab](#)
- The [eSourcing system](#) allows our vendors to carry out procurement processes online
- UNOPS has an open data platform, data.unops.org, that presents UNOPS project and expenditure information





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