



UN Requirements for Aviation, Vehicles and/ in Peacekeeping Missions

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Procurement Division

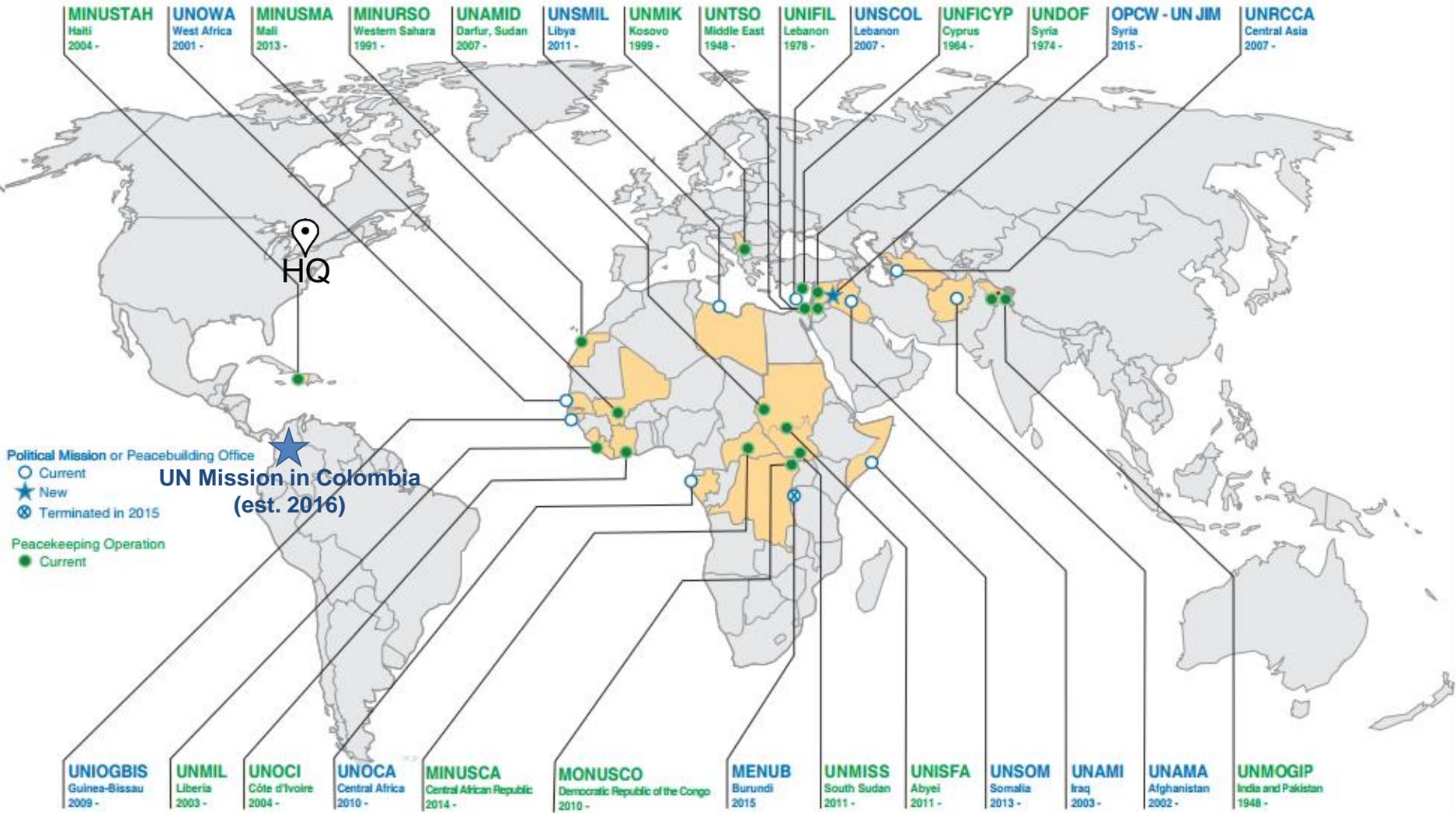
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Overview

1. Overview on UN Peacekeeping Procurement
2. Air Transportation/ Aviation services
3. Vehicles Procurement



UN Peacekeeping Operations, Political Missions and Peacebuilding Offices in 2015



The year under each Peacekeeping Operation, Political Mission and Peacebuilding Office indicates the year the Security Council authorised its establishment by its decisions.

The boundaries and names shown and the designations used on this map do not imply official endorsement or acceptance by the United Nations.

Final boundary between the Republic of Sudan and the Republic of South Sudan has not yet been determined.

* Dotted line represents approximately the Line of Control in Jammu and Kashmir agreed upon by India and Pakistan. The final status of Jammu and Kashmir has not been agreed upon by the parties.

Major Goods & Services procured by UN Secretariat in 2015

Major Commodity	Total
Air Transportation Services	\$584,538,835
Chemical & Petroleum Products	\$544,202,645
Food Rations/Catering Services	\$446,215,641
Freight Forwarding & Delivery Services	\$192,073,371
Architecture, Engineering & Construction Related Services	\$153,852,752
Others	\$145,466,704
Telecommunication Equipment & Services	\$144,991,089
Rental & Lease	\$119,524,764
Computer & Information Technology Related Services	\$113,251,214
Prefabricated Buildings	\$100,316,021
Motor Vehicles/Parts & Transportation Equipment	\$86,058,784
EDP Equipment and Maintenance Services	\$75,878,428
Security & Safety Equipment & Services	\$70,694,456
Cleaning & Waste Disposal Services	\$68,318,068
Building Management & Maintenance	\$54,760,135

Lots of sand and no water





Delivery time? After the monsoon is over!

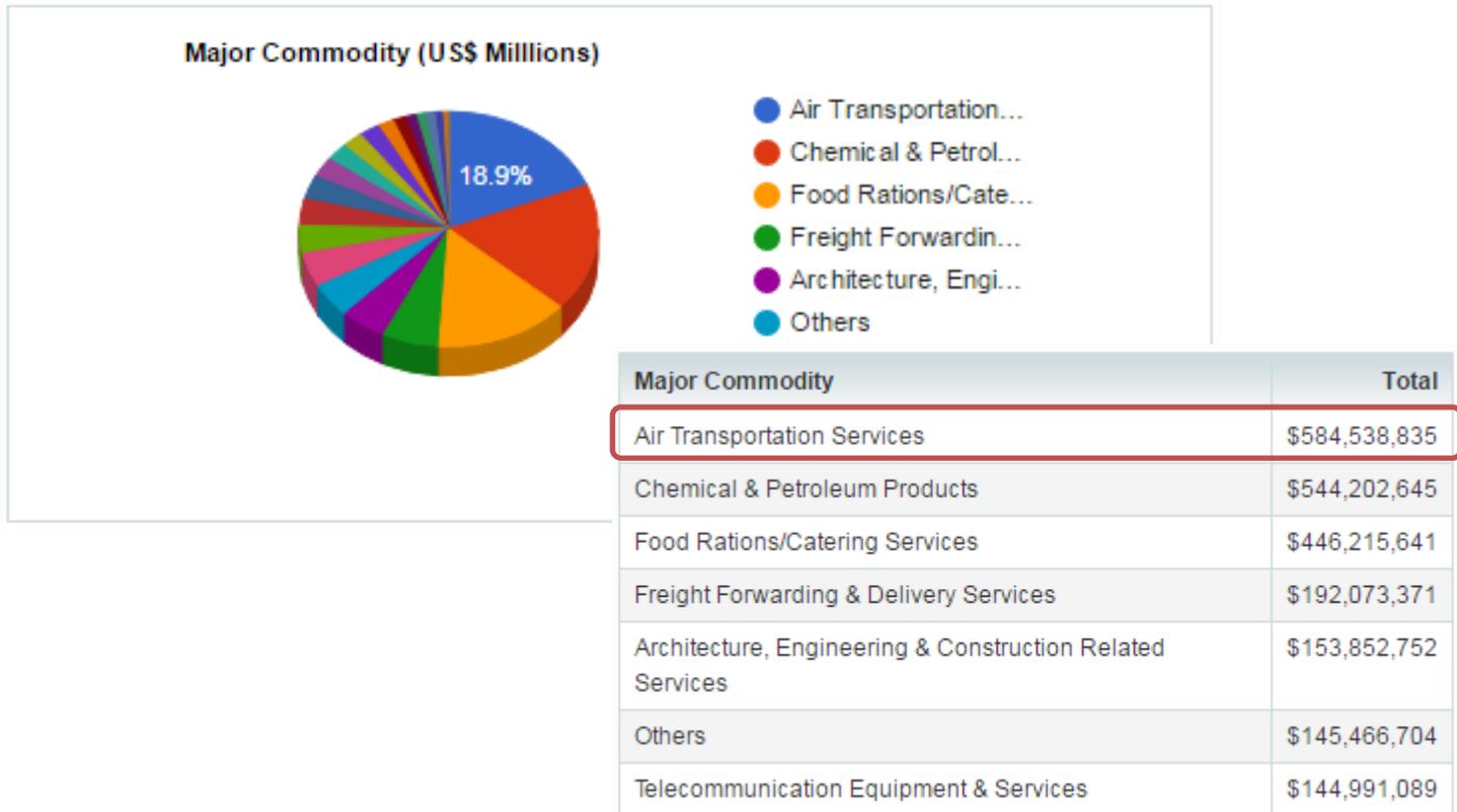
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UN Aviation Procurement

Air Transportation is #1 commodity in \$ value



Current UN Aircraft Fleet (Long Term)

	Under Commercial Contract	Under Letter of Assist (LOA)	Total
Rotary-Wing Aircraft	66	82	148
Fixed-Wing Aircraft	55	2	57
<u>Total</u>	<u>121</u>	<u>84</u>	<u>205</u>
<i>Unmanned Aircraft</i>	6	42	48

Number of aircraft (as of 31 August 2016)

... and also:

- Long-term contract for Strategic movement of personnel (B767)
- 6 Standby contracts (fixed-wing aircraft of various capacities)
- Regional air ambulance contract (East-, West- and Central Africa)
- Standby MEDEVAC contract in MINUSTAH

Aircraft Capacity

- Mission Fleet (FW and RW aircraft)
 - Military / Civilian Assets
 - Versatile vs. Specialized Assets
- In addition (FW aircraft)
 - Standby Contracts: Mission-specific or regional, regular air transport or air ambulance
 - Assets in neighboring Missions

Vendor Registration (Air Operators)

- Pre-qualification of Air Operators: registration as UN ‘Flight Service Vendors’
 - Compliance with Technical and Operational Evaluation Criteria (TOEC), based on the UN AVSTADs
 - Registration at Level 2 with the UN Secretariat on UNGM (including certified/audited financial statements for the last 3 years)
 - Additional info at <https://www.un.org/Depts/ptd/aviation>

Registration as Flight Service Vendor

Under ITB:
Pre-requisite to
bid

Under RFP:
Pre-requisite to
contract award



Commercial Procurement of Air Charter Services: Transition in Solicitation Methodology

- Long Term Contracts: 1+1+1 or 2+1 Years
 - Provision of Aircraft, Crew, Maintenance, Insurance
 - Crew accommodation, local transportation and meals: Operator or UN responsibility
- Shift from ITB to RFP
 - ‘Lowest Cost Bid’ (ITB) vs. ‘Best-Value-for-Money Proposal’ (RFP)
 - Seeking aircraft solutions to meet logistical requirements / deliver a service

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Vehicles – Requirements (1)

1. Passenger Type Vehicles (Sedans, SUVs, Pickups, Light to Medium Buses, Light Commercial Vehicles)
2. Material Handling Equipment (Industrial Forklifts, Rough Terrain Forklifts, Mobile Cranes)
3. Airport Ground Handling Equipment (Airport Passenger Staircase, Simple Mechanical Loader, K Loader, Main Deck Loader, Container Dollies, Cargo Utility Tractor, Tow Tractor, Ground Power Unit, Baggage Loader)
4. Engineering Equipment (Backhoe Loader, Front End Loader, Skid Steer Loader, Motor Grader, Bulldozer, Compactor, Excavator)
5. Trucks (Cargo/Troop Carrier, Cargo with Crane, Garbage Compactor, Recovery Truck, Vacuum Sewage, Water Tanker, Fuel Tanker, Fire Truck)

Vehicles – Requirements (2)

6. Rapid Intervention Vehicles (i.e. fire trucks specifically designed for aviation use in compliance with ICAO standards Category 3 and Category 5)

7. Passenger Type Armoured Vehicles (usually based on commercially available station wagon)

- In addition to vehicles, we also procure the following:

8. Automotive Workshop Equipment and Hand Tools (to equip automotive workshops in all UN peacekeeping missions with appropriate equipment and tools so they can carry out vehicle repair/maintenance services)

9. Most likely in the future, we will also establish a systems contract for tyres for the above-mentioned vehicles.

Vehicles Procurement

Ongoing tenders

- Passenger vehicles (to replace number 1 above)
- Automotive Workshop Equipment (to replace number 8 above)

Upcoming tenders

- Trucks (to replace number 5 above)
- Armoured vehicles (to replace number 7 above)

Thank You.

Any Questions?



Prospective Vendors

Please visit our website

<https://www.un.org/Depts/ptd/>

Email: register@un.org