



IFAD AND ITS PROCUREMENT

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The International Fund for Agricultural Development

◎ IFAD is ...

- a **Specialised Agency of the United Nations**

... with the specific mandate of reducing hunger and poverty among rural populations of developing countries

and

- an **International Financial Institution**

...financing **projects of rural development and food security** through **low-interest loans to governments**



IFAD is unique in the very clear focus of its mandate and this gives IFAD great strength.

Ban Ki-moon, Secretary-General of the United Nations

Where we work



ASIA AND THE PACIFIC

EAST AND SOUTHERN AFRICA

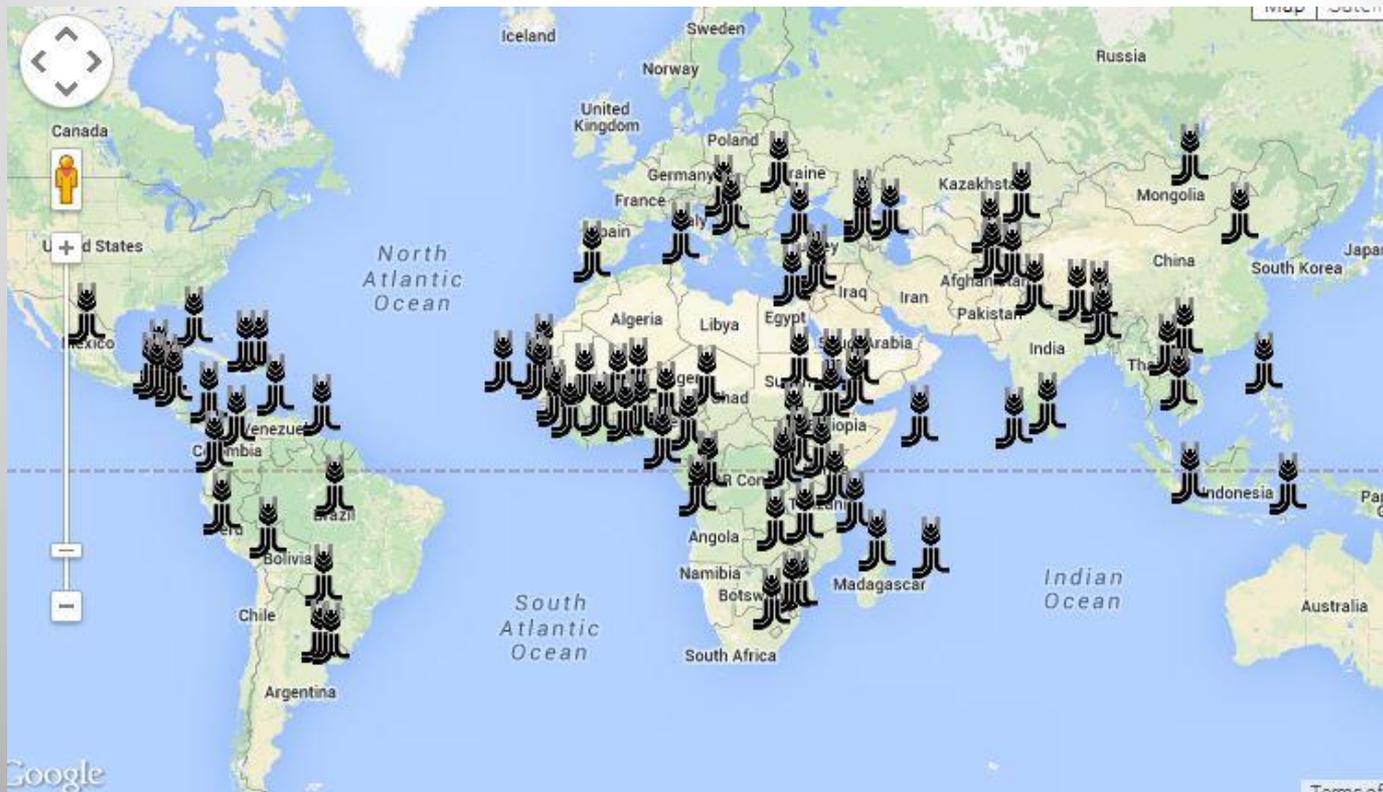
LATIN AMERICA AND THE CARIBBEAN

NEAR EAST, NORTH AFRICA, EUROPE AND CENTRAL ASIA

WESTERN AND CENTRAL AFRICA

In 2015 ...
98 Countries
231 Projects
1.4BI USD

- West and Central Africa: 22 countries / 47 projects
- East and Southern Africa: 17 countries / 46 projects
- Asia and the Pacific: 21 countries / 66 projects
- Latin America and Caribbean: 20 countries / 36 projects
- Near East, North Africa and Europe: 18 countries / 36 projects



78% of the world's population who live in extreme poverty are in rural areas (WB's estimates)

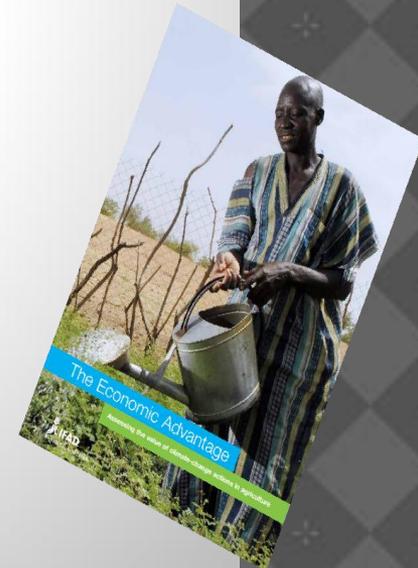
Sustainable Development Goals



IFAD PROJECTS & MAIN TOPICS

IFAD has implemented projects in very different natural, socio-economic and cultural environments, covering many topics

- **Climate change and environment**
- Community-driven development
- **Desertification**
- Farmers organizations
- **Food and nutrition security**
- Food prices
- Fragile state
- **Gender**
- **Indigenous peoples**
- Impact Assessment
- **Land**
- **Livestock and rangeland**
- Market access
- Rainfed agriculture
- **Remittances**
- **Rural finance**
- Rural institutions
- **Small Island Developing States (SIDS)**
- South-south and triangular cooperation
- Sustainable Development Goals
- **System of rice intensification**
- Targeting



RURAL DEVELOPMENT REPORT 2016

The 2016 RDR focuses on **inclusive rural transformation** as a central element of the global efforts to **eliminate poverty and hunger**, and **build inclusive and sustainable societies for all**.

“Leaving no one behind”

LIVING UP TO THE 2030 AGENDA



Rural Development Report 2016

Fostering inclusive rural transformation



Download from
www.ifad.org/ruraldevelopmentreport

IFAD HEADQUARTERS & country presence

- IFAD Headquarters is in Rome, Italy



IFAD Country Offices by year of approval

S.N.	Region	Country	Total
1	AFR	Burkina Faso	2011
2		China	2003
3		India	2003
4		Indonesia	2012
5		Laos 1/	2009
6		Nepal	2006
7		Philippines	2006
8		Sri Lanka	2006
9		Viet Nam	2006
10		AFR Total	10
11	ESA	Burundi 3/	2012
12		Ethiopia	2004
13		Kenya	2009
14		Madagascar	2011
15		Mali	2006
16		Mozambique	2006
17		Rwanda	2006
18		Tanzania	2006
19		Uganda	2006
20		Zambia	2006
21	ESA Total	10	
22	LAC	Bolivia	2012
23		Brazil	2004
24		Guatemala	2009
25		Haiti	2011
26		Paraguay	2006
27	LAC Total	5	
28	MEN	Egypt	2006
29		Jordan	2009
30		Yemen	2009
31		Yemen	2009
32	MEN Total	4	
33	WCA	Benin 3/	2004
34		Burkina Faso	2004
35		Cameroon	2003
36		Chad 3/	2004
37		D.R. Congo	2004
38		Ghana	2004
39		Gambia	2004
40		Mali	2004
41		Niger 2/	2004
42		Niger 3/	2004
43	Senegal	2004	
44	Sierra Leone 3/	2004	
45	WCA Total	10	
46	IFAD Total	40	

- IFAD country presence is expanding with **40** IFAD country offices (ICO) in 2016

IFAD & Procurement

At IFAD, we distinguish between

- ◉ **Corporate** Procurement (for HQ and Country Offices)
- ◉ **Project** Procurement (for IFAD-funded Projects)

.... THE SAME DISTINCTION IN OTHER
INTERNATIONAL FINANCIAL INSTITUTIONS (IFIs) , e.g.
WORLD BANK,
ASIAN DEVELOPMENT BANK
AFRICAN DEVELOPMENT BANK
INTER-AMERICAN DEVELOPMENT BANK

PROJECT Procurement

- **Project Procurement** is carried out by the **Project Teams**, which are **appointed by Governments** (as borrower)
- **WITHOUT IFAD's involvement in the competitive procedures**
- Project Procurement is mainly based on **National Procurement rules**

IFAD's ROLE

IN PROJECT PROCUREMENT

“To ensure that the procurement process is carried out in **conformity with the IFAD Guidelines** and with the agreed procurement plan, **IFAD reviews the arrangements for procurement** of goods, works and services **proposed by the Borrower/Recipient**”.

- ⦿ **If satisfied** by the documentation and the process, then IFAD provides its “No Objection”
- ⦿ **If NOT satisfied** “IFAD will not finance expenditures for goods, works or consulting services that have not been procured in accordance with these Guidelines and the financing agreement”

COMPETITIVE METHODS FOR PROJECT PROCUREMENT

- ◎ **International competitive bidding (ICB)**
- ◎ **Limited international bidding**
- ◎ **National competitive bidding**
- ◎ **International or national shopping**
- ◎ **Direct contracting**

Project TENDER NOTICES

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tailored to your industry
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Supply of fire extinguisher equipments
Country: Rwanda
Published Nov 14, 2016

Latest Tenders

	Iraq UN United Nations Development Programme DEADLINE EXTENSION - Supply... Deadline: 23 November 2016 Updated: 13 November 2016		Saint Vincent and The... WB ST. VINCENT & THE GRENADINES REGIONAL DISASTER VULNERABILITY REDUCTION... Deadline: 15 December 2016 Updated: 11 November 2016
	Indonesia WB eConsult: Indonesia PPP Toll Roads Indonesia Toll Road PPP Program Deadline: 6 December 2016 Updated: 11 November 2016		Argentina WB Programa de Infraestructura Vial Provincial - Financiamiento... Deadline: 13 December 2016 Updated: 11 November 2016
	Brazil WB Pernambuco Sustainable Water Project		Brazil WB Pernambuco Sustainable Water Project

Highlights

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CORPORATE Procurement

- ◉ Corporate Procurement for IFAD HQ and IFAD Country Offices
 - **High Value Procurement** is centralised at IFAD HQ, done by the Procurement Office
 - **Low Value Procurement (up to 10,000 EUR)** is delegated to Divisions
 - **Procurement for ICOs** is mainly carried out by the hosting organizations (UN, UNDP, FAO, WFP, etc)
 - Collaboration with FAO and WFP within the **Common Procurement Team of Rome**
 - Collaborating with the other UN agencies / IFIs within **the Procurement Network**

CORPORATE PROCUREMENT

MAIN COMPETITIVE PROCEDURES

- ⦿ **Request for Quote RFQ** -> up to 50,000 EUR
- ⦿ **Invitation to Bid ITB** (for detailed requirements)
and
- ⦿ **Request for Proposal RFP** (for more general requirements) -> above 50,000 EUR

- ⦿ Other possible solicitation procedures
 - Request for Expression of Interest (REOI + RFP)
 - Negotiated Procedure (NP after RFP)
 - Dynamic Purchase System (DPS)
 - Competitive Dialogue Procedure (CDP)

Goods

purchased by
IFAD for its
Corporate
operations

TOTAL SPENDING IN 2012-2015

2012: USD 1,190,000 out of USD 45,634,000

2013: USD 2,275,000 out of USD 45,593,000

2014: USD 1,031,741 out of USD 43,179,524

2015: USD 4,589,968 out of USD 32,610,450

◎ TECHNOLOGY

- Computer Hardware and Software
- Telecommunication equipment
- Multifunction Printing Equipment (rental)
- Printshop Equipment (rental)
- Photo and Audio Video equipment
- Security and Surveillance equipment

◎ FURNITURE

◎ SUPPLIES

- Maintenance Supplies
- Paper, Office Stationary and other supplies

◎ OFFICIAL VEHICLES

SERVICES purchased by IFAD for its Corporate operations

TOTAL SPENDING in 2012/13/14

2012: USD 44,444,000 out of USD 45,634,000

2013: USD 43,318,000 out of USD 45,593,000

2014: USD 42,147,782 out of USD 43,179,524

2015: USD 28,020,482 out of USD 32,610,450

(In red, the highest spending categories)

- Audio-Video Services
- Auditing Services
- **Catering and Hospitality Services**
- **Cleaning Services**
- **Professional consultancy services in various sectors**
- Courier and Mailing
- **Conference Services and Event Management**
- **Facility Technical Maintenance**
- Financial Services
- ICT Project Management
- **ICT Software Development**
- **Insurance**
- **Investment Management**
- Moving, Storage and Shipping
- Printing and Publishing
- Refurbishing Works
- Rental Services
- **Security and Custody Services**
- Training and Staff Development
- **Travel Services**
- **Utilities (Electricity, Gas)**

IFAD PROCUREMENT DATA

- ⦿ A full report on IFAD Procurement can be found in UNGM, under the ANNUAL STATISTICAL REPORT OF UN PROCUREMENT (both PDF and interactive map)

The screenshot displays the 'Annual Statistical Report on UN Procurement' interface. At the top, the title 'Annual Statistical Report on UN Procurement' is shown in a blue header. Below it, the breadcrumb path reads 'New Knowledge Center > Annual Statistical Report on UN Procurement'. A 'Year' dropdown menu is set to '2014'. Navigation tabs include 'Map', 'Procurement by UN Organizations', 'Procurement by Vendor Countries', 'Procurement by Categories', and 'About the ASR'. The main heading is 'UN Procurement Worldwide'. A control panel allows users to select 'Area' (Regions, Subregions, Least developed countries, Countries) with radio buttons. The 'Least developed countries' option is selected. Below this is a world map with blue circular markers indicating procurement locations. Labeled countries include Mexico, Cuba, Haiti, Dominican Republic, United States, Canada, Morocco, Algeria, Tunisia, Libya, Egypt, Saudi Arabia, Iraq, Syria, Turkey, Greece, Italy, France, Spain, Portugal, United Kingdom, Denmark, Poland, Romania, Ukraine, Belarus, and Russia. A sidebar on the left contains a navigation menu with options like 'Public', 'Home', 'Code of conduct', 'Tender notices', 'Contract awards', 'Knowledge centre', and 'Annual Statistical Report on UN Procurement'. The main content area features a thumbnail for the '2013 Annual Statistical Report on United Nations' with a '13' badge and a brief description: 'The Annual Statistical Report on UN Procurement services procured by the United Nations system. This includes:'.

THANK YOU

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