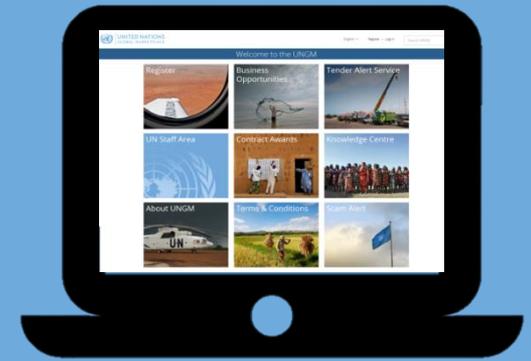




UNITED NATIONS
GLOBAL MARKETPLACE

UN Global Marketplace

Vendor Registration



By
Susan Rendtorff
UNGM Secretariat



AGENDA

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Dutch suppliers
in UNGM

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www.ungm.org

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Where to find help



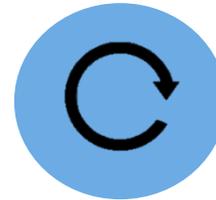
INTRODUCTION

Create a UN global procurement portal

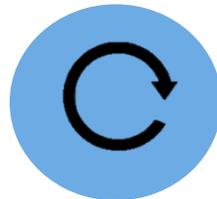


December 2002,
resolution A/RES/57/279

Simplifying the registration process



Initially developed in the
90's under the auspices
of the IAPWG



March 2007, resolution
GA/RES/61/249

One common supplier database

Transparency and harmonization





ABOUT UNGM

The United Nations represents a global market of over
\$17 billion annually



UNGM is the
procurement portal of the UN system



Potential vendors may register with any of the **26 UN organizations** using UNGM as their vendor database (*=99% of the total UN procurement spent*)

UNGM provides an excellent springboard for vendors to introduce their products and services to many **UN organizations, countries and regions**



DUTCH SUPPLIERS ON UNGM

17th

largest group of vendors

1,582

accounts

1,291

with one or more **registered status** with one or more **UN agency**

223

with a **Vendor to Update status**

168

with an **Unmatched status**

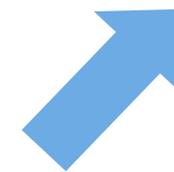
69

Tender Alert Service subscribers

Please contact me.
I would love to help!
registry@ungm.org



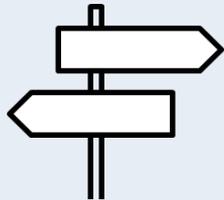
Welcome to the UNGM



www.ungm.org



REGISTRATION PROCESS ON UNGM



One of **first step** in doing business with the UN



Becomes a **requirement** for more and more UN organizations in order to participate in tenders

FREE

Free registration form online



Website available in **4 languages**



REGISTRATION PROCESS ON UNGM

Basic Registration

Please provide all the required information to complete your registration.

20%

All information has been provided. More information is required in this section. * required field

General > Address > Countries/area > Contacts > Declaration > Coding > UN Organizations (25)

General company information

Company name *	<input type="text" value="Diane test"/>	Trade name/DBA	<input type="text"/>
Company type *	<input type="text"/>	Fax country code	<input type="text" value="Type a country/area name"/>
Parent company	<input type="text"/>	Fax number	<input type="text"/>
License number *	<input type="text"/>	Website	<input type="text"/>
Year established *	<input type="text"/>		
Country/area *	<input type="text" value="Belgium"/>		
Telephone country code *	<input type="text" value="Type a country/area name"/>		
Telephone number *	<input type="text"/>		
Number of employees *	<input type="text"/>		

Save



TIPS WHEN REGISTERING



Check your email address when registering

Incorrect email address will make it impossible to create/activate account



Ensure **company name is correct**



Log in at least **once every 6 months** to check details



Only registered accounts are **visible to UN staff**

Check status from Dashboard



Ask for help when in doubt

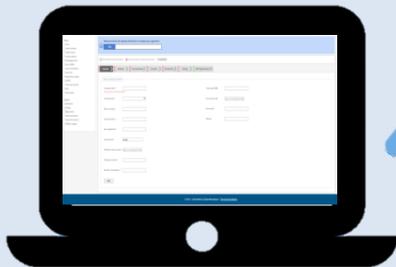


REGISTRATION PROCESS ON UNGM

3 registration levels

Level is determined by the monetary value of potential contracts

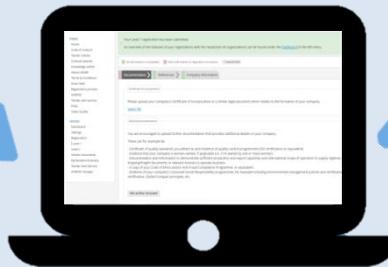
Basic registration



Common registration process

General company information

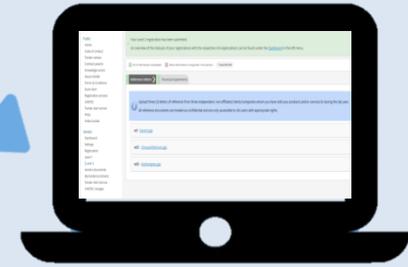
Level 1



Some UN organizations require additional information

Certificate of Incorporation
& references

Level 2



Reference letters &
financial statements

The vendor's profile automatically **matches with UN organizations** based on the information provided



Welcome to the UNGM

Registration

Start here

Business Opportunities

Important

Tender Alert Service

Contract Awards

Knowledge Centre

New

About UNGM

Terms & Conditions

UNGM Press release



Help

www.ungm.org



BUSINESS OPPORTUNITIES

Keeping abreast of upcoming **business opportunities**

Free access to procurement notices



Over 350 active notices at any one time

Published by over 40 UN organizations and entities

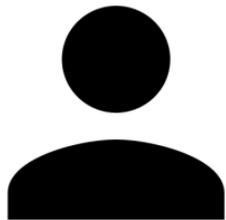


Supply and Delivery of Dental Equipment for 15 Social Development Centers in Lebanon - LEB/CO ITB/2/16	20-Jan-2016 14:00	07-Jan-2016														
<table border="1"> <thead> <tr> <th>Organization</th> <th>Reference Number</th> <th>Issue Date</th> <th>Closing Date</th> <th>Procurement Method</th> <th>Contract Type</th> <th>Location</th> </tr> </thead> <tbody> <tr> <td>United Nations Development Programme</td> <td>LEB/CO ITB/2/16</td> <td>20-Jan-2016</td> <td>07-Jan-2016</td> <td>ITB</td> <td>Supply</td> <td>Lebanon</td> </tr> </tbody> </table>	Organization	Reference Number	Issue Date	Closing Date	Procurement Method	Contract Type	Location	United Nations Development Programme	LEB/CO ITB/2/16	20-Jan-2016	07-Jan-2016	ITB	Supply	Lebanon		
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TENDER ALERT SERVICE



Identifying relevant tender is a time-consuming task



Deadlines are often short



Tender Alert Service



By subscribing to the **Tender Alert Service**, vendors can receive **relevant business opportunities emailed directly** as soon as they are published



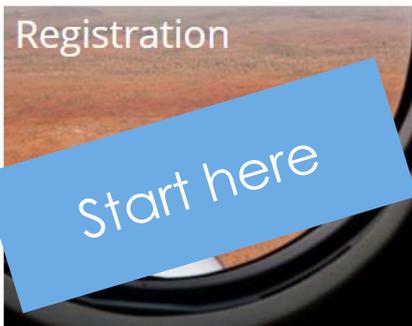
Optional service



The subscription costs USD 250 a year



Welcome to the UNGM



www.ungm.org



NEW KC: Annual Statistical Report on UN Procurement



Online version of the ASR with **possibility to filter data to your needs**

Procurement reports by

- ✓ agency
- ✓ country
- ✓ category

Procurement Reports

Year: 2014

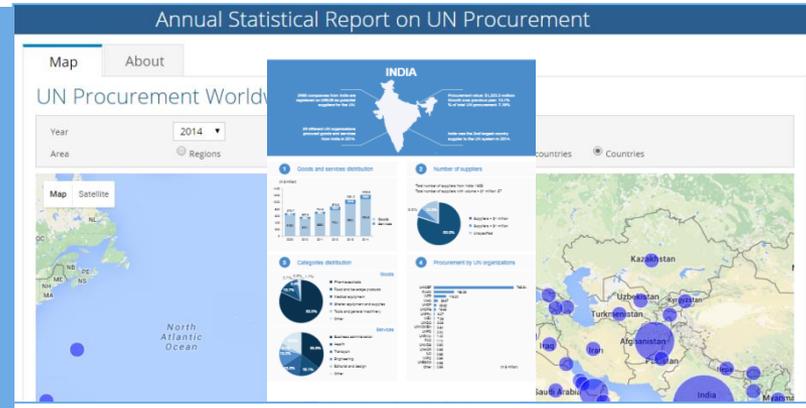
Procurements by Agencies | Procurements by Vendor Countries | Procurements by Categories

Top 10 Countries Supplying the UN

Rank	Country	Number of PO's	Total
1	United States of America	27552	\$1,519,474,701.29
2	India	14437	\$1,223,287,266.04
3	Afghanistan	16139	\$788,717,002.70
4	Belgium	4955	\$709,377,704.91
5	Switzerland	29782	\$621,336,916.20
6	United Arab Emirates	8145	\$577,656,323.92
7	United Kingdom of Great Britain and Northern Ireland	14200	\$571,289,564.24
8	France	13672	\$555,268,593.57
9	Denmark	19805	\$426,719,040.41
10	Russian Federation	2480	\$421,193,078.25

UN procurement volume by

- ✓ country
- ✓ region
- ✓ sub-region





NEW KNOWLEDGE CENTER: Virtual Business Seminar

Information on each **UN Agency** and its **procurement requirements and procedures**



List of face-to-face **multi-agency business seminars**

Multi-Agency Business Seminars

Multi-agency business seminars are opportunities for UN Buyers and vendors to meet in person. Several UN Agencies participate and deliver a brief presentation of their Agency. The business seminars also allow for one-to-one meetings between UN Agencies and vendors.

These seminars are sponsored by UN Missions, Chambers of Commerce or Trade Agencies of various countries. Below is the plan of events for the next three years. For 2017-2018 locations will be identified at a later stage.

Date	Region / Country	Location	Participating Agencies	Sign Up Now!
November 2016	Europe / Germany	Bonn	All Agencies	
May 2017	Africa	n/a yet	All Agencies	
November 2017	Asia	n/a yet	All Agencies	
May 2018	Latin America	n/a yet	All Agencies	
November 2018	Oceania	n/a yet	All Agencies	

Business Seminars of the UN Procurement Division

The main objective of the business seminar programme is to inform potential vendors and trade entities including the Chamber of Commerce about the work of the UN Procurement Division (UNPD). The seminars also provide information on the UN procurement process, evaluation criteria, vendor registration procedures and how to find business opportunities in the various Agencies of the UN.

The seminars are organized through governments, agencies and Chambers of Commerce in the UN.

For the latest information on scheduled seminars please visit the [UNPD Business Seminars page](#).

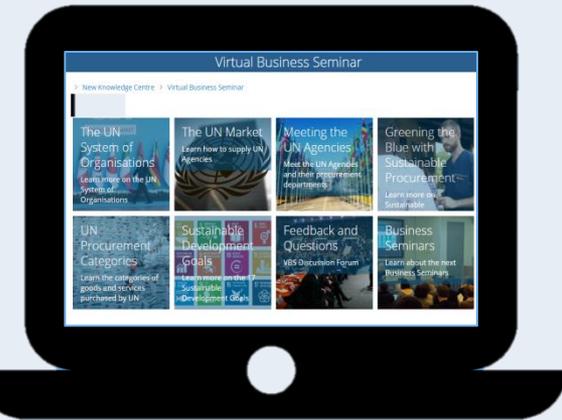
Any questions you might have regarding UNPD Business Seminars can be submitted by completing the following [Contact Form](#).

Information on **UN system Organizations, UN market** and main **procurement rules**

Information on **main categories of goods and services** purchased by the United Nations

Information on **Sustainable Procurement and SDGs**

A **Forum** for discussing with UN Buyers



Useful information on how to **start business with the United Nations**



CONTACT UNGM



For more information, please visit www.ungm.org

Do you need assistance?
Check out our [video guidelines](#) and [FAQs](#)

For further assistance, do not hesitate to contact us:

- ✓ Via the [Help functionality](#) available on the site
- ✓ Via email at registry@ungm.org

Icon illustrations UNGM, UNOPS and canva